

Integrating Your Values, Vision and Wealth

Part 2A of Form ADV: Firm Brochure

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This brochure provides information about the qualifications and business practices of Omega Wealth Management, LLC. Reference to "Registered Investment Advisor" does not imply any certain level of skill or training. If you have any questions about the contents of this brochure, please contact us at 703-387-0919 X 500 or at Lisa@OmegaWealthManagement.com. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

Additional information about Omega Wealth Management, LLC is available on the SEC's website at www.adviserinfo.sec.gov. You can search this site by a unique identifying number, known as a CRD number. The CRD number for Omega Wealth Management, LLC is 132580.

www.OmegaWealthManagement.com

Part 2A of Form ADV: Firm Brochure

Item 2. Summary of Material Changes

This Item discusses specific material changes regarding our firm and services that are made to the Brochure and provides clients with a summary of such changes.

Pursuant to current SEC Rules, we will ensure that you receive a summary of any materials changes to this and subsequent Brochures within 120 days of the close of our business' fiscal year. We may further provide other ongoing disclosure information about material changes as necessary.

Material Changes

We have no material changes to report since the filing of our last Firm Brochure dated January 13, 2017.

Item 3: **Table of Contents**

Part 2A		
Item 1.	Cover Page	1.
Item 2.	Material Changes	2.
Item 3.	Table of Contents	3.
Item 4.	Advisory Business	4.
Item 5.	Fees and Compensation	8.
Item 6.	Performance-Based Fees and Side-By-Side Management	11
Item 7.	Types of Clients	12
Item 8.	Methods of Analysis, Investment Strategies and	
	Risk of Loss	12
Item 9.	Disciplinary Information	14
Item 10.	Other Financial Industry Activities and Affiliations	14
Item 11.	Code of Ethics, Interest in Client Transactions &	
	Personal Trading	15
Item 12.	Brokerage Practices	16
Item 13.	Review of Accounts	19
Item 14.	Client Referrals and Other Compensation	19
Item 15.	Custody	20
Item 16.	Investment Discretion	20
Item 17.	Voting Client Securities	20
Item 18.	Financial Information	21
Item 19.	Requirements for State-Registered Advisers	21
Part 2B		
Brochure Supplement		

Item 4. Advisory Business

Omega Wealth Management, LLC (hereafter "OWM" or "we") is a Virginia limited liability corporation and a registered investment adviser with the State of Virginia, Maryland and Washington DC and has its principal place of business in Arlington, VA. Our firm has been in business since 1999. The firm is owned by and managed by Lisa A. Kirchenbauer, President and shareholder.

As of December 31, 2016, OWM was managing \$82,530,000 of client assets on a non-discretionary basis.

OWM offers the following advisory services, where appropriate, to individuals, trusts, estates, corporations, and other business entities.

Ongoing Life/Wealth Planning

OWM'S business mission is to advise and guide clients in implementing appropriate financial and life planning strategies so that they can maximize their financial capacity to achieve their life and wealth goals.

To accomplish this mission, Omega Wealth Management:

- 1. leads clients through a formal process to identify their most significant life and wealth goals,
- 2. assesses the financial opportunities, obligations, and threats faced by each client.
- 3. educates the client about their financial concerns,
- 4. coordinates action by the client and appropriate professionals (e.g. portfolio managers, lawyers, accountants, bankers, insurance agents, brokers, bookkeepers) to take care of those concerns.

In general, OWM gathers required information through in-depth client interviews and coordination with client's advisors. Information gathered includes a client's current financial status, future goals and attitudes towards risk, as well as the following areas of concern:

<u>Personal</u>: Family records, budgeting, personal liability, estate information and financial goals.

<u>Tax & Cash Flow</u>: Income tax and spending analysis and planning for past, current and future years. OWM will illustrate the impact of various investments on a client's current income tax and future tax liability.

<u>Investment Risk</u>: Completion of a questionnaire and computer analysis to provide guidance as to clients' attitude and tolerance for investment risk.

<u>Insurance Risk Management</u>: Analysis of areas of risk to a client's financial situation in case of death, disability or the need for long-term care.

<u>Retirement</u>: Analysis of current strategies and investment plans to help the client achieve his or her retirement goals.

<u>Portfolio Monitoring</u>: Assisting in the establishment of custodial accounts and investment management relationships not provided by OWM, review and monitoring of investments relative to the client's overall investment strategy and appropriate benchmarks, and the effect of those accounts on a client's overall financial situation.

<u>Financial Life Planning Issues and Advice</u>: A main focus of OWM is to provide financial education and coaching on life planning issues and concerns. Advice and planning analysis on various financial and life planning issues includes business, financial and life transitions.

Though OWM will support and coordinate action by the client regarding these concerns, implementation of the appropriate financial strategies depends upon the client taking action and is entirely at the client's discretion. Recommendations are not limited to any specific product or service offered by a broker-dealer or insurance company.

Limited Term Advisory Services

Transition Planning Service: OWM offers two six month Transition Planning engagements; career transition planning and general transition planning which includes inheritance, divorce, death of loved one or other significant life changing events. The Transition Planning Service provides analysis and coaching using several "Kolbe" assessments to determine your "best fits" from a career/job perspective, review of risk tolerance using the Finametrica risk tolerance profiling system, a written financial / life plan, and assistance with coordination of your advisors' (accountant, attorney, etc.)

Pro Bono Service: In an effort to create opportunity and success for people who may not be able to take advantage of our fee based services, OWM offers a one time, general planning meeting to qualified individuals and couples and to our clients' young adult children and lower income parents. To qualify income must be under \$65,000 for couples and \$40,000 for individuals.

Investment Management Services

In conjunction with its Life/Wealth Planning service, OWM provides investment advice to clients using a goals-based investment philosophy. Through personal discussions which identify client's goals and objectives, OWM creates and manages portfolios based fundamentally on the time horizon for each goal, investment objective (capital appreciation, growth, income, or growth and income), the client's risk tolerance and tax bracket. The tool used to measure risk tolerance is the Finametrica Risk Profiling Assessment. Preservation of and prudent long-term growth of capital is at the heart of our approach; market timing is not.

OWM works with its clients to select appropriate investment strategies that support their goals, risk tolerance and tax considerations. Our advice is generally limited to exchange-listed securities, mutual fund shares and bonds (e.g., United States governmental securities, corporate debt securities, and municipal securities.)

OWM will manage these advisory accounts on a non-discretionary basis. Clients will have the opportunity to place reasonable restrictions on the types of investments which will be made on their behalf and will retain individual ownership of all securities.

OWM Mutual Fund Models

Clients may choose to invest in one of 4 Tax-Managed or 4 Non Tax-Managed Socially Responsible Investment ("SRI") portfolios which are based on the general investment philosophy described above. These SRI Models are structured to maintain a diversified portfolio of stock, bond, alternative and cash mutual funds which support a broad array of Environmentally Sustainable Governance principles and are rebalanced to the original allotted allocations annually. The SRI Models in each of the Tax-Managed and Non Tax-Managed portfolios include four risk profile categories (Conservative, Moderate, Market Growth and Aggressive).

OWM will manage these SRI Models on a non-discretionary basis with limited time and price discretion for purposes of periodic rebalancing, additions and withdrawals within the mutual funds of the OWM SRI Models selected by the client.

SEI Management Program

OWM offers clients access to asset allocation portfolios and managed account solutions available through selected programs offered by SEI Investments Management Corporation ("SIMC"), a federally registered investment adviser. Account services are divided between SEI and OWM. Under these programs, each client enters into a tri-party agreement with OWM and SIMC which sets forth the terms under which the clients designated assets will be managed. SIMC constructs portfolios of SEI Funds using quantitative and qualitative analyses, and continuously monitors the portfolios, rebalancing and/or reallocating when deemed necessary.

The services that OWM provides in connection with all SIMC programs generally include the following:

- 1. Collecting information about clients and assisting them in selecting the appropriate program and in designating assets to be managed;
- 2. Assisting client in determining their investment objectives, investment time horizons, and risk profiles;
- 3. Assisting clients in selecting an asset allocation policy within the parameters of the program selected;
- 4. Making investment recommendations consistent with the asset allocation policy

- 5. On-going monitoring of the client's portfolio and recommending changes to the investment strategy as warranted; and
- 6. Serving as primary client contact, including periodically conferring with clients about their accounts and responding to client inquiries.

A brief description of each program is as follows. For more information about the programs generally, about SIMC, and about the fees SIMC charges in connection with the programs see SIMC's Form ADV, Part 2 Firm Brochure or the applicable program wrap fee brochure.

Managed Account Program (including ETF portfolios): The Managed Account Program is a wrap fee program which charges a bundled fee that includes advisory, brokerage and custody services. In this program, OWM and the Client select an investment strategy ("Strategy") which is then submitted and reviewed by an SIMC Investment Adviser Representative. Using the Strategy, SIMC may invest client assets in mutual funds advised or administered by SIMC or its affiliates ("SEI Funds"); or in outside money managers ("Sub Advisers") hired by SIMC may invest client assets in individual securities. Client accounts may invest in a combination of individual securities and SEI Funds. The Managed Account Program offers a tax-management feature called ("IMAP") under which SIMC selects one sub-adviser to serve as tax manager for the account. SIMC charges an additional fee for this service. Through the Managed Accounts Program, clients can utilize the SEI Tactical and Tax-Managed ETF Strategies.

Private Client Model Program: In this program, OWM and the Client select an investment strategy and choose from one of many mutual fund asset allocation models, which may be provided by SEI Investments Management Corporation ("SIMC"), or purchase the individual mutual funds.

The Client, through OWM using limited time and price discretion, may adjust their asset allocation to help ensure that the mix reflects the objectives of their chosen strategy. Investment options include SEI's Managed Account Program, Private Client Models and may also include individual mutual funds. SIMC expects to make changes to the Private Client Models periodically. Upon consent from OWM (on behalf of the client), the asset allocation changes will be made to the client's accounts.

Consulting Services

Under exceptional circumstances only, clients may also receive advisory services on a more limited basis. This may include advice on only an isolated area(s) of concern such as estate planning, retirement planning, or any other specific topic. OWM also provides specific consultation and administrative services regarding investment and financial concerns of the client. Additionally, OWM provides advice on non-securities matters. Generally, this is in connection with estate planning, insurance, and/or annuity advice.

Seminars, Workshops, and Public Speaking

OWM staff members may, from time to time, be engaged to present workshops, seminars or speak publicly on a range of topics including financial life planning, traditional financial planning and investments. They may be compensated for their time, travel costs and cost of materials. They may also charge a fee for participation in the program or receive a portion of any fee paid by participants.

OWM staff members will not provide specific investment advice to any participants as part of the public presentation. Specific advice can only be provided through the regular individual OWM advisory services.

Item 5. Fees and Compensation

Life/Wealth Advisory Fee: OWM's Life/Wealth Advisory fee is determined based on the nature of the services being provided and the complexity of each client's circumstances. All fees are agreed upon prior to entering into a contract with any client.

OWM's fee is calculated and charged on a fixed fee basis, typically ranging from \$7,500 to \$30,000 annually. The exact fee is negotiated with the client and is then specified in the Life & Wealth Planning Agreement.

Clients will be billed quarterly in advance based on the total annual agreed-upon Life/Wealth Advisory fee. OWM will honor existing fee agreements for clients who have a prior relationship with Kirchenbauer Financial Management and Consulting, and may offer special arrangements for related family members.

Transition Planning Fee: Five meetings are scheduled plus interim communications as needed. The fee for this 6 month engagement is \$5,000 and may be adjusted upwards for added planning complexity, non-standard services and time which may be required as a result of (but not limited to) complex securities in the portfolio, business ownership, client special requests, complicated life transitions, etc. Clients will be billed one half of the fee upon signing the fee agreement, and the remaining half of the fee 3 months later. Checks are made payable to Omega Wealth Management LLC.

Investment Management Fee: The annual fee for Investment Management services will be charged as a percentage of assets under management, according to the following fee schedule:

Assets Under Management	Annual Fee (%)	
Less than \$1,000,000	0.50%	
\$1,000,000 - \$2,499,999	0.50%	
\$2,500,000 - \$4,999,999	0.35%	
\$5,000,000 - \$7,499,999	0.35%	
Above \$7,500,000	Negotiable	

Clients will be invoiced in arrears at the end of each calendar quarter based upon the value (market value or fair market value in the absence of market value, plus any credit balance or minus any debit balance), of the client's account at the end of the previous quarter. With client approval, fees may be withdrawn directly from client accounts or paid by check made payable to Omega Wealth Management LLC. Pre-existing advisory clients who custody their assets at Charles Schwab & Co., Inc. will continue to be invoiced in advance at the beginning of each calendar quarter. Therefore, our firm's billing schedule for Investment Management services will differ among clients.

SEI Management Program Fee: OWM charges an annual asset-based fee for the services it provides in connection with the SEI programs. The fee rate is subject to negotiation based on the asset allocation of the portfolios and will vary based on their complexity, diversification and the total dollar value of the account. The maximum fee charged by OWM for SIMC's asset allocation portfolios and managed account solutions is 1.11%. The fee rate that a client will actually be charged is set forth in the client agreement. Please refer to SIMC's Form ADV Part 2 Firm Brochure or the applicable program wrap fee brochure for additional information on their fees and compensation. The OWM SEI Management fee will be charged on an arrears basis and will be remitted quarterly net of any applicable account and performance reporting charges not charged to the client. SEI Management Fees are withdrawn directly from client accounts on a quarterly basis. Upon written notification, the program agreement may be terminated by SIMC, OWM or the client. Prorated fees will be charged based on market value on the date notice is received. OWM may aggregate related accounts for fee calculation purposes in order to reduce the client fee. The client will pay additional and separate fees to SIMC for the services provided by SIMC and its affiliates under the program.

Consulting Service Fee: In certain circumstances, fees for specific administrative and other consulting services will be billed on an hourly basis, ranging from \$250 - \$350 per hour, depending on the nature and complexity of each client's circumstances. An estimate for total hours will be determined at the start of the advisory relationship. All Consulting fees are due and payable to Omega Wealth Management LLC upon completion of the work.

Seminars/Workshops/Public Speaking Fee: OWM staff members may, from time to time, be engaged to present workshops, seminars or speak publicly on a range of topics

including financial life planning, traditional financial planning and investments. If fees are charged, they will be based on the amount of time to prepare and deliver the presentation and could range from \$500 to \$2,500 for a 1 to 4 hour workshop; plus travel costs and cost of materials. They may also charge a fee for participation in the program or receive a portion of any fee paid by participants. The amount and timing of fee payments are negotiated prior to performance of the event and payable to Omega Wealth Management LLC.

General Information on Fees and Services:

<u>Negotiability of Fees and Minimum Requirements</u>: In certain circumstances, all fees may be negotiable or waived. Under no circumstances will we earn fees in excess of \$500 more than six months in advance of services rendered.

<u>Fee Calculation</u>: The fee charged is calculated as described above and is not charged on the basis of a share of capital gains upon or capital appreciation of the funds or any portion of the funds of an advisory client (Section 205(a)(1) of the Investment Advisers Act of 1940, as amended).

<u>Termination of Advisory Relationship</u>: A client agreement may be canceled at any time, by either party, for any reason upon receipt of 30 days prior written notice. Upon termination of any account, any prepaid, unearned fees will be promptly refunded, and any earned, unpaid fees will be due and payable.

The client has the right to terminate an agreement without penalty within five business days after entering into the agreement.

Mutual Fund Fees and Expenses: All fees paid to OWM for investment advisory services are separate and distinct from the fees and expenses charged by mutual funds to their shareholders. The mutual fund fees and expenses are described in each fund's prospectus and will generally include a management fee, other fund expenses, and a possible distribution fee. If the fund also imposes sales charges, a client may pay an initial or, in some cases, a deferred sales charge. A client could invest in a mutual fund directly, without the services of OWM. In that case, the client would not receive the services provided by OWM which are designed, among other things, to assist the client in determining which mutual fund or funds are most appropriate to each client's financial condition and objectives. Accordingly, the client should review both the fees charged by the funds and the fees charged by OWM to fully understand the total amount of fees to be paid by the client and to thereby evaluate the advisory services being provided.

<u>Mutual Fund Risks</u>: Before investing in mutual funds, clients should understand that mutual funds and annuities are not insured by the FDIC or any other federal government agency and are not deposits or obligations of, guaranteed by, or insured by, the depository institution where offered or any of its affiliates. Mutual funds and annuities involve investment risk and may lose value.

Brokerage and transaction costs: Clients should be aware that they will pay commissions to broker dealers and other transaction costs to the custodians that are separate and distinct from the advisory fees charged by OWM. OWM in no way shares in these commissions.

Advisory Fees in General: Clients should note that similar advisory services may (or may not) be available from other registered investment advisers for similar or lower fees.

OWM in General: OWM is a Virginia-based limited liability corporation. This Firm Brochure provides clients with information regarding OWM and its advisory services that should be considered before becoming a client of OWM. This Firm Brochure also provides information about the qualifications and business practices of OWM. The information in this Brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

Any representation to the contrary is illegal. Additional information about OWM is available on the Internet at "www.adviserinfo.sec.gov". You can search this site by a unique identifying number, known as a CRD number. The CRD number for OWM is 132580.

<u>Use of "Registered Investment Adviser"</u>: Clients should be aware that the term "Registered Investment Adviser" does not imply any certain level of skill or training.

<u>Privacy Policy</u>: OWM does not disclose any non-public, personal information (such as name, address or tax identification number) about its clients or former clients to anyone except as permitted by applicable law or required by regulation.

OWM maintains physical safeguards to protect such unauthorized disclosure and will notify clients of its policies and practices in this regard on an annual basis or at any time at which there is a material change in its policies which would require their consent. OWM does not sell client lists. Even if you are no longer a client of OWM, our Privacy Policy will continue to apply to you. To conduct regular business, OWM may collect non-public personal information from sources such as: (a) information provided by you on applications or other forms you provide to us; and/or (b) information about your investment and securities transactions. Clients with questions regarding OWM's Privacy Policy should contact OWM.

Item 6. Performance-Based Fees and Side-By-Side Management

As a matter of OWM policy and practice, we have not and do not offer or provide advisory services on a performance fee basis for any clients.

Side-by-side management refers to multiple client relationships where an adviser manages advisory client relationships and portfolios on a simultaneous basis for individuals, businesses, institutions and also mutual funds and/or hedge funds. In such circumstances, potential conflicts of interest may arise by and between the clients and the mutual and hedge funds, e.g., performance fee arrangements.

OWM currently does not have any performance based fee arrangements and does not provide advisory services to any mutual funds or hedge funds, therefore such potential or actual conflicts do not arise based on OWM's services and clients.

Item 7. Types of Clients

OWM offers advisory and wealth planning services to individuals, estates, corporations, and other business entities.

Item 8. Methods of Analysis, Investment Strategies and Risk of Loss

Methods of Analysis: As part of its Life/Wealth Planning service, OWM may offer advice on any of the items indicated under Item 4.

For those clients participating in SEI's Managed Accounts Program, OWM will provide the client with a copy of SEI's Form ADV Part 2 Firm Brochure.

Clients should refer to SEI's Form ADV Firm Brochure for information on the types of investments, methods of analysis, sources of information and investment strategies used by SEI in servicing client accounts.

<u>Fundamental analysis</u>: Fundamental analysis of a business involves analyzing its income statement, financial statements and health, its management and competitive advantages, and its competitors and markets. Fundamental analysis school of thought maintains that markets may mis-price a security in the short run but that the "correct" price will eventually be reached. Profits can be made by trading the mis-priced security and then waiting for the market to recognize its "mistake" and re-price the security. However, unforeseen market conditions and/or company developments may result in significant price fluctuations that can lead to investor losses.

<u>Technical analysis:</u> Technical analysis seeks to identify price patterns and trends in financial markets and attempt to exploit those patterns. We follow and examine such indicators as price, volume, moving averages of the price and market sentiment. Since technical analysis predictions are only extrapolations from historical price patterns, investors bear risk that these patterns will not reoccur as expected.

<u>Qualitative analysis:</u> We subjectively evaluate non-quantifiable factors such as quality of management, labor relations, and strength of research and development factors not readily subject to measurement, and predict changes to share price based on that data. A risk is using qualitative analysis is that our subjective judgment may prove incorrect.

<u>Asset Allocation:</u> Rather than focusing primarily on securities selection, we attempt to identify an appropriate ratio of securities, fixed income, and cash suitable to the client's investment goals and risk tolerance.

A risk of asset allocation is that the client may not participate in sharp increases in a particular security, industry or market sector. Another risk is that the ratio of securities, fixed income, and cash will change over time due to stock and market movements and, if not corrected, will no longer be appropriate for the client's goals.

<u>Mutual fund and/or ETF analysis:</u> We look at the experience and track record of the manager of the mutual fund or ETF in an attempt to determine if that manager has demonstrated an ability to invest over a period of time and in different economic conditions. We also look at the underlying assets in a mutual fund or ETF in an attempt to determine if there is significant overlap in the underlying investments held in other fund in the client's portfolio. We also monitor the funds or ETFs in an attempt to determine if they are continuing to follow their stated investment strategy.

A risk of mutual fund and/or ETF analysis is that, as in all securities investments, past performance does not guarantee future results. A manager who has been successful may not be able to continue or replicate that success in the future.

In addition, as we do not control the underlying investments in a fund or ETF, managers of different funds held by the client may purchase the same security, increasing the risk to the client if that security were to fall in value.

There is also a risk that a manager may deviate from the stated investment mandate or strategy of the fund or ETF, which could make the fund or ETF less appropriate for the client's portfolio.

<u>Risks for all forms of analysis:</u> Our securities analysis methods rely on the assumption that the companies whose securities we recommend, purchase and sell, the rating agencies that review these securities, and other publicly-available sources of information about these securities, are providing accurate and unbiased data. While we are aware that indications, reporting or data may be incorrect, there is always a risk that our analysis may be compromised by inaccurate or misleading information.

Investment Strategies

Omega Wealth Management uses the following strategies in managing client portfolios:

<u>Long-term purchases:</u> We purchase securities with the idea of holding them in a client's portfolio for a year or longer. We may do this because we believe the securities to be currently undervalued. We may do this because we want exposure to a particular asset class over time, regardless of the current projection for this asset class or security.

A risk in a long-term purchase strategy is that, by holding the security for this length of time, we may not take advantages of short-term gains that could be profitable to a client. Moreover, if our predictions are incorrect, a security may decline sharply in value before we make the decision to sell.

<u>Short-term purchases:</u> On rare occasions we may purchase securities with the idea of selling them within a relatively short time (typically a year or less). We may do this in an attempt to take advantage of market conditions that we believe will soon result in a price swing in the securities we purchase.

A risk in a short-term purchase strategy is that, should the anticipated price swing not materialize, we are left with the option of having a long-term investment in a security that was designed to be a short-term purchase, or potentially taking a loss.

In addition, this strategy involves more frequent trading than does a longer-term strategy, and will result in increased brokerage and other transaction-related costs, as well as less favorable tax treatment of short-term capital gains.

Securities-Backed Lines of Credit: We may recommend a Securities-Backed Line of Credit ("SBLOC") as part of our investment strategies. SBLOCs are loans borrowed against the assets in an investment portfolio without having to liquidate the securities. Risks of an SBLOC include unintended tax consequences and the possibility of having to sell your holdings, which could have a significant impact on your long-term investment goals. If the value of the securities you pledge as collateral decreases, you may need to come up with extra money quickly, or your positions could be liquidated. SBLOCs are non-purpose loans, which means you may not use the proceeds to purchase or trade securities.

<u>For all strategies</u>: Investments in securities are not guaranteed, and you may lose money on your investments. We make significant efforts and inquiries to help us understand your tolerance for risk and any changes in your financial objectives and circumstances. We also request that clients notify us of any such changes promptly.

Clients should understand that investing in any securities, including mutual funds, involves a risk of loss of both income and principal.

Item 9. Disciplinary Information

Our firm, its principal and associated persons have no reportable disciplinary or regulatory events to disclose.

Item 10. Other Financial Industry Activities and Affiliations

OWM may provide non-advisory consulting to clients on topics such as business successions for separate and typical compensation. OWM may typically spend approximately 5% of their time with these related activities.

Lisa Kirchenbauer, President of Omega Wealth Management, LLC also owns and operates Omega Wealth Consulting, LLC. Omega Wealth Consulting offers training, coaching and consulting services to institutions, small businesses and individuals in the areas of business and life planning. Omega Wealth Management, LLC is Ms. Kirchenbauer's primary business. In her capacity with Omega Wealth Consulting, Ms. Kirchenbauer will earn separate and distinct compensation as owner and manager.

Clients should be aware that the receipt of additional compensation by our firm and its associated persons creates a conflict of interest that may impair the objectivity of our firm and these individuals when making advisory recommendations.

We endeavor at all times to put the interest of our clients first as part of its fiduciary duty as a registered investment adviser and takes the following steps to address this conflict:

- 1. We disclose to clients the existence of all material conflicts of interest, including the potential for our firm and its employees to earn compensation from advisory clients in addition to our advisory fees;
- 2. We disclose to clients that they are not obligated to purchase recommended investment products from our employees;
- 3. We collect, maintain and document accurate, complete and relevant client background information, including the client's financial goals, objectives and risk tolerance:
- 4. Our management conducts regular reviews of each client account to verify that all recommendations made to a client are suitable to the client's needs and circumstances:
- 5. We require that our employees seek prior approval of any outside employment activity so that we may ensure that any conflicts of interests in such activities are properly addressed;
- 6. We periodically monitor these outside employment activities to verify that any conflicts of interest continue to be properly addressed by our firm; and
- 7. We educate our employees regarding the responsibilities of a fiduciary, including the need for having a reasonable and independent basis for the investment advice provided to clients.

Item 11. Code of Ethics, Participation in Client Transactions and Personal Trading

OWM has adopted a Code of Ethics expressing the firm's commitment to ethical conduct. OWM's Code of Ethics describes the firm's fiduciary duties and responsibilities to clients, and sets forth their practice of supervising the personal securities transactions of supervised persons with access to client information. Individuals associated with OWM may buy or sell securities for their personal accounts identical to or different than those recommended to clients. It is the expressed policy of OWM that no person employed by OWM shall prefer his or her own interest to that of an advisory client or make personal investment decisions based on the investment decisions of advisory clients.

To supervise compliance with its Code of Ethics, OWM requires that anyone associated with this advisory practice with access to advisory recommendations provide annual securities holdings reports and quarterly transaction reports to the firm's Chief Compliance Officer. Prior approval must be given for purchase or sale of any individual securities, IPO or private placements (limited offerings).

OWM requires that all individuals must act in accordance with all applicable Federal and State regulations governing registered investment advisory practices. OWM's Code of Ethics further includes the firm's policy prohibiting the use of material non-public information. Any individual not in observance of the above may be subject to disciplinary measures.

OWM will provide a copy of its Code of Ethics to any client upon request to the Chief Compliance Officer at OWM's principal address.

OWM or any related person(s) may have an interest or position in certain securities which may also be recommended to a client.

As these situations may represent a conflict of interest, OWM has established the following additional restrictions in order to ensure its fiduciary responsibilities:

- 1. A director, officer or employee of OWM shall not buy or sell securities for their personal portfolio(s) where their decision is substantially derived, in whole or in part, by reason of his or her employment unless the information is also available to the investing public on reasonable inquiry.
- 2. OWM maintains records of all securities holdings for itself, and anyone associated with this advisory practice. These holdings are reviewed on a regular basis by the principal executive officer of OWM.
- 3. All clients are fully informed that certain individuals outside OWM (e.g. brokers) may receive separate compensation when effecting securities and/or insurance transactions during the implementation process.
- 4. OWM emphasizes the unrestricted right of the client to decline to implement any advice rendered.
- 5. OWM emphasizes the unrestricted right of the client to select and choose any broker or dealer and/or insurance company they wish.
- 6. Any individual not in observance of the above may be subject to termination.

Item 12. Brokerage Practices

Investment Management Services: As OWM does not have discretionary authority to determine the broker-dealer to be used or the commission rates to be paid for unmanaged accounts, Life/Wealth Advisory Service clients seeking OWM's Portfolio Monitoring services must direct OWM as to the broker-dealer to be used for their account(s). In directing the use of a particular broker-dealer, it should be understood that OWM will not have authority to negotiate commissions or obtain volume discounts, and best execution may not be achieved. In addition, a disparity in commission charges may exist between the commissions charged to other clients. OWM may recommend any one or more of

several brokers-dealers, but OWM clients should independently evaluate these brokers before opening an account.

SEI Management Services: For the SEI Managed Account Program and Private Client Model Program ("Programs"), clients are required to use SEI Investment Distribution Co. ("SIDCO"), a FINRA registered broker/dealer, for the placement of all trades. Therefore, OWM, through its recommendation of the SEI Programs, is recommending SIDCO as the broker/dealer to be used. As OWM will not request the discretionary authority to determine the broker/dealer to be used or the commission rates to be paid in these situations, clients must direct OWM to utilize SIDCO. In directing the use of a particular broker or dealer, it should be understood that OWM will not have the authority to negotiate commissions among various brokers or obtain volume discounts, and best execution may not be achieved. Not all investment advisers require clients to direct the use of specific brokers. SEI Private Trust Company acts as the transfer agent and custodian for SEI accounts. OWM's client accounts are required to be maintained at SEI Private Trust Company in order to participate in SEI's Programs.

In special circumstances, OWM may recommend that clients establish brokerage accounts with Charles Schwab & Co., Inc. ("Schwab"), a FINRA registered brokerdealer, member SIPC, to maintain custody of clients' assets and to effect trades for their accounts. Although we recommend that clients establish accounts at Schwab, it is the client's decision to custody assets with Schwab. OWM is independently owned and operated and not affiliated with Schwab. We have evaluated Schwab and believe that it can provide our clients with a blend of execution services, commissions and professionalism that will assist our firm in meeting our fiduciary obligations to clients.

We reserve the right to decline acceptance of any client account for which the client directs the use of a broker other than Schwab if we believe that this choice would hinder our fiduciary duty to the client and/or our ability to service the account. Clients should note, while we have a reasonable belief that Schwab is able to obtain best execution and competitive prices, our firm will not be independently seeking best execution price capability through other brokers. Not all advisers require clients to direct use of a particular broker-dealer.

Best Execution

Obtaining best execution for our clients is an important aspect of our fiduciary duty. Consequently, we have controls in place to monitor trade executions. We review the quality of services provided by Schwab and SIDCO including the accuracy and speed of execution, commission rates, transaction fees, reputation and integrity, reporting, fairness in resolving disputes, financial responsibility and responsiveness. Although the commissions and/or transaction fees paid by our clients generally comply with our duty to obtain best execution, clients may pay a commission that is higher than what another qualified custodian might charge to effect the same transaction when we determine, in good faith, that the commission or transaction fee is reasonable in relation to the value of the brokerage and research services we receive from SIDCO. In seeking best execution, the determinative factor is not the lowest possible cost, but whether the transaction

represents the best qualitative execution, taking into consideration the full range of a custodian's services, including the value of research provided, execution capability, commission rates, and responsiveness. Best execution is also about pricing, not just fees. Accordingly, although we seek competitive rates, we may not necessarily obtain the lowest possible commission rates for client transactions. The brokerage commissions or transaction fees charged by the custodian are exclusive of, and in addition to, our investment management fee. Our best execution responsibility is qualified if the securities we purchase are no-load mutual funds that are traded at net asset value as determined at the daily market close.

Research and Other Soft Dollar Benefits: SEI Investments Management Corporations ("SIMC") may provide to us, without cost, computer software and related systems support which allow us to better monitor client accounts which they maintain. We receive the software and related support without cost because we manage accounts for clients that maintain assets at SEI. The software and related systems support may benefit our firm but may not directly benefit our clients. While we endeavor at all times to put the interests of our clients first, the receipt of economic benefits from a broker-dealer creates a conflict of interest since these benefits may influence our choice of over another broker-dealer that does not furnish similar software, systems support, or services.

Additionally, we may receive the following benefits from SIMC:

- receipt of duplicate client confirmations and bundled duplicate statements;
- access to a trading desk that exclusively services its participants;
- access to block trading which provides the ability to aggregate securities transactions and then allocate the appropriate shares to client accounts; and
- access to an electronic communication network for client order entry and account information.
- reimbursement of certain travel expenses when attending SIMC events

OWM receives a benefit because we do not have to produce or pay for the research, products or services. Therefore, we may have an incentive to select or recommend SIMC's programs based on our interest in receiving the research or other products or services, rather than on the client's interest in receiving most favorable execution. The benefits received through participation in SIMC's programs may or may not depend upon the amount of transactions directed to, or amount of assets custodied by, SIMC's affiliates SIDCO and SEI Private Trust Company, respectively.

Consulting Services: Consulting clients will be required to select their own broker dealers for the implementation of consulting recommendations. OWM may recommend any one of several brokers. OWM clients must independently evaluate these brokers before opening an account. The factors considered by OWM when making these recommendations are the broker's ability to provide professional services, OWM's experience with the broker, the broker's reputation, and the broker's financial strength, among other factors. OWM's consulting clients may use any broker or dealer of their choice.

SEI Select Advisor Council: OWM staff members may also receive compensation in the form of hotel lodging, meals, and marketing/event financial support as part of their relationship with SEI. When part of the SEI Select Advisors Council, OWM receives benefits that it would not receive if it did not recommend SEI's investment management services to OWM's clients.

The benefits received through participation in SEI programs may or may not depend upon the amount of transactions directed to, or amount of assets custodied by, SEI Investments.

Aggregation and Allocation of Investments: As a matter of firm policy and practice, OWM does not generally block trades and, therefore, we implement client transactions separately for each account. Consequently, certain client trades may be executed before others, at a different price and/or commission rate. Additionally, our clients may not receive volume discounts available to advisers who block client trades.

Item 13. Review of Accounts

Account Reviews: While the underlying securities in accounts covered by all of our Investment Management Services will be continuously monitored, these accounts will be formally reviewed at least two times a year by the President of OWM, Lisa Kirchenbauer and/or Kathy Frakes, Associate Financial Advisor. More frequent reviews may be triggered by material changes in variables such as the client's individual circumstances, or the market, economic or political environment.

Life/Wealth Advisory clients who do not participate in any of our Investment Management Programs will have accounts reviewed at least semi-annually if OWM has access to outside performance data.

Client Reporting: In addition to the monthly or quarterly statements and/or confirmations of transactions that Investment Management Service clients receive from their broker dealer, OWM will provide quarterly reports that consist of a breakdown of the client's portfolio, investment cost basis (when available), and performance of the account over the quarter against appropriate industry benchmarks. Clients participating in SEI's Management Programs are requested to refer to the Program disclosure document for information on the nature and frequency of the reports they are to receive. Clients are urged to carefully review each statement. In order to ensure that all account transactions, holdings and values are correct and current, we recommend that clients compare our firm's statements with the statements received from their independent qualified custodian(s).

Item 14. Client Referrals and Other Compensation

Omega Wealth Management has worked with many professionals over the years and has selected several of them to refer to our clients. These selections are based upon level of knowledge and qualifications in their fields, high standards of professionalism and ability to collaborate effectively with OWM.

OWM as a matter of firm policy and practice does not receive referral fees from third parties for providing investment advice to its clients. While OWM does not receive sales awards or prizes for using other firms' services or for referring clients to their firm, economic benefits may be received in the forms of entertainment or hosting client events. OWM does not consider these forms of compensation when choosing which firms to do business with.

OWM may provide some compensation to a firm or individual for referrals who become clients of OWM except to firms or individuals in Maryland where the State laws prohibits such activity with unregistered entities.

Item 15. Custody

Our firm is deemed to have "constructive custody" under regulatory guidelines as a result of OWM's authority from certain clients to directly debit client advisory fees from their custodian accounts consistent with industry practices and regulatory guidelines.

As part of this billing process, the client's custodian is advised of the amount of the fee to be deducted from that client's account. On at least a quarterly basis, the custodian is required to send to the client a statement showing all transactions within the account during the reporting period.

It is important for clients to carefully review their custodial statements to verify the accuracy of the calculation, among other things. Clients should contact us directly if they believe that there may be an error in their statement.

Item 16. Investment Discretion

As a matter of firm policy and practice, OWM offers and provides advisory services, wealth planning and related services on a non-discretionary basis with limited time and price discretion for purposes of periodic rebalancing, additions and withdrawals within the mutual funds of the OWM Models selected by the Client.

Item 17. Voting Client Securities & Legal Proceedings

As a matter of OWM firm policy and practice, our firm does not vote proxies on behalf of advisory clients. Our client advisory agreement provides that our advisory clients expressly retain the authority and responsibility for voting proxies of portfolio securities. OWM may provide advisory clients with consulting assistance regarding proxy issues but the clients have the responsibility to receive and vote any proxies.

Further, clients should note that OWM does not advise or act on behalf of any client in legal proceedings, e.g., class actions or bankruptcies involving companies whose securities are held or previously were held by a client, including, but not limited to, the filing of "Proofs of Claim" in class action settlements.

Item 18. Financial Information

Under no circumstances will OWM require or solicit \$500 or more in advisory fees six or more months in advance of services rendered.

Further, OWM does not have any financial events or proceedings to disclose.

Item 19. Requirements for State-Registered Advisers

Identification of firm principals and management persons is described in OWM's ADV Part 2B. Activities other than giving investment management advice are described in our ADV Part 2A Item 10. All other requirements for state-registered advisers do not apply to Omega Wealth Management LLC.



Integrating Your Values, Vision and Wealth

Part 2B of Form ADV: Brochure Supplement

Lisa A.K. Kirchenbauer, CFP®, RLP® CeFT®

OMEGA WEALTH MANAGEMENT, LLC

200 North Glebe Road, Suite 730 Arlington, VA 22203

> Telephone: 703-387-0919 Facsimile: 703-387-0918

E-mail: Lisa@OmegaWealthManagement.com

March 27, 2017

This brochure supplement provides information about the above named individuals that supplements the Omega Wealth Management, LLC firm brochure. If you have any questions about the contents of this brochure supplement, please contact Lisa Kirchenbauer at 703-387-0919 X 500 or at Lisa@OmegaWealthManagement.com.

Additional information about Omega Wealth Management, LLC is available on the SEC's website at www.adviserinfo.sec.gov. You can search this site by a unique identifying number, known as a CRD number. The CRD number for Omega Wealth Management, LLC is 132580.

200 North Glebe Road, Suite 730, Arlington, VA 22203

Phone: (703) 387-0919 | Toll Free: (877) 678-8880 | Fax: (703) 387-0918 |

Email: Info@OmegaWealthManagement.com

Lisa A. K. Kirchenbauer, CFP®, RLP®, CeFT®

Item 2. Educational Background and Business Experience

Lisa A. K. Kirchenbauer, President and Chief Compliance Officer

Year of Birth: 1963

Education:

Ms. Kirchenbauer graduated from Stanford University in 1985 with a Bachelor of Arts (with honors) in International Relations.

Professional Designations:

Certified Financial Planner (CFP®) ¹ 1990 Registered Life Planner (RLP®)² 2005 Certified Financial Transitionist® (CeFT®)³, 2014

Business Background:

President and Chief Compliance Officer of Omega Wealth Management, LLC; 4/2013 to Present. President of Omega Wealth Management, LLC; 12/2008 to 4/2013. President of Omega Wealth Consulting, LLC: 3/2009 to Present. Sole Proprietor of Kirchenbauer Financial Management & Consulting; 03/1999 to 12/2008.

- ¹ Certified Financial Planner® (CFP®) The program is administered by the Certified Financial Planner Board of Standards Inc. Those with the CFP® designation have demonstrated competency in all areas of finance related to financial planning. Candidates complete studies on over 100 topics, including stocks, bonds, taxes, insurance, retirement planning and estate planning. In addition to passing the CFP certification exam, candidates must also complete qualifying work experience and agree to adhere to the CFP Board's code of ethics and professional responsibility and financial planning standards. 30 hours of Continuing Education are required every 2 years to maintain membership in good standing.
- ² The Registered Life Planner® (RLP®) This designation is administered by the Kinder Institute of Life Planning that denotes an advisor with advanced training in client relationship skills and holistic financial advice. RLPs learn a structured client interview process that gives them a greater ability to discover a client's values, purpose, and life goals—even those that may be closely-guarded. This allows RLPs to develop financial recommendations and strategies that better serve the client's long-term interests. RLPs must complete a three step curriculum for initial certification followed by biannual CEU requirements to maintain certification. Planners must also adhere to Kinder Institute's code of ethics standards.
- ³ Certified Financial Transitionist[®] (CeFT[®]) The program is administered by the Sudden Money Institute (SMI). Those with the CeFT[®] designation are required to be in good standing with their primary professional designations and credentials, e.g., CFP Board of Standards and federal and state regulators, among others. CeFTs also must successfully complete CeFT[®] Workshops, Core Training and abide by the SMI Standards of Care, Code of Ethics and SMI Advisor Agreement and complete required continuing education and workshops and conferences.

Investment Adviser Representative and Registered Representative of Ameritas Investment Corp. (formerly The Advisor Group, Inc.); 10/2003 to 09/2004.

Investment Adviser Representative and Registered Representative of The Advisor Group, Inc. (formerly Calvert Securities Corp.); 03/1995 to 10/2003.

Investment Adviser Representative and Registered Representative of Calvert Securities Corp.; 04/1987 to 03/1995.

Item 3. Disciplinary Information

Ms. Kirchenbauer does not have any history of disciplinary, regulatory or legal events to disclose.

Item 4. Other Business Activities

OWM may provide non-advisory consulting to clients for separate and typical compensation. OWM may typically spend approximately 5% of their time with these related activities.

Omega Wealth Management, LLC is Ms. Kirchenbauer's primary business.

Lisa Kirchenbauer, President of Omega Wealth Management, LLC also owns and operates Omega Wealth Consulting, LLC. Omega Wealth Consulting offers training, coaching and consulting services to institutions, small businesses and individuals in the areas of business and life planning. In her capacity with Omega Wealth Consulting, Ms. Kirchenbauer will earn separate and distinct compensation as owner and manager.

Ms. Kirchenbauer receives additional and separate compensation and devotes a small portion of her time and efforts to the business of Omega Wealth Consulting, LLC. This presents a conflict of interest to the extent Ms. Kirchenbauer time and efforts are spent on these outside activities. OWM discloses this conflict in Form ADV, this Brochure Supplement and other materials.

Clients should be aware that the receipt of additional compensation by our firm and its associated persons creates a conflict of interest that may impair the objectivity of our firm and these individuals when making advisory recommendations.

Item 5. Additional Compensation

OWM staff members may receive compensation including hotel lodging, meals, marketing/event financial support, and others as part of their relationship with SEI Investment Management Corporation. When part of the SEI Select Advisors Council, OWM receives benefits that it would not receive if it did not recommend SEI's investment management services to OWM's clients. The benefits received through participation in the SEI program may or may not depend upon the amount of transactions directed to, or amount of assets custodied by SEI.

Item 6. Supervision

Account Reviews: While the underlying securities within Investment Management Service client accounts at Schwab Advisory Services and the accounts of clients participating in SEI's Management Programs will be continuously monitored, these accounts will be formally reviewed at least two times a year by the President of OWM, Lisa Kirchenbauer and/or by Kathy Frakes, Associate Financial Advisor.

More frequent reviews may be triggered by material changes in variables such as the client's individual circumstances, or the market, economic or political environment, or a client's request.

Life/Wealth Advisory client accounts will be reviewed at least semi-annually by Lisa Kirchenbauer and/or by Kathy Frakes, Associate Financial Advisor.

Supervisory Reviews: Lisa Kirchenbauer, President, has overall responsibility for the management of the firm, supervision of the investment professionals and setting business initiatives and strategies. A written OWM Policy and Procedures Manual is maintained which covers Supervisory practices to ensure that all OWM investment advisor personnel adhere to Federal and State regulations.

Item 7. Requirements for State Registered Advisors

Lisa Kirchenbauer has never been the subject of a bankruptcy petition nor has she ever been involved in any of the additional disciplinary events reportable under this Item.



Integrating Your Values, Vision and Wealth

Part 2B of Form ADV: Brochure Supplement

Kathryn L. Frakes, CFP®

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March 27, 2017

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Email: Info@OmegaWealthManagement.com

Kathryn Lee Frakes, CFP®

Item 2. Educational Background and Business Experience

Kathryn L. Frakes, Associate Financial Advisor and Director of Financial Planning

Year of Birth: 1964

Education:

Ms. Frakes graduated from The College of William and Mary in 1986 with a Bachelor of Business Administration in Accounting.

Professional Designations:

Certified Financial Planner (CFP®) 1 2016

Business Background:

Associate Financial Advisor and Director of Financial Planning at Omega Wealth Management; 9/2016 to Present

Paraplanner at The Family Firm, Inc.; 10/2014 to 8/2016

Item 3. Disciplinary Information

Ms. Frakes does not have any history of disciplinary, regulatory or legal events to disclose.

Item 4. Other Business Activities

Ms. Frakes is not involved in any other business activities.

Item 5. Additional Compensation

OWM staff members may receive compensation including hotel lodging, meals, marketing/event financial support, and others as part of their relationship with SEI Investment Management Corporation. When part of the SEI Select Advisors Council, OWM receives benefits that it would not receive if it did not recommend SEI's investment management services to OWM's clients. The benefits received through participation in the SEI program may or may not depend upon the amount of transactions directed to, or amount of assets custodied by SEI.

¹ Certified Financial Planner® (CFP®) The program is administered by the Certified Financial Planner Board of Standards Inc. Those with the CFP® designation have demonstrated competency in all areas of finance related to financial planning. Candidates complete studies on over 100 topics, including stocks, bonds, taxes, insurance, retirement planning and estate planning. In addition to passing the CFP certification exam, candidates must also complete qualifying work experience and agree to adhere to the CFP Board's code of ethics and professional responsibility and financial planning standards. 30 hours of Continuing Education are required every 2 years to maintain membership in good standing.

Item 6. Supervision

Account Reviews: While the underlying securities within Investment Management Service client accounts at Schwab Advisory Services and the accounts of clients participating in SEI's Management Programs will be continuously monitored, these accounts will be formally reviewed at least two times a year by the President of OWM, Lisa Kirchenbauer and/or by Kathy Frakes, Associate Financial Advisor.

More frequent reviews may be triggered by material changes in variables such as the client's individual circumstances, or the market, economic or political environment, or a client's request.

Life/Wealth Advisory client accounts will be reviewed at least semi-annually by Lisa Kirchenbauer and/or by Kathy Frakes, Associate Financial Advisor.

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Item 7. Requirements for State Registered Advisors

Ms. Frakes has never been the subject of a bankruptcy petition nor has she ever been involved in any of the additional disciplinary events reportable under this Item.