



## JEFF WEINER

*HKM ASSOCIATES*

**A**lways going above and beyond for his clients, HKM President Jeff Weiner strives to help his clients when they feel like they are backed into a corner and don't know what to do. Weiner, a 34-year veteran in the art of consultation, helps settle his client's issues, who are mainly seeking health and life insurance with substantial cost savings. No hour is too late for Weiner. Always willing to answer his phone around the clock, he constantly helps CPA professionals and business owners on how to best advise their employees with free seminars and counseling. During these meetings, he insists that employees save his phone number in their phones for just-in-case purposes.

The Plainview-based financial services firm could not operate without Weiner. His sophisticated grasp of the issues surrounding health, life and employee benefits -- combined with his leadership of a staff of highly-experienced and well-versed professionals -- makes Weiner

an asset to his clients and their businesses. Being the owner of the company, Weiner's level of passion for responsive customer service excels, propelling his support for those even outside of his business. He tirelessly supports many Long Island-based organizations raise funds, finding sponsors and participating in events. Weiner has works with Sunrise, Fight for Charity, Pink Tie, All Boro Beach Bash and We Care, among many others, putting the needs of others ahead of his own. Weiner is known as the guy who gets the job done, whether it is by selling raffle tickets or volunteering himself to take the responsibility that no one wants to do. People know if Weiner is in the game, it is a good cause and they are inspired to follow his lead to help others. In 34 years, this help-others mantra bloomed from his workplace as he has never stopped to improve ways for people to reach him and understand the constantly changing guidelines in the insurance field.

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