POTENTIAL CAREEER PATHWAYS (FOR II

Information Technologu, Finance	Human Resources	Chief Information / Finance Officer	Information Technology Manager	Financial Controller	Human Resources / Industrial Relations Manager	Systems / Solutions Architect	Systems / Data Analyst	Learning & Development Manager	Data Base Administrator									1
Sales & Marketing	Customer Service	General Manager Sales	Call Centre Manager	Client Relationships Manager	Business Development Manager	Financial Analyst	Management Accountant	Departmental Human Resource Advisor	Learning & Development Coordinator									-50
Retail Sales		General Manager Retail	Retail State Manager	Space Planning Manager	Replenishment Planning Manager	Retail Store Manager			Replenishment Planner	Space Planner								7
Wholesale		General Manager Sales	National Sales Manager	E-Commerce Manager	Marketing Manager	Sales Contracts Accounts Manager	e-Commerce Executive		Sales Representative	Sales / Marketing Analyst	Sales Category Analyst							
Procurement		Chief Procurement Officer	Procurement Manager	Freight Forwarding Manager	Customs Manager	Purchasing Contracts Manager	Category / Commodity Manager		Purchasing Officer	Procurement Analyst	Supply Chain & Logistics Analyst	Inventory Analyst	Transport Data Analyst	Inventory Controller		Airfreight Document Clerk	Import / Export Officer	
Planning	n : : :	Head of Planning	Supply Chain Manager	Networks Optimisation Manager	Supply Chain Solutions Design Manager	Inventory Manager	Demand Manager		Demand / Inventory Planner	Supply Planner / Scheduler	Train Planner	Road Transport Scheduler	Road Transport Allocator	Freight Allocator		Rail Terminal Operator	Train Driver	B-Double /Semi Trailer Truck Driver
Transport		General Manager Transport	Ship Master	Airfreight Operations Manager	Workplace Health & Safety Manager	Marine Pilot	Marine Engineer		Ship Deck Officer	Airfreight Duty Supervisor	Airfreight Load Supervisor	Airfreight Load Assembly Officer	Ship Planner	Train Controller / Scheduler		Airfreight Storesperson	Ship Deckhand	
Looistics		General Manager Logistics	Road Transport Depot Manager	Road Linehaul Manager	Rail Terminal Manager	Freight Account Manager	Stevedoring Operations Superintendent		Stevedoring Shift Supervisor	Customs Broker	Stevedoring Automation Equipment Coordinator	Dockyard Planner	Vessel Planner	Freight Scheduler	Workplace Health & Safety Consultant	Ship to Shore Automation Coordinator	Straddle Crane Driver	Forklift Driver
Operations /	Warehouse	Operations General Manager	Operations Manager	National Distribution Manager	Distribution Centre / Warehouse Manager	Production Manager	Maintenance Manager	Lean Specialist	Shift Production Supervisor	Distribution Centre Customer Service Officer	Transport Planner	Robotics Engineer	Reliability Engineer	Process Engineer	Project Engineer	Graduate Engineer	Warehouse Supervisor	
\$500K / 20yrs Post-Graduate		1 \$150K / 15yrs Degree	\$300K / 15yrs Degree		\$60K / 10yrs Diploma	\$200K / 15yrs Degree		\$50K / Oyrs Certificate IV	\$150K / 10yrs Degree	-					\$45K / Oyrs Certificate III	\$160K / Syrs Degree		\$45K / Oyrs Licence

CONTACT





































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SUPPLY CHAIN CAREER MAP





SUPPLY CHA



Executive/Senior Management Supply Chain Director/General Manager Supply Chain/Logistics Manager Supply Chain/Logistics Solution Design Manager	Post Graduate Post Graduate Post Graduate	20+ 15+	Range 145-275K 90-200K 70-200K
Planning and Scheduling Demand Manager Demand/Inventory Planner	Diploma/Degree	10+ 3+	75-180K 58-125K
Procurement and Purchasing Procurement/Strategic Sourcing Director/General Manager Procurement /Strategic Sourcing Manager Contracts Manager Category/Commodity Manager Category/Commodity Manager	Post Graduate Post Graduate Degree Diploma/Degree Dindoma/Degree	20+ 15+ 10+ 10+	165-445K 100-200K 75-185K 90-165K 55-150K
Sales Sales Director/General Manager National/State Sales Manager Marketing Manager Contract Account Manager/Executive e-Commerce Manager Business Development Manager Sales and Marketing Analyst Sales Representative	Degree Diploma/Degree Diploma/Degree Diploma/Degree Diploma/Degree Diploma/Degree Diploma/Degree Diploma/Degree	15+ 10+ 5+ 15+ 15+ 15+ 3+ entry point	170-300K 80-270K 90-200K 65-180K 80-150K 80-140K 75-125K 55-120K 55-120K
Retail Retail General Manager State/Regional Manager Replenishment Planning Manager Space Planning Manager Store Manager Replenishment Planner Replenishment Planner	Degree/Post Graduate Degree Degree Degree Degree Degree Diploma/Degree Diploma/Degree	20+ 15+ 15+ 15+ 10+ entry point	150-500K 80-300K 140-200K 125-200K 80-150K 70-150K
Customer Service Call Centre Director Call Centre Manager	Diploma/Degree Diploma	15+	120-200K 80-150K
Client Relationship Manager Freight Forwarding Freight Forwarding Manager	Diploma Diploma	10+	70-140K
Freight Scheduler Freight Allocator Customs Brokers Customs Manager	Certificate IV Certificate IV Diploma/Licence	entry point entry point	70-90K 70-90K 60-145K
Account Manager Customs Broker Stevedoring Operations Superintendent Automation Equipment Coordinator Shift Supervisor Vessel Planner	Diploma/Licence Diploma/Licence Degree/Post Graduate Certificate IV/Diploma Certificate III/IV/Diploma	10+ entry point 15+ 10+ 10+	90-145K 65-120K 90-145K 70-130K 65-130K 70-150K
Ship to Shore Automation Coordinator Maritime/Sea Ship Master/Captain Marine Pilot Marine Engineer Deck Officer Ship Planner Integrated Rating/Deck Hand	Licence/Certificate II/III Adv. Diploma/Degree/Licence Adv. Diploma/Degree/Licence Adv. Diploma/Licence Certificate IV/Diploma/Degro Certificate III	3+ e 15+ e 10+ 5+ e entry point	90-160K 76-250K 72-200K 57-180K 100-150K 100-150K
Air Operations Manager Duty Supervisor Load Supervisor Load Assembly Officer Documentation Clerk Leading Hand/Store man	Diploma/Degree/Licence Diploma/Degree/Licence Certificate IV/Licence Certificate III/Licence Certificate III/IV	15+ 10+ 5+ 3+ entry point	90-130K 80-110K 80-110K 70-100K 60-80K
Rail Corridor Manager Network Operations Manager Signal Engineer Network Controller Terminal Manager Network Operations Performance Officer Train Controller/Scheduler Train Planner Train Driver Terminal Operator Signal Electrician Infrastructure Maintainer	Degree Degree Degree Degree Diploma Deploma Certificate IV Diploma Certificate IV Niii	15+ 15+ 5+ 5+ 5+ 5+ 5+ 5+ 6+ 5+ entry point entry point	160-205K 177-183K 102-145K 91-141K 97-130K 122-129K 90-120K 80-120K 80-110K 80-110K 94-103K 56-80K
Road Line-Haul Manager Site/Depot Manager B Double/Semi Driver Scheduler	Diploma/Degree Certificate IV/Diploma Licence/Multi Comb. Certificate III/IV Certificate III/IV	15+ 15+ entry point 3+ entry point	53-130K 50-130K 90-120K 80-110K 80-110K
Ware housing and Distribution Network Design/Optimisation Manager State/National Distribution Manager Distribution Centre/Warehouse Manager Robotics/Software Engineer Inventory Manager Inventory Manager Inventory Analyst Warehouse Supervisor/Leading Head Forklift Driver Customer Service Officer Customer Service Officer Stock/Inventory Controller	Post Graduate Post Graduate Diploma/Degree Degree/Post Graduate Diploma/Degree Diploma Degree/Post Graduate Certificate III/IV Licence Diploma Diploma Diploma Diploma Diploma	15+ 15+ 10+ 5+ 5+ 3+ 3+ 3+ 2+ entry point arry point entry point	116-175K 97-141K 60-155K 70-140K 73-116K 54-97K 60-75K 55-82K 60-80K 53-90K 53-90K 49-73K 49-73K
Manufacturing/Engineering Operations Director/General Manager Operations Manager Maintenance Manager Production Manager Reliability Engineer Lean Specialist Process Engineer Project Engineer Shift Supervisor Graduate Engineer	Post Graduate Post Graduate Degree Degree Degree Degree Degree Degree Degree Degree Degree	20+ 15+ 10+ 10+ 5+ 10+ 3+ entry point	200-300K 95-220K 100-180K 80-150K 80-150K 80-130K 75-130K 70-120K 55-115K
Finance Financial Controller Financial Controller Commercial/Financial Analyst Management Accountant Human Resources Human Resourcess/Industrial Relations Manager Human Resources/Industrial Relations Advisor Learning and Development Manager Learning and Development Manager Workplace Health and Safety Manager Workplace Health and Safety Consultant Information Technology Information Technology	Post Graduate Degree Degree Degree Degree Degree Degree Diploma/ Adv Diploma/ Diploma/ Adv Diploma/ Diploma Diploma/ Adv Diploma/	15+ 5+ entry point 15+ entry point 10+ 5+ 29 15+ 3+	140-240K 80-145K 80-130K 95-200K 65-130K 105-175K 55-125K 80-175K 65-95K
Business Systems/Data Analyst	Degree		



SUPPLY CHAIN CAREER MAP akin University 2018

A talent and diversity initiative aiming to increase the number of women in supply chain education, training, jobs and careers.











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SUPPLY CHAIN CAREER MAP



All goods and most services that make modern lives possible are created, managed and delivered through supply chains. As global trade grows, so do the career opportunities in supply chains. This Career Map illustrates the broad range of career opportunities available to people entering and advancing in this rapidly developing profession.

Comment	Cutive/Senior Management Post Graduate 20+ 145-275K
March Marc	ply Chain/Logistics Manager Post Graduate 15+ 90-200K Subject to Section Design Manager Post Graduate 15+ 70-200K Subject Manager Post Graduate 15+ 70-200K Subject Manager Post Graduate 15+ 70-200K Subject Manager Post Graduate 15+ 58-110K Subject Manager Post Graduate 15+ 70-200K
### Company Co	nning and Scheduling nand Manager Diploma/Degree 10+ 75-180K
Manufactors	
Comment Comm	
Comparison	curement and Purchasing
Marriagner Mar	Eurement / Strategic Sourcing Manager Post Graduate 15+ 100-200K tracts Manager Degree 10+ 75-185K 3 3
Section Company Comp	hasing/Procurement Buyer/Officer Diploma/Degree entry point 55-150K
Section	es ·
April	onal/State Sales Manager Degree 10+ 80-270K Sales Manager Diploma/Degree 15+ 90-200K
Section Sect	ommerce Manager Degree 15+ 80-150K
### ANALY 1997	s Representative Diploma entry point 55-120K
Control Cont	
Common	Il General Manager Degree/Post Graduate 20+ 150-500K
## 100	e Planning Manager Degree 15+ 125-200K
Temporary Temp	enishment Planner Degree entry point 70-150K
March Marc	
Description	nt Relationship Manager Diploma 10+ 70-140K
Community Comm	
Company Committee Commit	
Company Comp	ms Manager Diploma/Licence 10+ 60-145K
Facilitation Completion C	oms Broker Diploma/Licence entry point 65-120K
Continue	nation Equipment Coordinator Certificate IV/Diploma 10+ 70-130K
Mode	el Planner Certificate III/IV/Diploma 15+ 70-150K Planner Certificate III/IV 15+ 70-150K
Combon C	ime/Sea
Cardiolate Nitymonotogue Se 101-1016 Cardiolate	ne Pilot Adv. Diploma/Degree/Licence 10+ 72-200K
Depart D	Officer Certificate IV/Diploma/Degree 5+ 100-150K Planner Diploma entry point 100-150K
Section Sect	
Committee Comm	Supervisor Diploma/Degree/Licence 10+ 80-110K
Degree 15- 160-200K Degree 15- 160-200K Degree 15- 107-100K Degree Degree 15- 107-100K Degree Degree 15- 107-100K Degree De	umentation Clerk Certificate II/Licence entry point 60-80K
Degree 15 177-1836 Personal Per	
Decirio	vork Operations Manager Degree 15+ 177-183K al Engineer Degree 5+ 102-145K
District	al Manager Diploma 15+ 97-130K
Description	Controller/Scheduler Diploma 5+ 90-120K Planner Certificate IV 5+ 80-120K
Amanger Digitams/Deyree 15- 53-130 K	nal Operator Diploma entry point 80-110K L Electrician Certificate IV entry point 94-103K
Manager Certificate N/Diatons 15+ 20-380K	d .
Certificate IIII/V 3a 8b 100K	Depot Manager Certificate IV/Diploma 15+ 50-130K
Post Graduate 15+ 116-175K	duler Certificate III/IV 3+ 80-110K
Contract/Varietouse Manager	
Diploma 3	tibution Centre/Warehouse Manager Diploma/Degree 10+ 60-155K ptics/Software Engineer Degree/Post Graduate 5+ 70-140K
Supervisor/Leading Head	tory Analyst Diploma 3+ 54-97K
ervice Officer	chouse Supervisor/Leading Head Certificate III/IV 5+ 55-82K Shouse Supervisor/Leading Head Shouse Supervisor/Leading Head Certificate III/IV 5+ 55-82K Shouse Supervisor/Leading Head Shouse
Director/General Manager	omer Service Officer Diploma entry point 49-73K
Manager	
Manager	rations Director/General Manager Post Graduate 20+ 200-300K
Degree entry point 70-120K sincer Degree entry point 70-120K sincer Degree entry point 70-120K sisor Certificate IIII/IV 10+ 55-115K ngineer Degree entry point 50-70K Degree entry point 50-70K Degree S+ 80-145K Int Accountant Degree entry point 80-130K esources Degree 15+ 80-130K Degree entry point 65-130K Degree entry point 65-13	oction Manager Degree 10+ 80-150K
Certificate III/IV 10+ 55-115K	Specialist Degree 10+ 80-130K Sess Engineer Degree 3+ 75-130K
Degree 5+ 80-145K Int Accountant Degree entry point 80-130K Sesources Ourcess/Industrial Relations Manager Degree 15+ 95-200K Ources/Industrial Relations Advisor Degree entry point 65-130K Ources/Industrial Relations	Supervisor Certificate III/IV 10+ 55-115K
esources ourcess/Industrial Relations Manager Degree 15+ 95-200K Degree entry point 65-130K Development Manager Post Graduate 10+ 105-175K Development Coordinator/Instructional Designer Diploma 5+ 55-125K Delation Safety Manager Diploma/ Adv Diploma/Degree 15+ 80-175K Delation Safety Consultant Designer Diploma/ Adv Diploma/Degree 15+ 80-175K Delation Safety Consultant Designer Diploma/ Adv Diploma/Degree 15+ 80-175K Delation Safety Consultant Designer Diploma/ Adv Diploma/Degree 15+ 80-175K Delation Safety Consultant Designer Diploma/ Adv Diploma/Degree 15+ 80-175K Delation Safety Consultant Designer Diploma/ Adv Diploma/Degree 15+ 80-175K Delation Safety Consultant Designer Diploma/ Adv Diploma/Degree 15+ 80-175K Delation Safety Consultant Designer Diploma/ Degree 15+ 80-175K Delation Safety Consultant Designer Desi	
Degree 15+ 95-200K ourcess/Industrial Relations Advisor Degree entry point 65-130K ources/Industrial Relations Advisor Degree entry point 65-130K ources/Ind	agement Accountant Degree entry point 80-130K
Ind Development Manager Post Graduate 10+ 105-175K Diploma 5+ 55-125K Health and Safety Manager Diploma/ Adv Diploma/Degree 15+ 80-175K Diploma/ Adv Diploma/ Adv Diploma/Degree 15+ 80-175K Diploma/ Adv Dip	
Health and Safety Consultant Certificate III/IV/Diploma 3+ 65-95K Solution Technology Technology Manager Post Graduate 15+ 120-300K Solutions Architect Post Graduate 10+ 110-250K Solutions Architect Post Graduate 10+ 110-250K Solutions Architect	
Technology Manager Post Graduate 15+ 120-300K olutions Architect Post Graduate 10+ 110-250K	ing and Development Coordinator/Instructional Designer Diploma 5+ 55-125K
	ning and Development Coordinator/Instructional Designer Diploma 5+ 55-125K
gineer Degree 3+ 75-130K	ing and Development Coordinator/Instructional Designer Diploma 5+ 55-125K

POTENTIAL CAREER PATHWAYS (FOR INDICATIVE PURPOSES ONLY*)

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\$500K / 20yrs Post-Graduate	Operations / Warehouse	Logistics	Transport	Planning	Procurement	Wholesale	Retail Sales	Sales & Marketing Customer Service	Information Technology, Finar Human Resourc
\$150K / 15yrs Degree	Operations General Manager	General Manager Logistics	General Manager Transport	Head of Planning	Chief Procurement Officer	General Manager Sales	General Manager Retail	General Manager Sales	Chief Information Finance Officer
\$300K / 15yrs Degree	Operations Manager	Road Transport Depot Manager	Ship Master	Supply Chain Manager	Procurement Manager	National Sales Manager	Retail State Manager	Call Centre Manager	Information Technol Manager
T	National Distribution Manager	Road Linehaul Manager	Airfreight Operations Manager	Network Optimisation Manager	Freight Forwarding Manager	E-Commerce Manager	Space Planning Manager	Client Relationships Manager	Financial Controll
\$60K / 10yrs Diploma	Distribution Centre / Warehouse Manager	Rail Terminal Manager	Workplace Health & Safety Manager	Supply Chain Solutions Design Manager	Customs Manager	Marketing Manager	Replenishment Planning Manager	Business Development Manager	Human Resources / Industrial Relations Mar
\$200K / 15yrs Degree	Production Manager	Freight Account Manager	Marine Pilot	Inventory Manager	Purchasing Contracts Manager	Sales Contracts Accounts Manager	Retail Store Manager	Financial Analyst	Systems / Solution Architect
	Maintenance Manager	Stevedoring Operations Superintendent	Marine Engineer	Demand Manager	Category / Commodity Manager	e-Commerce Executive		Management Accountant	Systems / Data Ana
\$50K / Oyrs Certificate IV	Lean Specialist	(C)	Пеа	kin II	niver	sity 2	018	Departmental Human Resource Advisor	Learning & Developn Manager
\$150K / 10yrs Degree	Shift Production Supervisor	Stevedoring Shift Supervisor	Ship Deck Officer	Demand / Inventory Planner	Purchasing Officer	Sales Representative	Replenishment Planner	Learning & Development Coordinator	Data Base Administrator
	Distribution Centre Customer Service Officer	Customs Broker	Airfreight Duty Supervisor	Supply Planner / Scheduler	Procurement Analyst	Sales / Marketing Analyst	Space Planner		
	Transport Planner	Stevedoring Automation Equipment Coordinator	Airfreight Load Supervisor	Train Planner	Supply Chain & Logistics Analyst	Sales Category Analyst		4	
	Robotics Engineer	Dockyard Planner	Airfreight Load Assembly Officer	Road Transport Scheduler	Inventory Analyst				
	Reliability Engineer	Vessel Planner	Ship Planner	Road Transport Allocator	Transport Data Analyst				
	Process Engineer	Freight Scheduler	Train Controller / Scheduler	Freight Allocator	Inventory Controller				
\$45K / Oyrs Certificate III	Project Engineer	Workplace Health & Safety Consultant							
\$160K / 5yrs Degree	Graduate Engineer	Ship to Shore Automation Coordinator	Airfreight Storesperson	Rail Terminal Operator	Airfreight Document Clerk			The	1
	Warehouse Supervisor	Straddle Crane Driver	Ship Deckhand	Train Driver	Import / Export Officer				

B-Double /Semi Trailer Truck Driver

Salary Range / Experience (years) / Qualification Indication

\$45K / Oyrs Licence

Forklift Driver

^{*}The roles highlighted in this chart simply illustrate some of the employment opportunities available in Supply Chain