



B-ROUND DECK

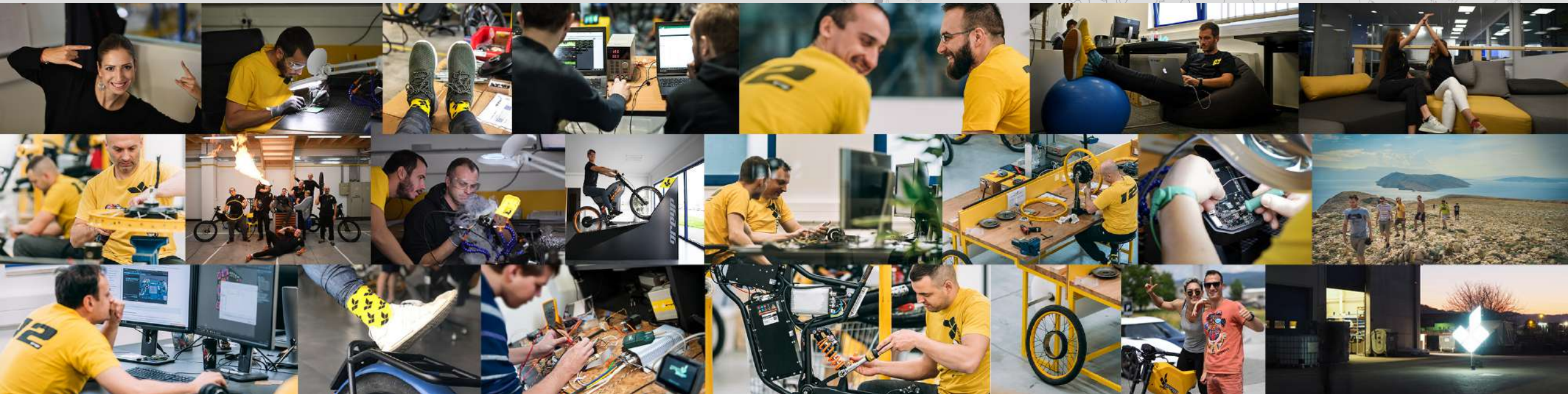




WHO WE ARE

HIGH TECH, MOBILITY COMPANY BASED IN CROATIA

- Spin-off of Rimac Automobili, maker of first ever electric hypercar
- 68 employees, half of them in R&D



OUR **VISION**

ZERO

_emission
_ownership
_accidents



MAIN PARTNERS/**SHAREHOLDERS**



- Mate Rimac as CEO
- Spin-off of Rimac Automobili

PORSCHE

- Porsche as one of the shareholders



- T-Mobile as a strategic connectivity partner



- EWF is a global nonprofit organization focused on accelerating the adoption of blockchain technology in the energy sector



- Slock.it's goal is to allow people to connect smart locks, cars, and electricity systems to the blockchain and to create decentralized systems for sharing these devices



- Camel Group Co. Ltd. as one of the shareholders and biggest battery manufacturer in Asia

CURRENT STATE OF MOBILITY

„Most of the assets, especially vehicles, are not used for 95% of the time.“

FORTUNE.COM

„30% traffic in urban congestion is due to finding parking.“

MCKINSEY AUTOMOTIVE REVOLUTION

„Vehicles generate at least 12 percent of the most common greenhouse gas emissions within the EU.“

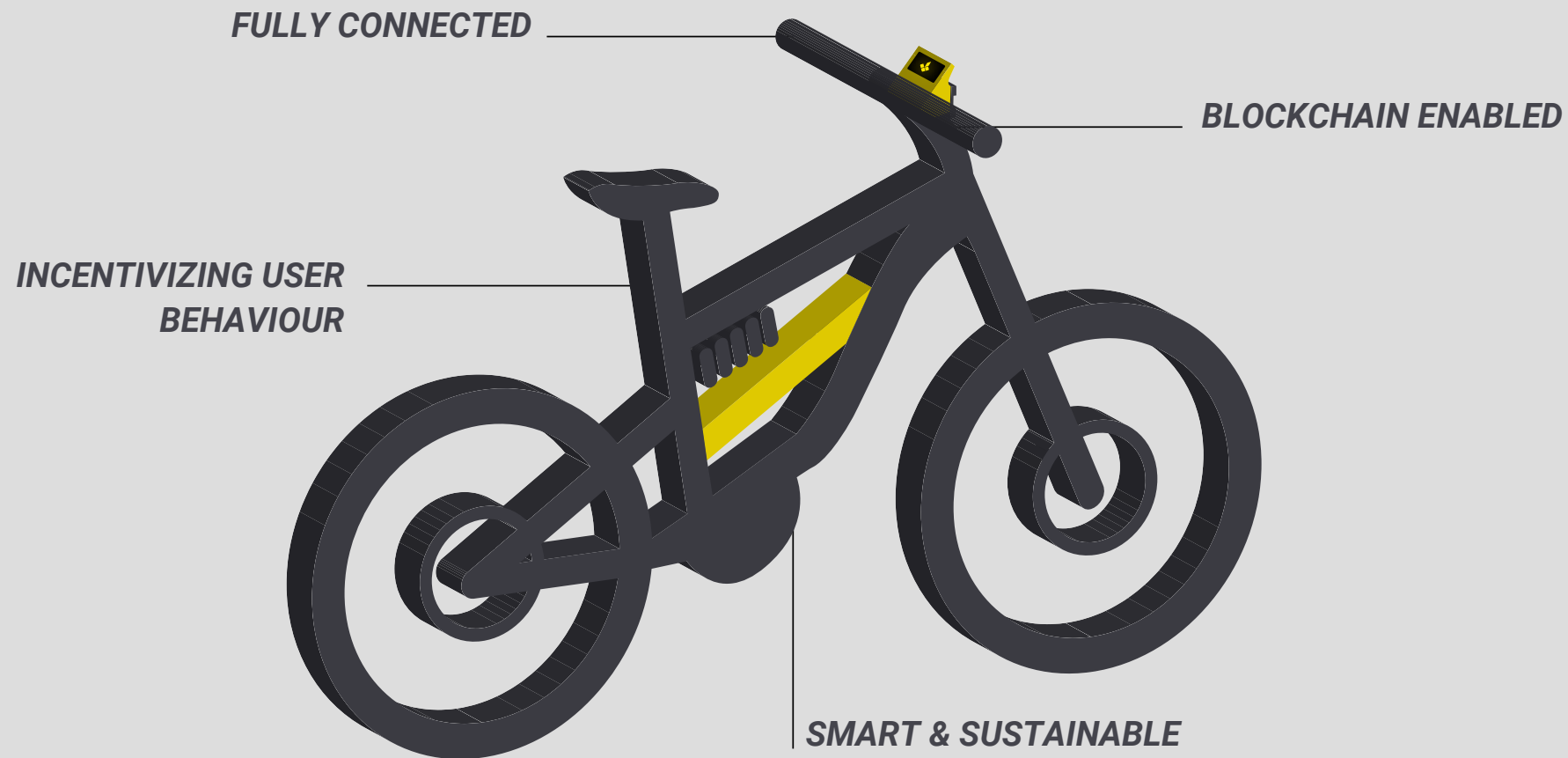
EUROPEAN COMMISSION

„When I flick a switch, I want to know that the energy is coming from a green source – and I’m prepared to pay a premium for this.“

EVEROZE.COM



FUTURE OF MOBILITY

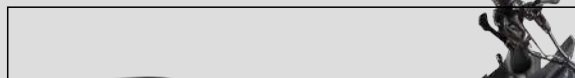




WHY THE GREYP G6 IS THE NEXT BIG THING








INTEGRATED CAMERAS



CARBON FIBRE REINFORCED COMPOSITE

STATE OF THE ART BATTERY

-  eSIM
-  Wi-Fi
-  BAROMETER
-  USB
-  BT
-  BLOCKCHAIN CLIENT
-  GYRO
-  GPS
-  ACCELEROMETER
- CAN** CanBus COMMUNICATION

MULTIPLE SENSORS STREAMING TELEMETRY ONLINE

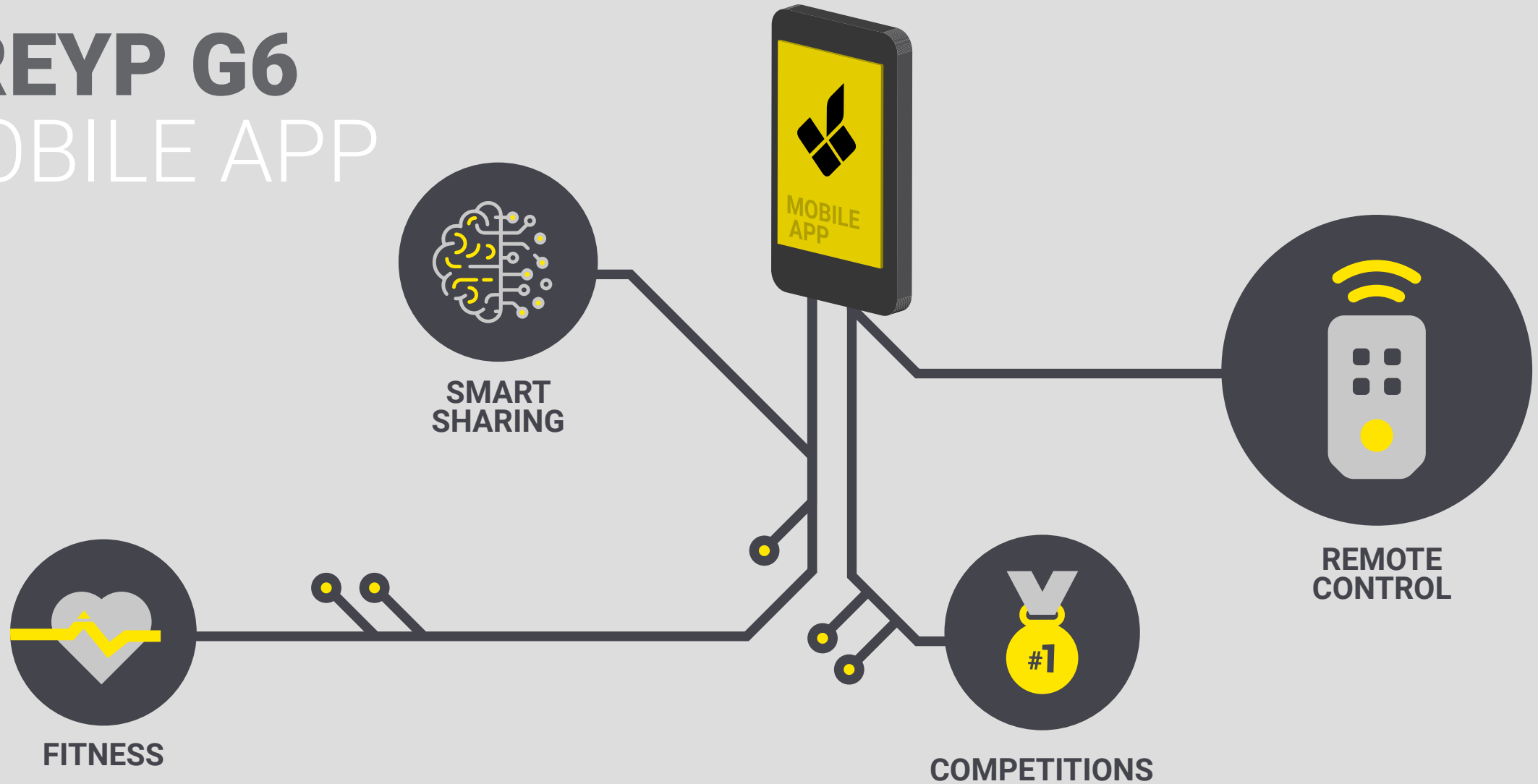
CONSTANT CONNECTION VIA EMBEDDED ESIM

Free of charge in 104 countries of the world

SMART - makes decisions for the rider

ALLOWS COMPETITION & GAMES

GREYP G6 MOBILE APP

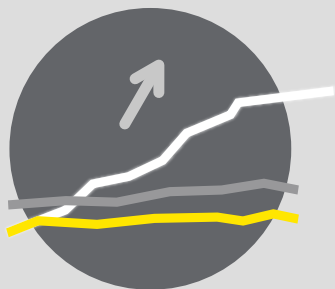


MARKET TRENDS



IoT

MARKET SIZE WORLDWIDE



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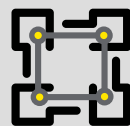
GAMING

2015-2018

As of the first quarter of 2018, approximately 677,560 mobile gaming apps were available, representing a **4.64% growth compared to the previous quarter.**

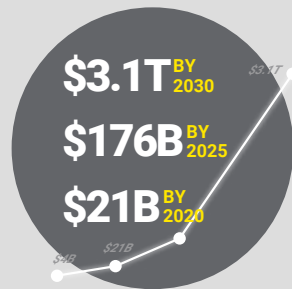


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BLOCKCHAIN

according to Gartner Group, Blockchain is estimated to have delivered \$4 billion in business value-add or technology innovation in 2017



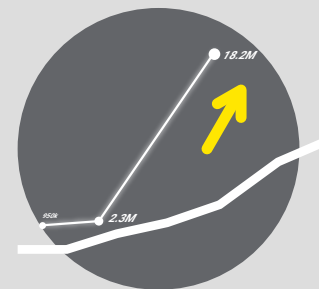
KPMG



SMART SHARING

2005-2018

in some markets, up to 90% of people would like to share their asset for financial benefit

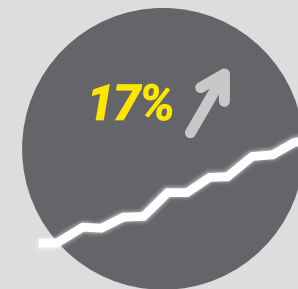


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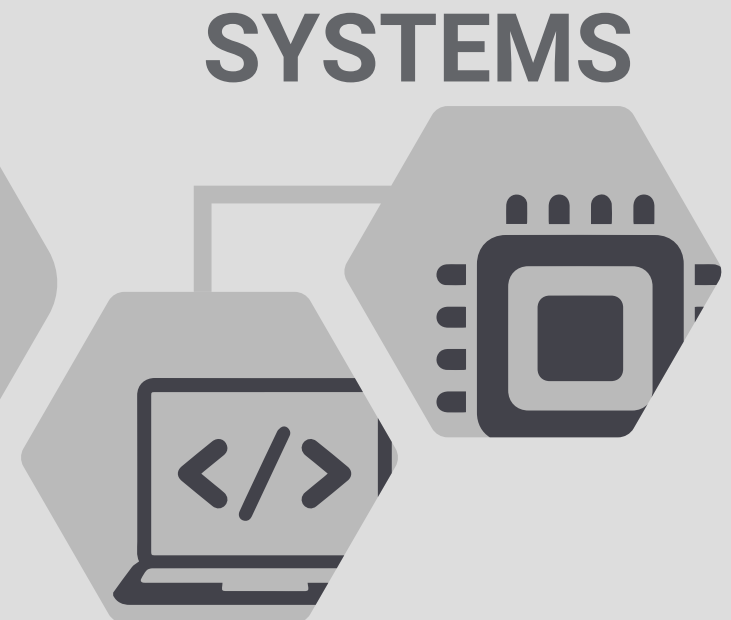
E-BIKE SALES

CAGR for EMEA COUNTRIES 2017-2022=17%



technavio

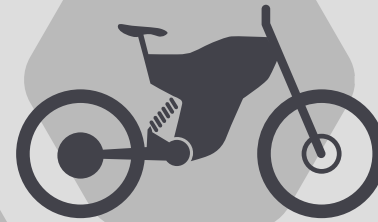
BUSINESS MODEL & STRATEGY



E-BIKES

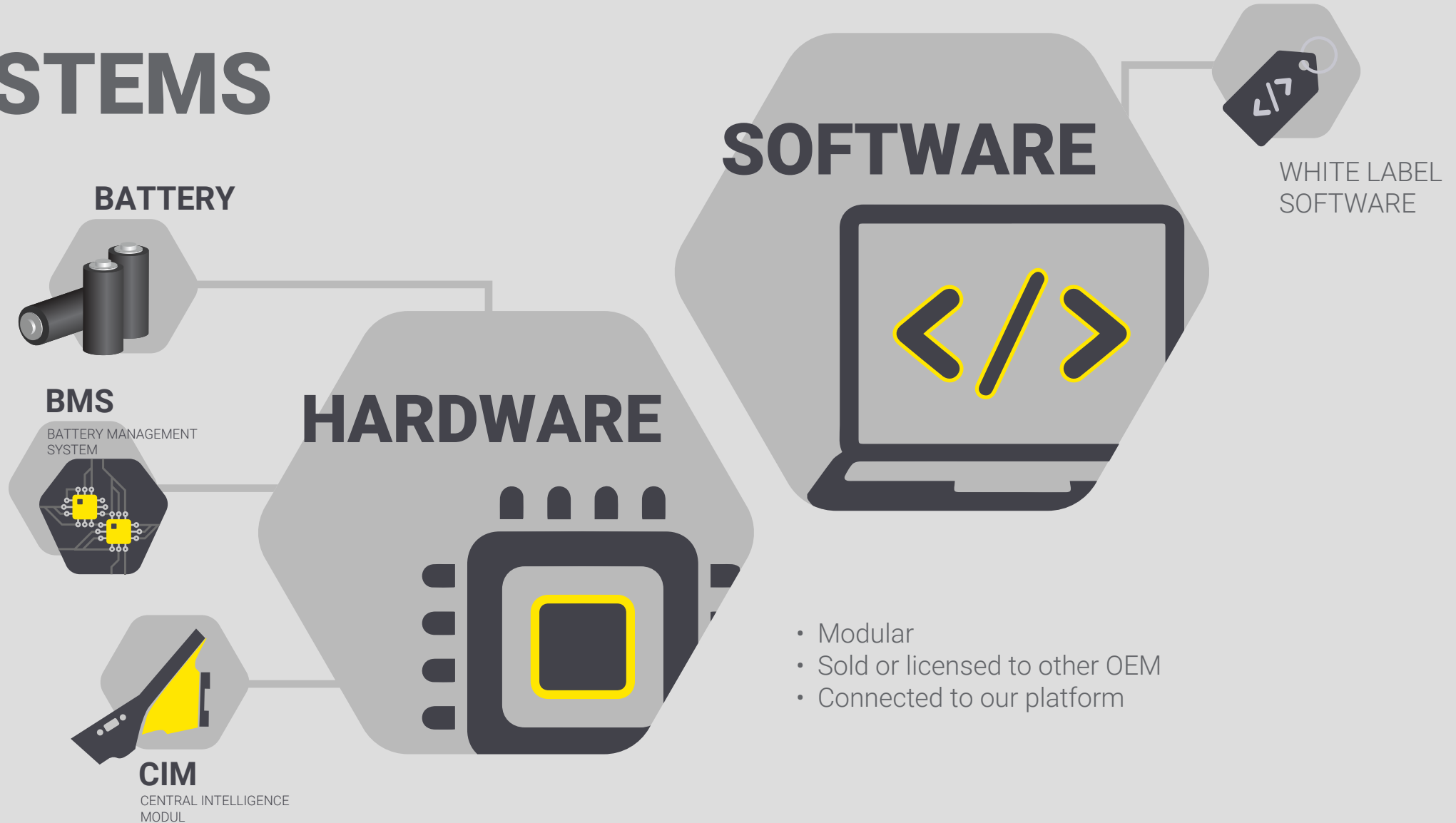


E-BIKE

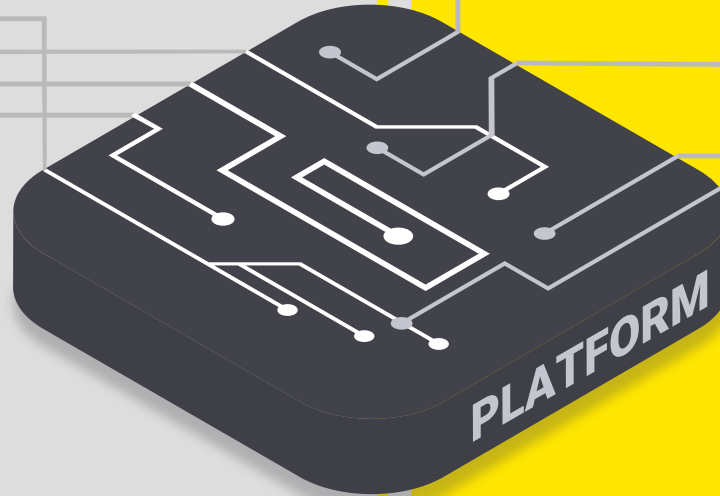


- Marketing tool & technology showcase
- Development platform
- Revenue stream

SYSTEMS



PLATFORM

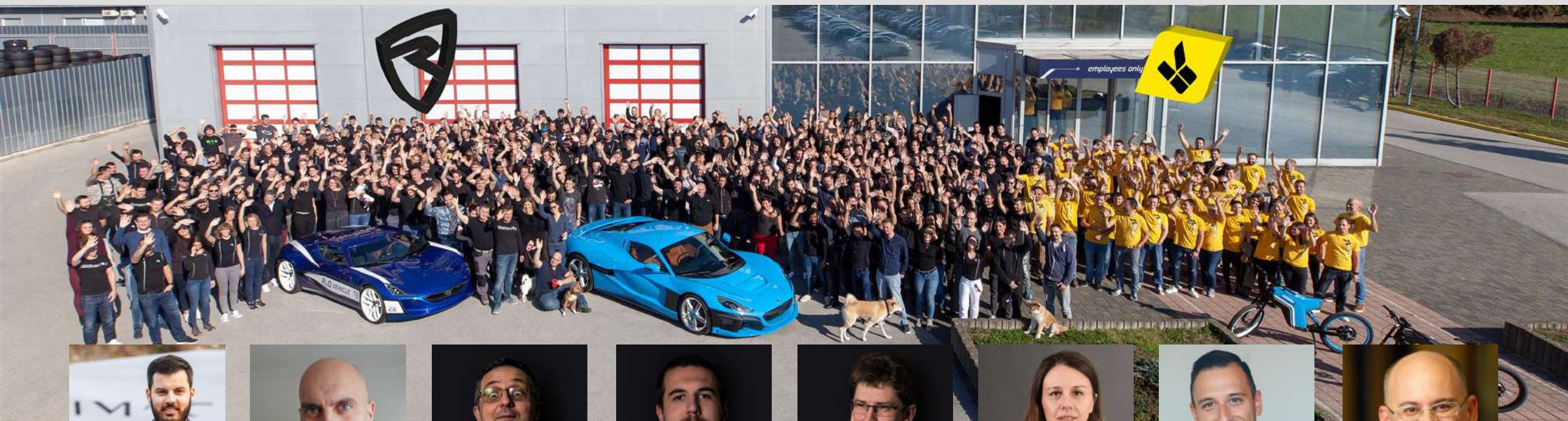


EXPOSES SERVICES
TO VARIOUS APPLICATIONS



ALLOWING ACCESS
TO THRD PARTIES

AGGREGATES
VEHICLE DATA



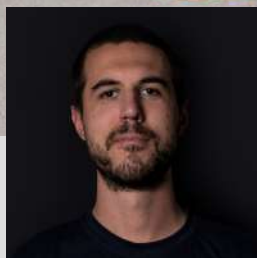
CEO
MATE RIMAC



COO
KREŠIMIR HLEDE



CTO
ZVONIMIR SUČIĆ



HEAD OF ELECTRICAL
ENGINEERING
PREDRAG PEJIĆ



EMBEDDED SOFTWARE
TEAM LEAD
GABRIJEL SMOLJKIĆ



HEAD OF MARKETING
IRENA WEBER



HEAD OF SALES
DOMINIK VRBANAC



S T O Project Manager
MARIO VOJVODA

_ADVISORS

ERIK ROUSSEL & JEAN-ÉTIENNE DURAND
MARINA MARKEŽIĆ



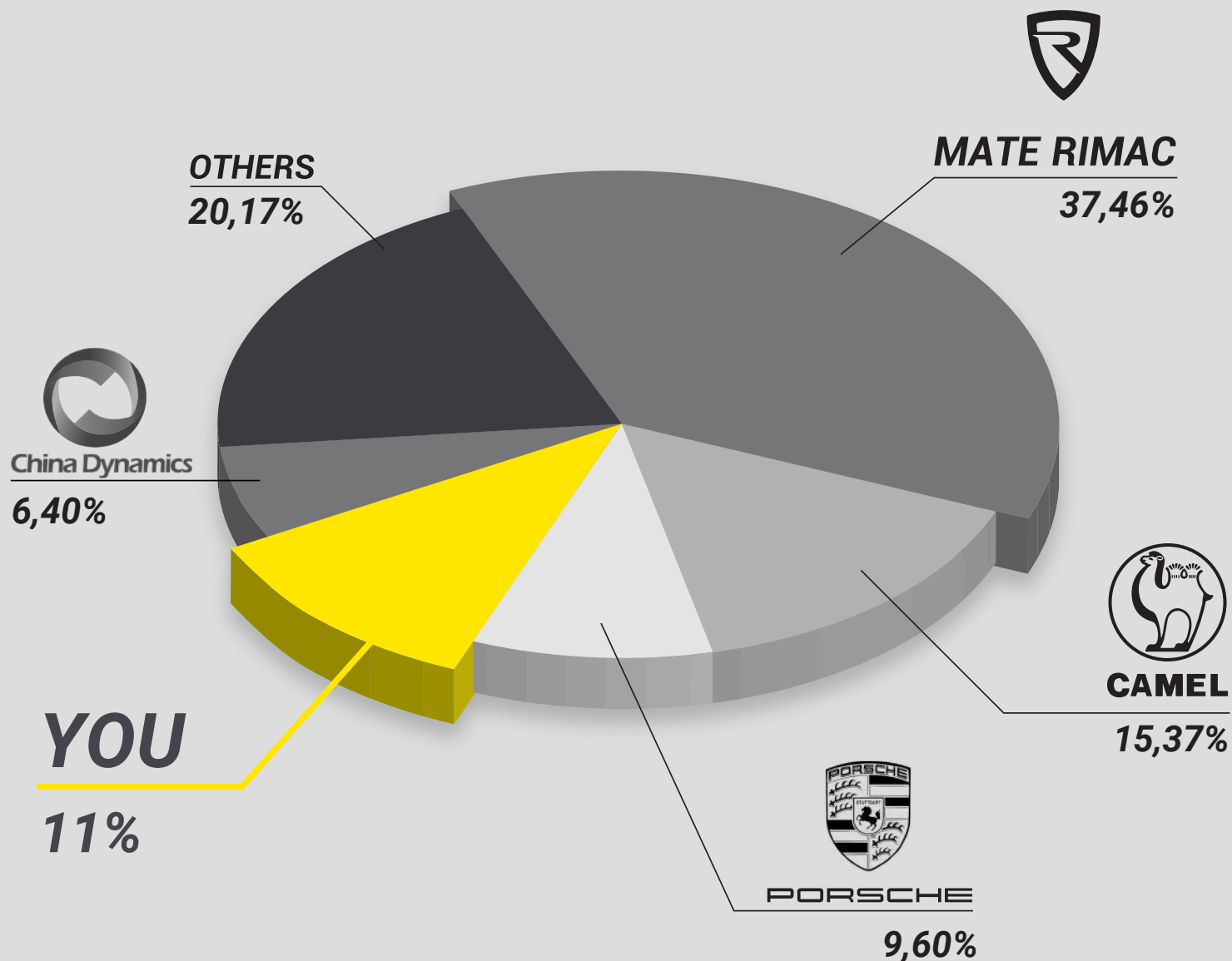
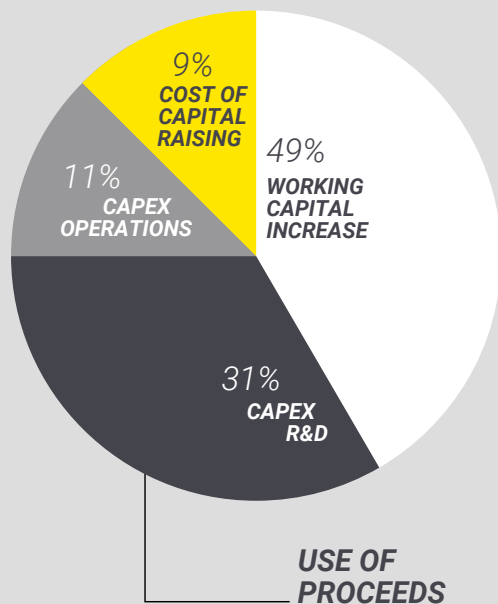
INVESTMENT OPPORTUNITY

PLAN: revenue of 134M EUR in 2024 and EBITDA of 42,6M

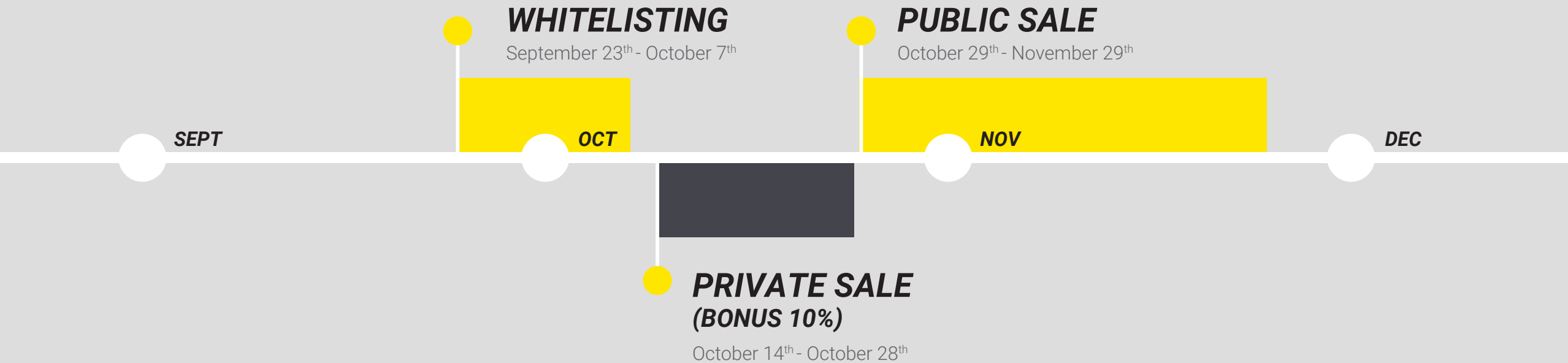
P&L ('000€)	2019	2020	2021	2022	2023	2024
REVENUES FROM EBIKES & ACCESORIES	2,984	10,582	18,003	25,231	31,230	35,603
NUMBER OF BIKES SOLD	642	2,590	4,723	7,066	9,081	10,294
REVENUE FROM HW SYSTEMS	-	198	2,880	16,742	36,920	52,133
REVENUE FROM SW SYSTEMS	-	952	5,699	13,999	26,626	46,677
TOTAL REVENUE	2,984	11,732	26,582	55,972	94,777	134,414
COGS	1,903	7,526	15,859	32,276	54,637	77,185
OPEX	1,866	3,661	5,861	8,304	11,278	14,546
EBITDA	-785	545	4,862	15,392	28,862	42,683
EBITDA MARGIN	-26%	5%	18%	27%	30%	32%
CASH FLOW	-9,275	-8,724	-5,071	3,839	20,974	44,692

INVESTMENT OPPORTUNITY

Raising up to 5M EUR @ 45M pre-money



TIMELINE





THANK YOU

**FOR ANY ADDITIONAL INFORMATION YOU MIGHT NEED,
FEEL FREE TO CONTACT US:**

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