

# instrument Rental

The flexible and cost effective way  
of trying your new musical instrument

Parent Information Pack, Rental Prices  
and Application Form



[www.westmount-music.co.uk](http://www.westmount-music.co.uk)

Unit 4, Brucewood Parade  
Marlow Bottom, Bucks SL73PE

## About Us

We are a local family run business and have been offering a welcoming and friendly service to our customers since opening our new shop in Marlow Bottom, in September 2010. Please do not hesitate to visit us for advice regarding our rental scheme and available options. Alternatively you can email us at: [rentals@westmount-music.co.uk](mailto:rentals@westmount-music.co.uk) or call us on: **01628 481510**

## How It Works

Our flexible scheme enables you to try out an instrument without any long term commitment or large financial outlay. Simply return the enclosed application form to us (including card details) in order to secure your chosen instrument. We will then contact you to arrange a date for delivery or collection and give instructions for the Standing Order, which will need to be set up for the rolling monthly rental payments.

If after 3 months you want to cancel the rental, simply return the instrument to us in good condition with no extra payments.

If after 6 months you feel the time is right to invest in your chosen instrument, you can take up our exclusive discount offer! Purchase a brand new instrument from us (of the same or greater value than the rental instrument) and receive a discount of equivalent to **3 months rental payments off of the purchase price of that new instrument.**

Alternatively, you can continue to rent at the low monthly payments for as long as you like - there is **no maximum rental period!** After six months, you can also change the size of your instrument at no extra cost (excludes Cello Outfits). The same discount offer of 3 months equivalent rental payments will still apply should you choose to return the instrument to us at any time in order to purchase a new instrument of the same or greater value.

## What's Included

We set up all of our instruments so that they are ready to play and all outfits will include a quality protective case. Violins additionally will include a quality bow and Rosin; Brass and Woodwind Instruments will include Mouthpiece and Reed. For a refundable £10 deposit, we can also provide a clip-on tuner for the stringed instruments. These can also be purchased separately in store.

We will be happy to carry out all necessary warrantable servicing and adjustments\* on instruments rented by us, including a **free re-stringing and bow rehairing service** should the need arise.

Please note, consumables such as strings and reeds will need to be replaced at cost.

(\*Excludes accidental damage.)

## What's Not Included

Insurance is at your sole discretion, although we would highly recommend getting the instrument insured to cover any loss or damage, or servicing costs incurred due to accidental damage. Typically, an instrument with a value of £200 can be fully insured for as little as £2.45 per month. If you would like advice on Insurance, please do not hesitate to contact us as we can help arrange this for you.

## When do I return the instrument?

You can return the instrument to us at any time after the 3 month minimum rental to terminate the agreement, (no notice is required). The agreement finishes when the instrument arrives back at our showroom. No further payments will be payable (excluding any arrears), however there will be no refund of any part of rental already paid. If you rent for over 6 months and chose to purchase an instrument of the same or greater value, then we will offer you a discount equivalent to 3 months rental payments off of the purchase price of that new instrument.

For further information please email us at [rentals@westmount-music.co.uk](mailto:rentals@westmount-music.co.uk) or call **01628 481510**

## Price List April 2011

Instrument	Sizes Available	Make*	Monthly Rental		
			Bronze	Silver	Gold
Guitar	Various styles and sizes available	Various	£6.99	£9.99	£14.99
Violin Outfit	1/4    1/2    3/4    4/4	Stentor	£6.99	£9.99	£14.99
Cello Outfit	1/4    1/2    3/4    4/4	Stentor	£16.99	from £20	from £25
Flute Outfit (Split E)	n/a	Trevor James	£13.99	£16.99	n/a
Flute Outfit (U Shape)	n/a	Trevor James	£16.99	£19.99	n/a
Clarinet Outfit	n/a	Trevor James	£9.99	£12.99	£17.99
Keyboard (inc stand)	Full Size: 61 Touch Sensitive Keys	Casio	£9.99	£12.99	£17.99
Trumpet Outfit	n/a	Trevor James	£9.99	£12.99	£17.99
Alto Saxophone Outfit	n/a	Trevor James	£21.99	£24.99	£29.99
AlphaSax Outfit	33% Lighter than Alto Sax!	Trevor James	£24.99	£29.99	n/a

Other instruments may be available please contact us for further details Prices include VAT

- All instruments brand new, set-up and ready to play
- Free delivery, or collect and meet us in store
- 3 month min rental – Return after 3 months with no extra charges
- No limit on rental period
- After 6 months qualify for a discount equivalent to three months rental off the purchase price of a new instrument
- After 6 months upgrade or change size at no additional cost (Excludes Cello Outfits)
- Servicing and Maintenance Included\*\*

\* Or similar make and specification (subject to availability)

\*\*Excludes accidental damage and 'consumables' such as strings and reeds (apart from those supplied in the outfit)

<b>Gold</b>	Brand New. Higher quality student instrument offering superior tone and playability
<b>Silver</b>	Brand New. Excellent entry level instrument suitable for new players
<b>Bronze</b>	Ex-Rental 'Silver', fully serviced and set-up (as above) - <b>Please check availability</b>