

The PROs

## The Pros & The Cons



Fraud | Ethics | Strategy | Legal | Management | Finance

The CONs

Gary Zeune, CPA | Managing Director | 614-761-8911 | gzfraud@TheProsAndTheCons.com

**2018** 

40+ Speakers + Seminars
Dozens of Conference Topics
Custom In-House
500+ Webinars Every Year



**40+ Conference Speakers** 



30+ Seminars



500+ Webinar Presentations



Custom In-House Presentations

# **Seminars**

#### All 8 hour seminars also available in 4 hour format and combine 4 hour seminars for 8 hours.

		AREA	Hrs	YB	CLASS
	NEW	Reg			Ethics: 10 CPAs Who Lost Their Licenses in 2017
	Update		Reg Ethics	4	No
	Update				ETHICS: 10 Ways to Lose Your CPA License
	Update				ETHICS: When CPAs Make the Headlines
	NEW	A&A	4/8	No	10 Incredible Frauds You've Never Heard Of
54	NEW	Fraud	4/8	No	10 Unbelievable Ponzi Schemes
Gary Zeune CPA	NEW	A&A	4/8	2/4	2018 Risk Assessment for Small and Midsize Entities
	NEW	A&A	4/8	4/8	2018 Healthcare Fraud & Abuse Update
A STATE OF THE STA	NEW	A&A	4/8	4/8	Education: 2018 A&A Risks and Fraud Cases
	NEW	A&A	4/8	No	2018 Internal Fraud Theft and Abuse: Risks, Controls and Cases
	NEW	A&A	4/8	4/8	Government Entities: 2018 Fraud Risks and Cases
	NEW	A&A	4/8	4/8	Non-Profits: 2018 Fraud Risks and Cases
	Update	A&A	4	No	10 Scary Cases in Compilations and Reviews
	Update	A&A	4	No	10 Scary Cases in Audits
	Update	Mgt	4	No	Controllers: 5 Critical Skills to Maximize Profits
	Update	Mgt	4	No	Controllers: 5 Critical Skills to Become a Leader

	NEW	A&A	4	No	Employee Fraud Detection and Prevention: Best Practices
	NEW	A&A	4	No	Accounts Payable Fraud: Latest Detection and Prevention Essentials
<b>8</b>	NEW	A&A	4	No	Procure-to-Pay Fraud: Best Practices in Detection and Prevention
Peter Goldmann	Fraud ins	structor and v	vriter a	nd consu	Itant for many years.
	NEW	Reg Ethics	4	No	ETHICS: Ex-CPA Ex-Tax Partner Chuck Gallagher Shares Inside Secrets of His Downfall
W .	NEW	Tax	4	No	Tax Implications of My CPA Firm Ponzi Scheme
Chuck Gallagher	A trusted	I CPA firm tax	partne	ers can go	sideways.
		A&A	4/8	No	Embezzler Amy Wilson's Deceit, Lies and Embezzlement Click here to watch Amy explain how she used the accounting software to steal \$350,000.her fraud.
Amy Wilson	Trusted b	oookkeeper. l	Jntil sh	e needed	l money for her son's lawyer.
		A&A	4/8	No	Ex-CPA Ex-Con Sam Antar Shows You How He Committed the Crazy Eddie Fraud  CNBC — Bank Leumi  CNBC — Michael Grimm
Sam Antar	Committed the Crazy Eddie fraud.				
CNAC MADOF TRADER SPEAKS BY A CHECK SINGLE CONSOLUTION ON THE CONSOLUTION OF THE CONSO	NEW	Tax	4	No	Former Madoff Trader and Quadruple Victim Details Tax Ramifications of the Fraud
Andrew Cohen	Never know Madoff was a Ponzi scheme and lost the family's investments.				

	NEW	A&A	4	No	How My Bookkeeper Stole \$400,000 From My Small Business (why I keep my gun on my desk and my checkbook in the gun safe)
Cheryl Obermiller	Cheryl's t	rusted book	keeper r	nearly ban	krupted her.
	NEW	Reg Ethics	4	No	ETHICS: Ex-CPA Ex-Big 4 Partner Scott London Shares His Downfall
Scott London	Big 4 regi	onal audit pa	artner lo	st his licer	nse.
	NEW	Reg Ethics	4	No	ETHICS: Past Board of Accountancy Executive Director Mark Crocker
Mark Crocker	Former E	xecutive Dire	ector of	the Tenne	ssee Board of Accountancy,
	NEW	A&A	4	No	Detecting & Deterring Payroll Fraud
	NEW	A&A	4	No	Forensic Accounting: CSI or Bean Counter
SAVAE	NEW	A&A	4	No	Nuts & Bolts: Detecting & Deterring Fraud in Small Business
Chrissie Powers	Co-found	er of PDeye	Forensic	s and full	time fraud investigator,
		Reg Ethics	4	No	ETHICS: 10 Ways Technology Changes Compliance with Ben Wright, Esq.
		BLaw	4/8	No	Ben Wright's Practical Business Law
Ben Wright, Esq.		BLaw	4/8	No	Ben Wright's Email, Record Retention, Destruction & Security
	NEW	BLaw	4	No	Dizzy New World of Cyber Investigations: Law, Ethics and Evidence

## **40+ Conference Speakers**

#### The Pros & The Cons

	Topics	Conferences	
(XX)	Strategy	A&A	
	Cybersecurity	Banking	
20+ PROFESSIONALS	Finance	Taxes	20+ WHITE
	Government	Fraud	COLLAR CRIMINALS
CPAs	Behavioral Ethics	Real Estate	Ex-CPAs
Attorneys	Regulatory Ethics	Management	Ex-Controllers
CFEs	Legal	Government	Ex-Bookkeepers
Bankers	Mortgages	Public Company/SEC	Ex-County Auditor
Fraud Investigators	Healthcare	Controllership	Ex-CFO
Fraud Victim	Insider Trading	Non-profit	Ex- CEO
PhD	Theft	Cybersecurity	Ex-HR Executive
Authors	Money laundering	Retail	Ex-Stockbrokers
SOC	Sarbanes-Oxley	Control & Compliance	Ex-Managing Directors

### The Pros & The Cons

#### Fraud | Ethics | Strategy | Legal | Management | Finance

	Speaker	<b>Conference Presentations</b>
	Rebecca Busch, RN, MBA, CCM, CBM, CPC, CHS-III, CFE, FIALCP, FHFMA CEO, Medical Business Associates Instructor for Association of Certified Fraud Examiners. Authored 4 books on healthcare fraud.	PRO - Healthcare fraud expert A&A Controls Fraud Revenue recognition Healthcare and cybersecurity
	Steven Brodzin  Brodzin lost his CPA license and went to prison for embezzling \$800,000 from his hospital. In his riveting presentation, he shares how he circumvented controls and violated ethics requirements to feed his greed for a luxurious lifestyle.	CON - Ex-CPA Ex-Hospital Controller Prison Theft A&A Controls
PACCHINE MADOFF TRADER SPEAKS BEIGHT ACKNOWLE AC	Andrew Cohen Watch CNBC Andrew Cohen Bernie Madoff Trader A former Goldman Sachs Manager and top trader at Madoff, Cohen trusted Bernie with most of his money, and lost it all.	PRO - Madoff Trader + Victim Securities Brokers Fraud Public company Fraud victim
	Roomy Khan  CBS 60 Minutes A rare look at how insider trading works  Can a Stock-Trader-Turned-Convict Start a New Life? - NY Times	CON - Insider Trading CBS 60 Minutes NY Times Prison \$100 million net worth GONE Sent Wall Street CEO to prison
	Kelly Paxton, CFE Former U.S. Customs Special Agent Kelly specializes in "Pink Collar Crime" by women, concentrating in dental and medical practices.	PRO - "Pink Collar Crime" Internal fraud A&A Internal Controls Small business

		,
	Peter Pinto	CON - CEO Goes to Prison
	Former CEO, Oxford Collection Agency	Executive level
	Trying to save his family's business, Peter got caught up in fraud committed by the CFO and	Private Business
	others in organization and industry.	Prison
	Richard Bistrong	PRO - CON - PRO
90	Former FCPA Violator and FBI/UK	Foreign Corrupt Practices Act
	Cooperator	Public companies
	Contributing Editor Foreign Corrupt Practices Act Blog	Ethics Prison
IN BU	Ethisphere 2015 Top 100 in Business Ethics	1 113011
	Michael McGrath	CON - Mortgage Fraud
	Former CEO US Mortgage	CEO
	Michael went to prison for a \$139 million	Private Business
	mortgage fraud scheme.	Financial Institutions
		Prison
	Joseph Petrucelli	PRO - Fraud Expert
	PA/CFF/CGMA/ABV, FCPA, CVA. MAFF,	Government Corruption
	PSA, CFE	Small Business Fraud Mortgage Fraud
	Joseph is a Forensic CPA, adjunct professor,	Fraud Investigations
	and author of <u>Detecting Fraud in</u>	Tax Violations
	<u>Organizations</u>	Forensic Accounting
		Ethics
Ma	Diann Cattani	CON - T&E Fraud
The Colonial Colonia Colonial Colonial	A trusted long time employee, Diann	Private company HR
	rationalized her fraudulent travel expenses by telling herself "I'll pay it back." But she	Trusted
100	did time for stealing from her private	Rationalization
	company employer where she was a	Prison
	"member of the family."	Circumvent controls
	Prof. Tom Holt, PhD	PRO - Cybersecurity
90	Michigan State Associate professor and	Cybercrime
	researcher - His books include:	Money laundering
	Cyber Crime In Progress Cybercrime and Digital Forensics	BIG companies - BIG frauds Software piracy
	Policing Cybercrime and Cyberterror	Public companies
	Prof. Jay Kennedy, MBA, PhD	PRO - Internal theft
	Michigan State University	Small and midsize business
	The author of multiple publications, Dr.	Industry conference
	Kennedy partners with businesses to find	A&A Internal controls
	and deter internal employee theft.	internal controls
	Justin Paperny	CON - Stockbroker fraud
3 V = 1 = 1	Author of "Lessons From Prison"	Wall Street
	Justin, a successful stockbroker on Wall	Broker
	Street, discovered one of his investment	Cover up
	Street, discovered one of his investment recommendations was a Ponzi Scheme and went to prison for trying to cover it up.	Cover up Prison Author

Christopher T. Marquet  CEO of Marquet International Ltd. and radio host, Christopher has 30+ years of experience in investigative and litigation support, business intelligence, and security consulting. He is a globally recognized expert in white collar fraud and embezzlement.	PRO - Internal Theft Expert Internal controls Litigation support Business Intelligence Security consulting A&A Conference SME Conference
David Barton	PRO - CyberFraud and
Managing Director UHY Advisors A leader in the Internal Audit, Risk & Compliance and Management & Technology Consulting groups, Dave has spoken to media numerous times to explain complicated IT in lay terms.	Computer Security  Healthcare HIPPA compliance Public company SOX compliance IT internal auditing COSO and CObIT framework IT risk assessments and control evaluations Service Organization Controls
Daniel Porter CFE  A licensed private investigator and CFE, Daniel investigates municipal fraud for the Tennessee Comptroller and shows actual fake documents city officials created.	PRO - Gov't Fraud Investigator Criminal justice Government conference A&A Internal controls
"The Pothole Queen" Cheryl, a private small business owner, shares how her bookkeeper nearly bankrupted her company. She reveals three things you MUST do daily to protect yourself against fraud.	PRO - Small Business Fraud Victim Gun on desk, checkbook in gun safe Small Business Owner Bookkeeper stole \$1 million Internal controls Management Trust
Vernon Beck Ex-fighter pilot and former Transportation Director, Vernon fooled internal and external auditors for 7 years.	CON - Stole \$14 Million Phony vendors Stole \$14 million Director of Transportation Air Force bomber pilot
Mark H. Crocker, CPA, CGMA	PRO - Exec Dir Tenn Board
Former Executive Director of the Tennessee Board of Accountancy will detail 6 enforcement cases, and give you the inside scoop on the inner workings of state boards of accountancy.	of Accountancy Regulatory Ethics Enforcement How CPAs lost their licenses
Chrissie A. Powers, CPA/CFF CFE CVA Founder & Co-owner of P.D. Eye ForensicsChrissie is an expert in using financial analysis and computer-assisted	PRO - Fraud Investigations  Big data Computer assisted forensics Purchasing and vendor fraud  A&A Industry

	techniques to perform forensic financial	
	investigations.	
	Michael Sallah	PRO - Government Fraud Expert
	Pulitzer Prize Winner	Auditors find fraud reading Mike's articles
	Pulitzer Prize Winning Investigative	Government conference
	Journalist at Gannett/USA Today and Miami	Corruption Kickbacks
(C.34) (V.27)	Herald, Mike has reported on \$2 billion in government fraud and abuse.	Cooking the books
-	Chuck Gallagher	CON - Ex-Tax CPA Ex-Partner
	Explains how a previously ethical CPA	Ponzi Scheme
	rationalizes "borrowing" client funds in a	Prison
	Ponzi scheme that was discovered when he	Tax ethics
-	was teaching ethics for a state society  Walter Pavlo	PRO and CON - Forbes Columnist
6 3	After release from prison for stealing \$6	Fake vendors
	million, Walt Pavlo now writes the White	Fooled internal auditors
	Collar Crime blog for Forbes.com.	Undue management pressure (audit standard)
	Co-author of <u>Stolen Without A Gun</u>	Prison
5	Michael Wagner, CPA	PRO and CON now CPA
W. Committee of the com	After serving time for a \$100 million fraud	Controller
	where he was the controller of a private company, Mike now has his own CPA firm.	Industry conferences A&A
	company, wince now has me own covernment	Controls
		Revenue recognition
	Amy Wilson	CON - Embezzled \$345,000
66	Former bookkeeper Amy demonstrates how she used QuickBooks to steal and explains	A&A conference CFO/Controllership conference
	how family is more important than ethics.	Flaws in accounting software
	, .	Prison
	Cina Wong	PRO - Forgery Expert
60	Former VP of National Assn of Document	Most frauds involve forged documents
	Examiners, and Certified Document Examiner/Forgery Handwriting Expert, Cina	Fraud conference Cybersecurity conference
	is frequently interviewed by national media,	A&A (audit evidence)
Mark Morze	including for the JonBenet Ramsey murder	Government conference
	case.	Non-profit conference
	Scott London	CON - Ex-CPA Ex-KPMG Partner
96	A regional KPMG audit partner with 500	A&A
	people reporting to him, Scott made a couple of bad decisions, lost it all and went	Insider Trading Prison
	to prison over \$70,000.	Ethics
	Heinz Ickert, CPA, CFE, CFF, CVA	PRO - Malpractice Expert
	Heinz is a litigation and forensic expert with	Fraud conference
	nearly forty years of experience in	A&A (audit evidence)
	investigative accounting and litigation support.	Management of accounting practice conference
<b>W</b>		Non-profit and Gov't conferences

<b>—</b> "I		
CENTER MAIN	Sam Antar	CON - Ex-CPA Ex-CFO Committed
4FORD	Shown speaking at Stanford University, as CPA + CFO, committed the infamous Crazy	Crazy Eddie Fraud
STA	Eddie fraud. He created fake revenue to	Fraud conference A&A conference
	show auditors and investors what they	Public company and SEC conference
	wanted to see.	Revenue recognition
THE	Gaylen Hansen, CPA, ABA	PRO - Ethics and A&A Standards
	Past Chair of NASBA Gaylen is Audit Partner	Regulatory ethics
	and Director of Quality Assurance at Top  100 Firm EKS&H, former member of AICPA	A&A International
	Professional Ethics Executive Committee,	PCAOB
	and listed in 100 Most Influential People in	QC firm management
	Accounting Today.	
	Garrett Wasny, MA, CMC,	PRO - Google + Cybersecurity Expert
86	CITP/FIBP	IT productivity Computer security
	Garrett is a Google and Internet expert. He delivers seminars and webinars on how to	Industry conference
	use the latest online search, productivity,	Public firm conference
	mobile and social tools.	
	Gary Zeune, CPA	PRO - Fraud, Ethics and Strategy
	Managing Director of The Pros & The Cons,	Non-profit conferences
	the only speakers bureau in the U.S. for white collar criminals. He provides 500+ live	Government conferences Fraud conferences
	and online fraud and ethics presentations	A&A conferences
	every year.	Industry conferences
(6-3)A	Kathy Bazoian Phelps, Esq.	PRO - Expert on Ponzi Schemes
	An attorney at Diamond McCarthy, Kathy has authored/co-authored 4 books.	Financial institution conferences  Public company and SEC conferences
	She speaks to bankers, brokers, investors,	Fraud conferences
	lawyers, and accountants on how to avoid	securities/broker conferences
	losing millions of dollars in Ponzi schemes and other frauds.	Bankruptcy conferences
	Terrence Shulman, JD, LMSW,	PRO - Attorney
	ACSW, CAADC, CPC	CON - Former Shoplifter
	An attorney, licensed social worker and	Law conferences
	addictions therapist, and Founder/Director	Fraud conferences
	of the Shulman Center for Compulsive Theft, Spending and Hoarding. He has authored	Retail conferences A&A conferences
	four books and is himself a "recovering	, Adv. comercines
	shoplifter."	
THE PARTY OF THE P	Terilyn Norwood	CON - Stole \$18,000
	Former Accounts Payable Supervisor	Bookkeeper
	Terilyn circumvented strict internal controls and embezzled \$18,000 right under the	Controls Industry Conference
	nose of her micro-managing controller.	Prison

	Peter Goldmann, CFE	PRO - All Things Fraud
	Peter is president of the publishing company for White-Collar Crime Fighter Newsletter,	Fraud newsletter publisher T&E fraud
	and author of 5 books on fraud. He developed <u>FraudAware</u> , a leading employee fraud awareness training program.	Accounts payable fraud Accounts receivable fraud Pay to procure fraud
	Paul Allen, PhD	CON - Ex-Bank CEO Committed \$2.7
	Paul was one of six executives sentenced to	Billion Fraud
	prison for a \$2.7 billion bank fraud involving sale of fictitious loans or loans already sold to other investors.	Auditors sued for \$5 Billion Prison A&A
		Internal controls
	Mary Katherine (Kay) Rogers	CON - Ex-CPA, Ex-County Auditor
	A county auditor, Mary lost her CPA license	Gov't conference
	when she relied on a superior person and signed one document without due diligence,	A&A Ethics
	which landed her in prison.	Due diligence
	Jeffrey Urbach, MBA, CFE, CVA,	PRO - Forensic + Valuation Expert
Mask	CPA/ABV/CFF	Has authored and presented CPE courses on
	Founding Partner, Urbach & Avraham, CPAs Jeff is a court appointed expert in forensic, valuation, and receivership services in connection with various litigation matters.	Litigation Support Business Valuations Matrimonial Accounting Medical Practices
	Dr. Sridhar Ramamoorti, CPA, CITP,	PRO - International Expert on
	CFF, CGMA, CIA, CFE, CGFM, CRMA, MAFF	Behavioral Forensics
	Director, Corporate Governance Center	Public companies
	Sridhar is professor of accountancy at	A&A
The same of the sa	Kennesaw State University and authored A.B.C.'s of Behavioral Forensics.	Ethics
<i>(</i>	Jerome Mayne	CON - Mortgage Fraud
( ) ( ) ( ) ( ) ( ) ( )	A former mortgage company CEO who went	Mortgage conferences
	to prison, Jerome has spoken to half a dozen	Banking conferences
AND THE REAL PROPERTY.	chapters of the Association of Certified Fraud Examiners about ethics, fraud, crime	Management conferences Internal audit conferences
	and prison.	Prison
	David M. Kessler	PRO - Elder Fraud and Scams
1961	David is the former Commander of the	Financial planning conferences
	Financial Crimes Unit in Decatur, Georgia,	Retirement conferences
The second	former Chief Investigator of the Ohio	Fraud conferences
	Attorney General's Consumer Protection Unit, and now has his own consulting	Tax conferences
	onic, and now has his own consulting	

