



ASKET WAF TRANSIT PROPOSAL

Vessel: MT ASKET
Embarked Guards Route: -
SEV Escort Route - ORV - Lagos - ORV

23/07/2020 - 28/07/2020

Dear Vanna

Please find below the ASKET Request for Quote return, showing a comparison of quotes returned from ASKET and/or Client approved Private Maritime Security Companies to support your requested transit.

Please contact your client manager or broker to discuss this proposal and answer any questions you may have or further follow up required.

To award the contract please contact your ASKET broker and copy in broker@asket.co.uk in any correspondence quoting in the subject line vessel name and embarkation date.

If you would like any more information or any assistance please contact your ASKET broker, client manager directly or one of the Management team below;

| Section 1 of 7 PMSC Details | | | | | | | | |
|-----------------------------|------------|-------------|------------|--------------------|--------------------|--------------------|------------|------------------|
| | Provider 1 | Provider 2 | Provider 3 | Provider 4 | Provider 5 | Provider 6 | Provider 7 | Provider 8 |
| 1 Country of Registration | CYPRUS | UK | UK | UK | Nigeria | England | EU | Cyprus |
| 2 Contact Person | | | | | | | | |
| 3 Position | WAF Ops | West Africa | MD | Commercial Manager | Operations Manager | Commercial Manager | Operations | Sales Department |
| 4 Direct Telephone/ Mob | | | | | | | | |
| 5 Mobile | | | | | | | | |
| 6 Operations Telephone | | | | | | | | |
| 7 E mail Address | | | | | | | | |
| 8 Tier Level | 1 | 1 | 3 | 1 | 1 | 2 | 2 | 2 |

| Section 2 of 7 Vessel Details | | | | | | | | |
|-------------------------------|----------|----------|----------|----------|----------|----------|----------|--------|
| 9 Vessel/ Platform Name | MT ASKET | MT ASKET | MT ASKET | MT ASKET | MT ASKET | MT ASKET | MT ASKET | Zagara |
| 10 Vessel Type | Tanker | Tanker | Tanker | Tanker | Tanker | Tanker | Tanker | Tanker |
| 11 Flag | UK | UK | UK | UK | UK | UK | UK | Italy |
| 12 Special Cargo Requirements | | | | | | | | |

| Section 3 of 7 Security Provider | | | | | | | | |
|--|---|--|--|--|--|--|--|--|
| 13 Contract (ie GUARDCON WA, Services Contract) | GUARDCON West Africa | GUARDCON West Africa | GUARDCON West Africa | GUARDCON West Africa | GUARDCON West Africa | GUARDCON West Africa | GUARDCON West Africa | GUARDCON West Africa |
| 14 Security Provider is ISO 28007 Certified | Yes (in date) | Yes (in date) | Yes (in date) | Yes (in date) | ISO 28000:2007, 9001:2015, 18788:2015, PSC1-2012 | Not applicable standard to West Africa | Yes (in date) | Yes (in date) |
| 15 PMSC is Flag State Registered or Capable | Yes | Yes | Yes | N/A | Capable | No issue with flag as guards are not embarking the vessel | | Yes |
| 16 Insurances | <ul style="list-style-type: none"> · \$5M Employers Liability (or more) · \$5M Professional Indemnity (or more) | <ul style="list-style-type: none"> · \$5M Employers Liability (or more) · \$5M Professional Indemnity (or more) · \$5M Pollution Liability (or more) · Personal Accident · Medical Repatriation | <ul style="list-style-type: none"> · \$5M Employers Liability (or more) · \$5M Professional Indemnity (or more) · \$5M Pollution Liability (or more) · Personal Accident · Medical Repatriation | <ul style="list-style-type: none"> · \$5M Employers Liability (or more) · \$5M Professional Indemnity (or more) · \$5M Pollution Liability (or more) · Personal Accident · Medical Repatriation | <ul style="list-style-type: none"> · \$5M Employers Liability (or more) · \$5M Professional Indemnity (or more) · \$5M Pollution Liability (or more) · Personal Accident · Medical Repatriation | <ul style="list-style-type: none"> · \$5M Employers Liability (or more) · \$5M Professional Indemnity (or more) · \$5M Pollution Liability (or more) · Personal Accident · Medical Repatriation | <ul style="list-style-type: none"> · \$5M Employers Liability (or more) · \$5M Professional Indemnity (or more) · \$5M Pollution Liability (or more) · Personal Accident · Medical Repatriation | <ul style="list-style-type: none"> · \$5M Employers Liability (or more) · \$5M Professional Indemnity (or more) · \$5M Pollution Liability (or more) · Personal Accident · Medical Repatriation |
| 17 Licence Arrangement with Local Agent to Operate | WITH MOU HOLDER | Yes Local Agent | Yes Local Agent | Joint Venture Partnership in Country | Company is Directly Licenced to operate in Nigeria | Company is Directly Licenced to operate in Nigeria | Yes Local Agent | Yes Local Agent |
| 18 MoU with Nigerian Navy | Yes via Agent | Yes via Agent | Yes via Agent | Joint Venture Partnership in Country | Yes (Direct) | Yes via Agent | Yes via Agent | Yes via Agent |
| 19 Operations Room | · 24/7 Operations (in house - West Africa) | · 24/7 Operations (in house - West Africa) · 24/7 Operations (in house) | · 24/7 Operations (in house) | · 24/7 Operations (in house - West Africa) | · 24/7 Operations (in house - West Africa) | · 24/7 Operations (in house - West Africa) · 24/7 Operations (in house) | · 24/7 Operations (in house - West Africa) · 24/7 Operations (in house) | · 24/7 Operations (in house - West Africa) · 24/7 Operations (in house) |
| 20 Tracking and Monitoring | · Vessel Tracking and Monitoring Sat AIS (Inclusive) | · Vessel Tracking and Monitoring Sat AIS (Inclusive) · Vessel Tracking and Monitoring AIS (Inclusive) | · Vessel Tracking and Monitoring Sat AIS (Extra Fee) · Vessel Tracking and Monitoring AIS (Extra Fee) | · Vessel Tracking and Monitoring Sat AIS (Inclusive) | · Vessel Tracking and Monitoring Sat AIS (Inclusive) | · Vessel Tracking and Monitoring Sat AIS (Inclusive) | · Vessel Tracking and Monitoring Sat AIS (Inclusive) | · |

| Section 6 of 7 QUOTE: SEV - Armed Escort Vessel & Naval Team | | | | | | | | |
|--|--|--|--|--|--|--|---|--|
| | Provider 1 | Provider 2 | Provider 3 | Provider 4 | Provider 5 | Provider 6 | Provider 7 | Provider 8 |
| 39 Escort vessel name/ type (if known) | TBC | TBC | TBC | TBC | TBC | TBC | TBC | TBC |
| 40 Security Escort Vessel Type | Ballistic Protected SEV | Ballistic Protected SEV | Non Ballistic SEV | Non Ballistic SEV | Ballistic Protected SEV | Ballistic Protected SEV | Ballistic Protected SEV | Ballistic Protected SEV |
| 41 RV Location (inbound) | EZ Boundary (Neighbour State) | 150nm Offshore | Client Specified Lat/ Long (Stated in request) | Can arrange further up to extent of Nigeria EEZ boundary - may affect total days hire | EZ Boundary (Neighbour State) | 150nm Offshore | 100nm Offshore | 100nm Offshore |
| 42 RV Date | 23/07/2020 | 23/07/2020 | 23/07/2020 | 23/07/2020 | 23/07/2020 | 23/07/2020 | 23/07/2020 | 23/07/2020 |
| 43 Escort to/ from Location | Client Specified Lat/ Long (Stated in request) | Client Specified Lat/ Long (Stated in request) | Client Specified Lat/ Long (Stated in request) | Lagos | Client Specified Lat/ Long (Stated in request) | Lagos Anchorage | Client Specified Lat/ Long (Stated in request) | |
| 44 Date of Departure | | 26/07/2020 | 28/07/2020 | 25/07/2020 | 22/07/2020 | 29/07/2020 | 27/07/2020 | 23/07/2020 |
| 45 Escort to Location (Outbound) | Client Specified Lat/ Long (Stated in request) | 150nm Offshore | Client Specified Lat/ Long (Stated in request) | 100nm Offshore | Client Specified Lat/ Long (Stated in request) | 150nm Offshore | 100nm Offshore | 100nm Offshore |
| 46 Maritime Liaison Officer | Yes | No | Yes | Yes | Yes | Yes | Yes | Yes |
| 47 MLO Nationality | Nigerian | | Nigerian | Nigerian | Nigerian | Nigerian | Nigerian | Nigerian |
| 48 Escort Team Nationality | Nigerian Navy | Nigerian Navy | Nigerian Navy | Nigerian Navy | Nigerian Navy | Nigerian Navy | Nigerian Navy | Nigerian Navy |
| 49 Escort Team Number | 7 | 7 | 7 | 7 | 8 | 7 | 7 | 7 |
| 50 Escort Day Rate (Sea) | | \$9,975 | \$9,500 | \$9,750 | \$11,000 | \$10,500 | \$11,500 | \$10,000 |
| 51 Escort Day Rate (Terminal) | | N/A | \$9,500 | \$9,750 | \$10,000 - Optional | | \$11,000 | \$9,400 |
| 52 Agent/ Mobilisation/ Naval Fees (\$USD) | Inclusive | Inclusive | Inclusive | Inclusive | Inclusive | Inclusive | Inclusive | Inclusive |
| 53 Local Taxes (\$USD) | Inclusive | Inclusive | Inclusive | Inclusive | Inclusive | Inclusive | Inclusive | Inclusive |
| 54 Number of Days Quote Based on | 2 | 4 | 4 | 4 | 2 Days in - 2 Days out | 4 | 2 | 4 |
| 55 Estimated Total Armed Escort Vessel (\$USD) | \$23,330 (\$46,660) | \$39,900 | \$37,600 | \$39,000 | \$44,000 | \$42,000 | \$23,000 (\$46,000) | \$40,000 |
| 56 Additional Day Rate (\$USD) | \$11,670 | \$9,975 | \$9,500 | \$9,750 | \$11,000 | \$10,500 | \$11,500 | \$9,500 |
| 57 Additional Remarks | THE QUOTE IS BASED ON 2 DAYS ESCORT IN/ OUT (EACH LEG) IN CASE VESSEL HEADS TO CAMEROON THE DURATION FOR THE ESCORT OUT WILL BE 3-4 DAYS INSTEAD OF 2-3 DAYS | There will be no chargeable days attributable to the vessels duration of stay @ Lagos, however a minimum of 72 hrs notice will be required to prepare & mobilise for the outward escort services, when required. | | The SEV will disengage once @ Lagos FWB and return to base ending daily hire charges. We expect this to be completed within 2 calendar days - should the SEV require to remain alongside terminal the additional daily rate will apply | Standby at terminal - Optional | 150NM inbound/outbound passage will be two days and 200NM inbound passage will be three days | Days calculated on 100NM and given that the escort vessel can meet the client vessel around mid day. We always work on the daily rate of the Escort vessel. The daily rate is chargeable at full for every operational day (no pro-rata available) and charge begins if the vessel leaves it's parking position in Lagos and is charged until the vessel is back at the parking position in the above mentioned daily rate scheme. Calculated escorting speed 10-12 Kts | Terms as per amended Guardcon. Security Escort Vessel (SEV) with Armed Local Security Personnel onboard. Prices include 7.5% Nigerian Tax. Prices are per calendar days.(Escort Vessel daily charges are incurred from 0001-2359hrs.) Charging starts from the date of SEV mobilization required to achieve designated RVZ Psn (place depends on availability) and ends at the date of demobilization accordingly. Escort speed up to 10 Knots as dictated by Nigerian Navy directions. 1 -9,500.00 -9,500.00 Payment Terms: All invoices issued should be paid within SEVEN (7) days of the date of receipt of the invoice. Prepayment 50% is required upon confirmation of the quotation. Confirmation notice of minimum 3 days prior to commencement of task is required. |

| Section 7 of 7 Payment Terms | | | | | | | | |
|------------------------------|------------|------------|------------|------------|--|------------|--|------------|
| 58 Minimum Notice | · 72 Hours | · 72 Hours | · 24 Hours | · 72 Hours | · 72 Hours | · 72 Hours | · 72 Hours | · 72 Hours |
| 59 Advance | 50% | 50% | 50% | 75% | 50% | 50% | 50% | 50% |
| 60 Final Payment Due | · 21 | · 14 Days | · 7 Days | · 7 Days | · 14 Days | · 7 Days | · On the day of competition of the transit | - |
| 61 Key Terms and Conditions | | | | | Sailing days may slip to 3 days in/out dependant on RV timings | | | |
| 62 ASKET Remarks/ Notes | | | | | | | | |

To discuss this proposal or award the transit please contact your ASKET Broker:

Client Manager: Simon Biggs
Client Broker Kay Parker

ASKET Management Team:

| | | | |
|---------------|-------------------------------|--|---------------------------|
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| Simon Biggs | Operations & Broking Director | +44 7554 388 107/ +91 555 806 531 (Whatsapp) | si.biggs@asket.co.uk |
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| Helen Millson | Client Broker (HRA) | +44 7803 704 655 | helen.millson@asket.co.uk |

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