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- **Vendor:** HP
- **Exam Code:** HPE2-W07
- **Exam Name:** Selling Aruba Products and Solutions
- **Number of Questions:** 192
- **Certification Name:** HPE Sales Certified
- **Exam Language:** English
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Question No. 1

How does IT need to transform to help companies stay competitive?

- **A.** IT needs to extend infrastructure refresh cycles so that the business can free up capital for other purposes
- **B.** IT needs to simplify so that it can respond more quickly in response to now requirements.
- **C.** IT needs to operate strategically by investing more capital in projects that might take several years to yield returns.
- **D.** IT needs to take more time to plan IT projects and acquisitions to ensure that they meet the company's hoods.

Answer: B

Question No. 2

A customer has a data center visualized with VMware.

What is one benefit that the customer receives by adding Aruba Fabric Composer (AFC) to Aruba CX switches?

- **A.** AFC provides a plug-in that makes it simple for IT to provision network connectivity from within VMware vSphere
- **B.** AFC enables AI-division analytics for the Aruba CX switches, helping IT more easily troubleshoot and optimize the switches tor the VMware environment.
- **C.** AFC enables the Aruba CX switches to support Virtual Switching Extension (VSX) for better integration into the VMware environment
- **D.** AFC provides built-in licenses for switch virtualization features such as VXLAN. making it more cost effective for customers to use those features.

Answer: A

Question No. 3

What is a key use case for Aruba Central?

- **A.** Managing Cisco switches and Aruba wireless infrastructure during a wireless-only infrastructure upgrade
- **B.** Collapsing silos by converging compute, storage and networking solutions into one appliance in the data center
- **C.** Simplifying management for a campus network that offers anytime. anywhere access
- **D.** Enabling simple, secure connectivity for small businesses that need to comply with regulators

Answer: A

Question No. 4

Which Aruba solution works with Aruba AI Insight to automata troubleshooting workflows and reduce the troubleshooting time?

- **A.** Aruba Device Insight
- **B.** Aruba
- **C.** Aruba Security Exchange 360

- **D.** Aruba Search

Answer: C

Question No. 5

What is one way that an Aruba SD-WAN solution transforms a company's WAN?

- **A.** It requires all traffic to pass through security appliances in the data center before exiting to the Internet.
- **B.** It enables the company to use a mix of MPLS, Internet, and LIE uplinks to connect branches to the data center.
- **C.** It replaces expensive appliances for providing WAN uplinks with WAN software that runs on Aruba CX switches.
- **D.** It increases specialization for branch equipment, so that a single appliance is no longer expected to handle security and connectivity.

Answer: B

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