

## Event Jobs Guide for Ribit Speed Networking



### Program:

<b>3:30PM</b>	Check-in
<b>3:40PM</b>	Pitch Coaching Workshop for students
<b>4:00PM</b>	Welcome & How it works
<b>4:10PM</b>	Employers 30-second Pitch & Mentor introductions
<b>4:25PM</b>	Speed networking begins (12 x 5 min rounds)
<b>5:25PM</b>	Informal networking begins
<b>6:00PM</b>	Event ends

### Social sharing:



@studybrisbane @ribitdotnet



@ribit.net @brisbanemarketing



@ribitdotnet @studybrisbane #ribitspeednetworking



@brismarketing @studybrisbane @ribitdotnet

### Skillset Key:



#### Admin:

Project Management, Operations, Support and Customer Service



#### Business:

Accounting, Finance, Economics, Analysis, Strategy, Mathematics, Statistics



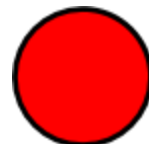
#### Creative:

Graphic Design, User Experience Design, User Interface Design, Animation, Multimedia, Video, Editing



#### Marketing:

Communications, Content Writing, Advertising, Sales and Growth Growth, Social Media, Events Management, and Market Research



#### Technical:

Web Development, Programming, Software Engineering, Front End, Back End, Data Science and IT Security

## Participating Employers:

- Ascention Pty Ltd
- Australia China Innovation Centre
- Deloitte
- EM Clarity Pty Ltd
- Enablo
- Explorate
- Flowpay Australia
- Fluxpower
- FutureTech Recruitment
- Hyra iQ
- JD Consulting Services
- NoiseNet
- Pixel Palace Pty Ltd
- Research by Design
- Sitesee
- TalentVine
- TechConnect PTY LTD
- Wanngi.com
- Web3

## Mentors:

- **Arslan Nizami**, RadSpec, Student Mentor
- **Dr Claire Mason**, CSIRO's Data61, Senior Research Scientist
- **Simon Barclay**, Lean LaunchPad - Griffith University, Project Coordinator
- **Kristina Doyle**, Bishopp Outdoor Advertising, Student Mentor
- **Rebecca McIntosh**, ilab UQ Community Manager
- **Haylley Angel**, CPA - NAG-CAS
- **Pitch Doc** - Isaak Holmyard, Fishburners

## Ascention Pty Ltd

<http://ascention.com>

Our people are at the heart of what we do

To enable them to perform at their best, we maintain a positive and motivating environment to foster personal and professional growth.

We actively promote a dynamic workplace in which integrity, openness and respect are the cornerstones of our company culture. Our consultants work as part of a diverse and cohesive team that is focused on results – delivering the best possible outcomes for our clients. We also foster innovation and opportunities to champion new ideas and our employees are motivated, engaged and proud to be part of the Ascention family.

Professional excellence is at the core of what we do, built on the foundations of company culture, reward and recognition, career management and job satisfaction- to develop satisfying and fulfilling careers for all.

### Looking for skills in:

Technical  
Creative  
Marketing

## Australian China Innovation Centre:

[www.asicspaces.com](http://www.asicspaces.com)

Australia China Innovation Centre is the unique Start-up hub providing Australia start-ups a collaborative ecosystem to make an impact on global market. ACIC is backing Australia entrepreneurs with co-working spaces, investment resources, mentoring services and all around support to grow and flourish.

### Role on offer:

We are looking for an enthusiastic marketing intern to join us and provide creative ideas to help achieve our goals. You will have administrative duties in developing and implementing marketing Strategies.

As a marketing intern, you will collaborate with our in all stages of marketing campaigns. Your insightful contribution will help develop, expand and maintain our marketing channels.

### Responsibilities and Duties:

- Research industries, markets, demographics, trends, and other data related to the client's products or services.
- Prepare detailed proposals and marketing plans
- Creates detailed reports with research findings and analysis to inform marketing strategies.
- Recommend specific marketing approaches and spending budgets to achieve the client's desired goals.
- Advise on branding, positioning, communications and other marketing

issues.

- Liaise with marketing department and external vendors
- Analyses details of competitor offerings, including specifications, market share, pricing and promotional materials.
- Provides written documents and verbal presentations for each client to guide the creation of new marketing plans and strategies.
- Tracks feedback and adjusts marketing strategic as necessary.

#### Required Skills

- Bachelor's degree in Marketing, business or a related field.
- Knowledge of data analysis and market research.
- Proficient in MS Office
- Attention to details.
- Apt in writing proposals and reports
- Outstanding organizational abilities
- Communication (oral and written) and presentation skills
- In-depth knowledge of marketing principles and best
- An understanding of social media tools and communication strategies.
- Ability to multi-task and achieve results under pressure.
- Fluency in English including demonstrated written proficiency.

#### Looking for skills in:

Creative  
Marketing

## Deloitte

[www.deloitte.com](http://www.deloitte.com)

As one of the largest professional services firms in the world, our services are as diverse as the graduates we hire. From cyber security and tech innovation through to audit and advisory, we're looking ahead and building industries of the future.

But we can't do that without you – today's graduates and tomorrow's leaders. So, we're calling on creatives, technologists and trailblazers. Join us and ask yourself: 'What impact will you make?'

#### Roles on offer:

At Deloitte we offer a series of Student & Graduate Programs, please find additional information on our programs below. More information can be found on [yourfuture.deloitte.com.au](http://yourfuture.deloitte.com.au)

- Graduate Program  
As a 2019 Deloitte Grad, you'll get put through the most awarded and innovative graduate training program in the country.
- Summer Vacation Program  
A 3-8 week paid internship that gives you the chance to land a full-time role with us before you even graduate!
- Insider Program  
Your chance to get an inside look at Deloitte, and get fast-tracked to become a paid summer intern.
- Accounting Cadetship  
An amazing opportunity for first year accounting students to work at Deloitte and gain valuable real world experience.

#### Looking for skills in:

Technical  
Business

## EM Clarity Pty Ltd

[www.emclarity.com.au](http://www.emclarity.com.au)

We make the world's best mmWave microwave radios, successfully deployed in high frequency trading applications connecting the NYSE and the NASDAQ exchanges.

We are working on applying our technology to the global 5G mobile network backhaul market.

### Roles on offer:

- RF Electronics Design
- Digital Electronics Design
- Embedded Software Design
- FPGA Developer
- Marketing

### Looking for skills in:

Technical  
Marketing  
Admin

## Enblo:

[www.enblo.com](http://www.enblo.com)

Enabling the digital workplace of the future, today.

Enblo is a dedicated Australian and New Zealand *Workplace by Facebook* partner, helping organisations elegantly connect their workforce and enable new ways of working. .

At Enblo, we are constantly exploring ways to apply modern digital solutions to drive essential breakthroughs in organisational culture and business value. We believe that the future of work needs to be more networked, more devolved, more mobile, more team-based, more project-based, more collaborative, more real-time and more fluid.

### Roles on offer:

We are seeking various roles in a rapidly growing and expanding organisation. Our approach is to bring in talent wherever we find it on terms that are flexible for both parties with a view to becoming full time when appropriate.

### Looking for skills in:

Technical  
Marketing  
Admin

### Explore:

[www.explore.co](http://www.explore.co)

Explorate is the first on-demand ocean freight booking platform. Currently in BETA testing, Explorate will be released mid- 2018.

### Roles on offer:

Software Developer:

Explorate is looking for a motivated individual that has a passion for technology and a positive attitude. We work mainly in Javascript, Vue and node but we will provide latitude with skill-set for the right person. Startup experience and Jira familiarity are a plus.

**Looking for skills in:**

## Technical

**Notes:**

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## Flowpay Australia

<http://flowpay.com.au>

We are not a bank (yet), but Flowpay is Brisy fintech commercialising radically awesome payments technology. We provide accounts for individuals, businesses and gov, and what we do different is let money flow continuously from consumers to service providers. By replacing recurring pre-pay and post-post payments, you have no more bills in the future because payment is kept in sync to bills and consumption in realtime continuously. It also means you will never wait for your income, its payday all the time whenever you are at work! (patents pending worldwide).

You team has the best combined Share/Options compensation package in Australia. Our office is view ridiculously, Level 25 Riparian Plaza, in with CEFC, awesome coffee!

### Roles on offer:

- Interns --->>> (if you have ABN we also have paid work)
- Software Devs: javascript, react, react native, graphql, serverless, AWS.
- UX UI Designers: Framer, Sketch, user journey mapping and storyboarding
- Law: we have lots going on with patents, licences, and researching regs Accounting/Finance/Math/Econ: researchX projects and liaising with industry.

### Looking for skills in:

Technical  
Creative  
Business

## Fluxpower

<https://fluxpower.io>

The best way to pay and be paid for electricity. Fluxpower is a new electricity payments network. We connect your smart meter to a smart contract, and money flows perfectly in sync with electricity.

### Roles on offer:

Join us in revolutionising Australia's electricity payments! We are searching for pioneers who are hands on, and push forward. You will be part of something life changing, disrupting the way payments worked in the past, introducing the advantage of dynamic payment networks for the future.

We are looking for technical talent using newest technologies, building web and mobile apps with passion in react and react native. As advocates of AWS services, we appreciate profound knowledge in that field. If you are communicative as well, like to share your knowledge, and help others to grow, you are exactly what we are looking for.

We are also searching for creatives who understand the importance of beauty, clarity, detail, and emotions, and help building a product - website, web and mobile app - that overachieves customer's hopes and wishes. As thinking ahead of time, we appreciate having an eye on future designs needed for example during interaction with AR/VR/MR, and AI assistants, connected wearables and home appliances. We are looking forward to getting to know you. If you don't fit into one of these categories but are truly passionate about our invention, feel free to tell us why we need you.

### Looking for skills in:

Technical & Business

## FutureTech Recruitment

[www.futuretechrecruitment.com.au](http://www.futuretechrecruitment.com.au)

MASSIVE ADVOCATE IN GRADUATES BEING PLACED INTO ROLES TO PROMOTE A CANDIDATE SHORT MARKET

It's starting to be a regular occurrence we are being asked for graduates. This is fantastic!

It's harder work on our behalf for a smaller reward, though we are assisting in creating skills in a talent short market.

We've assisted a few organisations including TechConnect and the feedback has truly been positive!

### Roles on offer:

- Graduate Developer
- Graduate Site Reliability Engineer

### Looking for skills in:

Technical  
Business

## Hyra iQ:

[www.hyraiq.com](http://www.hyraiq.com)

Hyra iQ provides cloud-based software that assists institutional landlords and their lawyers automate high-volume high-value contract negotiation in the global real estate industry.

Hyra iQ's multi-award winning platform creates a truly digital contracting experience - accelerating deal times, improving outcomes, reducing costs and mitigating risk.

Radically improving contracting processes by systematising corporate knowledge (powered by artificial intelligence) is a means of delivering a better customer experience and improving key business relationships.

Reinventing how deals are closed will reduce vacancy rates and increase underlying asset value - a game-changer for the commercial real estate industry built upon an acquire/earn/divest business model!

### Roles on offer:

Seeking junior software engineers to work closely with our development team to increase our technical output. This role entails significant mentorship from our experienced founding developers in a full-stack capacity. Given our stage of business (relatively young company, growing fast with significant enterprise ASX-listed customers), this provides an opportunity to "get in at the ground level", have a significant role in impacting the code-base with long term upside opportunity. We are flexible as to part-time roles (if still studying) with a view towards a full-time role post-graduation.



## JD Consulting Services

We are a start-up, but with many years of traditional operation and trading experience (B2B and B2C) running very successful businesses in horticulture, agriculture, farming and associated industries. We have excellent links into the sector and launch partners keen to work with us to test and refine our proposed trading solution.

### Roles on offer:

We are building a novel trading platform, initially targeting the agribusiness and construction sectors. We currently have web and mobile products being built offshore. We are seeking an experienced software engineer to lead functional testing of the new product, working with the offshore team, to create a proof of concept (PoC) we can demonstrate to our industry launch partners. We are seeking a highly self-motivated engineer, able to drive QA and testing with the flexibility to then help create, build and test the next iterations of product design as we head towards market testing and production launch of the new trading platform.

We anticipate incorporating voice control (essential for our users in their likely day-to-day working environments) and will need search, data management and analytics skills to support near term product enhancements.

We have an immediate need, for an initial duration of circa 3 months but are seeking a candidate who could subsequently join the team as technology lead.

### Looking for skills in:

Technical

## NoiseNet

[www.noisenet.com.au](http://www.noisenet.com.au)

NoiseNet uses a combination of IoT data gathering of Noise Information combined with AI analysis of the gathered data to automatically extract information from the noise environment for various different commercial applications.

### Roles on offer:

- Data Analytics
- Front-end, Back-end programming (Python, Django, API, Database management)
- Acoustic Analysis
- Operations Work (including casual roles throughout year)
- Artificial Intelligence
- Device Design, Electronics, Device Coding

### Looking for skills in:

Technical

Business

## Pixel Palace Pty Ltd

[www.pixelpalace.com.au](http://www.pixelpalace.com.au)

With over 10 years of experience in web design and development, we know how to build sites that kick goals for our clients. Together, we'll craft a custom website experience tailored to your brand, business and audience.

### Looking for skills in:

Creative  
Tech  
Marketing

## Research by Design

<https://researchbydesign.com.au>

Research by Design is working towards commercializing a survey platform in conjunction with AIP technology. The outcomes of the project will be to capture information and feedback via a web-based platform, aggregate and process the data into a meaningful format (this is traditionally undertaken manually) and transfer the results into a pre-prepared report for presentation to clients. This type of market research has been traditionally be done manually is is not cost effective for the majority of SMEs. By commercializing this IP it makes market research easy to access and an efficient method to access market information to drive business strategy.

### Looking for skills in:

Technical

## Sitesee

[www.sitesee.io](http://www.sitesee.io)

SiteSee is a Brisbane based startup solving real world problems using 3D reality modelling and Machine Learning. Our technology has been globally recognised as cutting edge in large scale infrastructure modelling/analysis and visualisation. For more information, please visit our website.

### Roles on offer:

- Manage Customer project
- Front end design
- Marketing material
- 3d graphics x2, Machine Learning

### Looking for skills in:

Technical  
Marketing  
Admin

## TalentVine:

[www.talentvine.com.au](http://www.talentvine.com.au)

TalentVine is a proud, award-winning startup based in River City Labs. We are a recruitment consultant aggregator that connects employers to a selection of recruiters, bidding for the opportunity to present their best talent. By doing so, we are ensuring that employers can hire the best possible candidates, from the right sources, and at a fair fee.

We are passionate about what we do as employers can see metrics and ratings of the top rated recruiters and this makes it easier for them to work with the best recruiters across Australia. Think of Webjet meets Tripadvisor for the recruitment industry.

### Roles on offer:

TalentVine is experiencing rapid growth. To date, two of our three interns have developed into full time positions.

For tech applicants: Tech stack is,

Frontend:

- AngularJS 1.5.8 (John Papa style)
- Bootstrap 3
- JSDoc 3 for documentation
- Gulp for builds
- Karma + Jasmine + sinon for testing

Backend:

- Python 3.6
- Flask
- SQLAlchemy + Alembic
- MySQL 5.6

Dev Ops:

- Gitlab CI for automated deployments
- AWS via Zappa for backend, AWS via CLI for frontend

### Skills:

*Required:*

- Experience with a frontend MVC/MVVM JS framework
- Experience with Python
- Designing and interfacing with REST APIs
- Strong emphasis on modular, re-usable code
- Basic knowledge of HTML, CSS/SASS
- Fast learner
- Communication skills

*Nice to have:*

- AWS experience
- Experience with Gitflow branching model
- Head for analytics and/or modelling user behaviour programmatically

### Looking for skills in:

Technical

Creative

Marketing

Business

Admin

## TechConnect Pty Ltd:

<http://tech-connect.com.au>

TechConnect has created an energised work environment that builds and grows knowledge that our customers can leverage to transform their business. TechConnect are an Amazon Advanced Partner and a Azure Gold Partner.

They tackle a diverse range of technical challenges in order to make their customer's journey to the cloud a great success. TechConnect are working towards being an employer of choice and have a work environment with an energised and passionate team that enjoy coming to work.

The environment is one that adopts a "work hard, play hard" mantra. TechConnect believe strongly in training.

### Roles on offer:

- Manage Customer project
- Front end design
- Marketing material
- 3d graphics x2
- Machine Learning

### Looking for skills in:

Technical

Creative

Marketing

Admin

## Waangi:

<https://wanngi.com>

We know that your health is important to you.

It's important to us too. In this high-tech world, data is your biggest asset and keeping a consistent record comes with countless advantages. You want to be in control of your health data, and we want to help you achieve that.

### Roles on offer:

#### TECHNICAL

Front end Javascript Web Development - single page web applications,

Restful apias

Back end Developer - Back End, Full Stack, Node JS, SQL, Typescript

Data Science

AWS Sysops

#### CREATIVE

Graphic Design, User Experience (UX), User Interface (UI) and Multimedia

#### MARKETING

Communications, Content Writing, Advertising, Sales & Growth, Social Media, Events Management and Market Research

## Web3:

<https://web3.com.au>

Since 2013, Web3 has been one of Australia's leading WordPress & Search Engine Advertising businesses, helping thousands of businesses in Australia and around the world achieve game-changing results.

We work with local, national and international organisations such as Culture Kings, Cromwell Property Group, the Queensland Government, Brisbane & Gold Coast City Council, Mosaic Property Group & Guide Dogs Queensland succeed with their online strategy.

As a team, we are a group of motivated high-performers who fundamentally believe in enabling businesses around the world to become market leaders online through our product and service solutions.

If you're passionate about making a positive impact to businesses around the world, then please hit that apply button.

Note: Due to a large volume of applications, only successful candidates will be contacted. If you haven't heard back from us within 14 days of submitting your application then unfortunately you haven't been successful this time around!

### Roles on offer:

## Digital Marketing Account Manager

**Looking for skills in:**

Marketing  
Admin

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