Choosing a Web Content Provider

When you are looking to outsource content, one of the main issues that you will face is whether to choose an individual or a company. One of the advantages of going with a company is that they already have the experience and knowledge in place, this means that you do not have to spend time learning about search engine optimisation (SEO). This also means that the <u>content provider</u> has their own creative teams, this way you know that you will get high quality content that you can be proud of. However, what is the best way of choosing a content provider?

First of all it is important to consider your needs accurately. What are you hoping to achieve from outsourcing your content provider? For example are you interested in increasing the ranking of your site? Are you simply looking for high quality content, so that you can attract readers and make them more likely to buy something from your site? Knowing the exact requirements that you need will help you narrow down your choices considerably.

There are many different factors to take into consideration before deciding which content provider you want to use. First of all it may be necessary to make changes to your site, or it may be necessary for the content to be changed at a later date. If this is the case then you should make sure that you find out how much editing the provider is willing to carry out. Some providers may be happy to carry out all of the changes that you request, whilst others may be unwilling to do so.

Another thing to keep in mind is that your chosen provider may be offering the same package, but at a cheaper price. Whilst it is true that the content provider may be less experienced and may be putting out products that don't measure up to their superiors, you should still be able to find a package that is of a good standard, at a reasonable price. Always ask for a written quote for the work that will be done. You need to compare this with other companies, and ensure that you are not paying more than necessary.

The reputation of the company that you are hiring is an important consideration. The easiest way to judge their reputation is to search their website and read some of the comments that have been posted. You should also contact other customers and ask them what they thought of the services provided by the content provider. Whilst there are certainly some unscrupulous people on the internet, the majority of these businesses will provide a wide range of services. In order to get an accurate assessment of the company's reputation, you may have to pay a visit to their website.

You should consider the cost of joining the directory. Most providers charge a subscription fee, which can prove costly. Also, there is often a maintenance charge. You need to look for a provider who does not charge extra for their services, and one that provides a free service.

Check whether the content provided is of a high standard. The best content providers offer original, informative articles that provide detailed information on a particular

subject. While it is good if a provider can produce well-written content, if they produce rubbish it is worthless to you as a client. It may also be an indication that the site owner does not have enough knowledge about the subject to write well, or that the content is old.

Finally, it is a good idea to try to find out how easy it is for readers to contact the provider. A contact form should be included with the website. If possible, try and contact the owner of the site to ask questions and request samples of their work. Although it may not always be possible to contact the provider in person, emails and telephone calls should still be attempted.