INTERISE STRONG Small Businesses - Cohort 17

INTERISE



Financial Picture:
Analysis of your company

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#InteriseStrong



Don't run your business blindfolded!

Financial Picture: Analysis of your company



- Understanding of your core financials
 statements, follow financial roadmap,
 make informed decisions, improve financial metrics.
- 2. Take <u>control of current financial</u> situation
- 3. <u>Monthly financial meetings</u>: Analyze to recognize challenges and adjust
- 4. <u>Proactive financial management</u> will help you to avoid cash flow and profitability issues
- 5. Communicate to your team







Money mistakes that businesses make!

Financial Statement and Forecast Tool







Recommended documents to have on hand while using this tool:

CORE DOCUMENTS

- > P&L up to 3-years (actuals)
- Balance sheet up to 3 years (actuals)
- > Cash flow up to 3 years (actuals)
- Business Plan/Growth Plan

15 Tips for Effective Financial Management



- 1. Discuss & Analyze Financial Results *Monthly*
- 2. Protect Your Cash Flow
- 3. Understand And Analyze Your Financial Statements
- 4. Avoid High Levels Of Debt make companies vulnerable during a recession
- 5. Develop Multiple Revenue Streams



15 Tips for Effective Financial Management





- **6. Update Your Budget And Forecast** Be realistic!
- 7. Review Management Reports: Cash forecasts, Accounts Receivable, Accounts Payable, Sales by customer, Purchases by supplier
- 8. Inventory Management review
- 9. Marketing Budget & Strategy review
- 10. Review Prices update or create packages

15 Tips for Effective Financial Management



- 11. Build Strong Customer Relationships and deliver more value to your customers
- 12. Review Processes Simplify
- 13. Flexible Workforce
- 14. Be Aware of Financial Scams
- 15. Access Community Resources





Turn Your Challenges Into Opportunities!

Financial knowledge *Gives You Freedom*; Know your numbers!









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Thank you! Q&A