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French Delegation 2022

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/Z/X .	Smart Parking Management System and Application.	#SmartParking	
O VISIOGLOBE	Indoor mapping and navigation for office buildings, airports, malls and hospitals.	#IndoorMapping	
🗢 happywait	Digitalization and automation of real-estate developers' tasks.	#DigitizeAndAutomate	
GESTION · RELATION · BIM	Business Information Modelling for buildings.	#BuildingsModelling	
MY	Data collection and analysis for the management of real-estate.	#RealEstateIntelligence	
BAZIMO	Automated processes for commercial real-estate management.	#DigitalREManagement	
	3D visualization of building interiors.	#BuildingVizualisation	
ImmoPad is gestion biens en main	Platform for flat & houses rental, from inventory to tenant's follow-up.	#FacilitatedRental	











Current domestic markets France, Belgium, Luxembourg



Business description

Izix provides real estate actors with a Smart Parking Management System and Application that will enable them to solve operational challenges like squat, lack of control, coping with small parking ratios, as well as **embrace new opportunities** like E-vehicles charging or visitor zones, increasing profitability on vacant spots, ...

All of that while **empowering tenants** with the tool they need to manage their spots in the way they see fit.

Competitive Strengths

- Ability to manage *multi-tenant* and *mixed-used cases*. Striving where others give up or fall short.
- The product *does not require heavy CAPEX investments* to operate efficiently.
- Team composed of *real estate experts* who understand the complexity and the realities of managing those assets on a daily basis while keeping an eye on the returns they create.

Example of activities

- Make parking access 100% digital and generate 17000 € from unused parking spaces, at hospital Jean Titeca (Brussels, belgium).
- Manage 110 parking spaces in 3 different car parks available in 3 waves. At Orange (Lyon, France)
- Increase of occupation rate of parking spaces and time saving (60%) for logistics, at *Marsh (Brussels, Belgium)*.
- Generate daily revenues thanks to 50 underused parking spaces. Offer parking spaces to employees and customers. At Bouygues Immobilier (Paris, France).

Main references colruyt⁻ AS altran Capgemini Allianz 🕕 Cofinimmo MARSH **Marriott** BNP PARIBAS REAL ESTATE Centre Hospitalier Bouygues Immobilier NESPRESSO

Delegation representative

Dorian de Broqueville General Manager dorian.debroqueville@izix.eu













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Current domestic markets Europe, USA, Asia, South Africa



Business description

Visioglobe provides a flexible turnkey tool of indoor mapping and navigation for office buildings, airports, malls and hospitals. It is easy-to-integrate and **multi-language**.

Maps can be **managed in real-time** on a dedicated platform and are **accessible** to the end-users through many devices. At the same time, the application gathers live customized data to get insights from the maps: flows of people, temperature, light, air quality, stocks.

Competitive Strengths

- Turnkey solution where the **client is owner** of the technology. It allows regular updates. At the same time, Visioglobe solution is a Saas and does not require installation cost onsite.
- Presence since 2009.
- Compatible with any indoor location.
- Dedicated team providing training and support throughout the life of the project.
- Flexibility and customization adapted to your company's needs.

Main references



Delegation representative

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Happywait

Business description

Happywait is a solution for real estate developers who want to increase efficiency and optimize all their time**consuming operations**, in order to improve the quality of service for their customers.

It allows the promoter to set up dematerialized contracts, to conclude contracts electronically, to centralize all its exchanges with a buyer and stay connected with them, to **manage** and **make appointments** and to get feedback on services. Happywait is suitable for all commercial activities in the new property sector, whatever the operations and the volume of sales

Competitive Strengths

- Tailor-made support and expert team.
- **Co-construction of the application** with real-estate developers.
- White label service
- Available on mobile.
- Adaptable and customizable to the needs of the company.

Example of activities

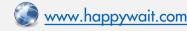
- Digitalization of sales processes and signatures, which has enabled **IDEOM** and **SGE Groupe** to divide file processing times by three.
- Quick implementation of the sales module and digitization of contracts (within 24 hours) for the Patrianani Group.



Delegation representative

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Turnover **500k €**



Current domestic markets **France, Algeria**



Business description

GR BIM is a French company specialized in **BIM (Business Information Modelling)**. It develops two activities, a BIM services activity and a software editor activity. On this last part, it develops a **BIM solution** dedicated to the **Management Operation Maintenance of buildings**. The digital model is the heart of the system. The **SaaS platform** allows to **manage** and to **record** the **building data (openBIM)**.

GR BIM enables all the actors to **collaborate** and **communicate** together. The user, via a dedicated interface, will declare an incident, triggering an alert to the dedicated professionals and allowing the owner to be in contact with what is happening in his building. It allows for **preventive** but also **predictive maintenance**, thanks to an IoT module that allows for the **recovery** and **analysis of dynamic data**.

Main references

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- Office and working buildings
- Residential buildings
- Industrial buildings

Competitive Strengths

- **Vizualisation** is at the center of the user immersive experience, both aesthetically and practically. The solution makes the promise that everyone can easily recognize where they are and be able to act quickly.
- The BIM Player provides access to building data in a simple and intuitive way.
- 100% interoperable.
- The BIM PLAYER allows to extract an updated IFC in one click, which is revolutionary, allowing to always work on an updated digital building and makes the real promise of the digital twin.
- The BIM PLAYER is the only solution to implement a BIM ticketing principle, i.e. the incident declaration originates in the model object and the resulting actions remain linked to this object (planning, quotation, etc.).
- The BIM PLAYER will integrate TEE functionalities allowing for example to calculate the carbon cost of a building
- Better understand your building, make savings of around 30% and implement a TEE approach.

Delegation representative

















Current domestic markets France, UK, Germany

Creation

2016

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Turnover

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Business description

MYRE solution brings efficiency to real-estate management. The integrated solution empowers real estate players to make smart, data-driven decisions and provides a complete working environment for fund managers, asset managers, property managers and realestate companies.

MYRE's asset monitoring app collects, checks, analyses and forecasts operational, financial and legal data of buildings across their entire lifecycle. A complete tool that connects to all your management tools to make the most of your data. Thanks to MYRE's technology and in-house experts, real estate professionals can take control over their data and focus on what matters: creating real estate value. All of that while empowering tenants with the tool they need to manage their spots in the way they see fit.

Example of activities

Support of MATA Capital, CDC Investissement Immobilier & BMO Real Estate Parners in the management of a large portfolio of retail and office properties (asset management and fund management needs). The solution enable those users to manage their assets, which are located in several countries over Europe.

Competitive Strengths

- Innovative SaaS solution with multi-device access.
- Strong tech solution with **algorithms** and **automated KPI** calculation and reporting.
- A single solution for all real estate management needs: property, asset, fund management.
- Tailor-made support by real-estate experts.
- **Empowering clients**: 30% savings in time, transparency, fast flow information, make smart datadriven decisions.



Delegation representative

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Bazimo

Business description

Bazimo is the first collaborative, ready-to-use platform for managing commercial real estate. The application transforms knowledge and information at the operational level into usable data for financial analysis, which enables professionals to optimize their time while capturing the information that will be used later.

It consists in **budget management modules**, with the **approval** and the **updating** of **expenses** in **CAPEX** and **OPEX plans**, the **follow-up of leases**, as well as a **system for tenant relations** which allows ticketing, provision of invoices, automatic reminders for regulatory documents, etc.

All this data is **linked to the accounting data** that is also present in the solution and which, thanks to the **integration** of the **Power BI tool**, enables detailed financial analyses to be carried out.

Competitive Strengths

- Cross-functionnal Saas application, which enables regular updates on data.
- **Centralized data** and **business tools** for property and asset managers, where they can find all the operational modules like the following of budgets, tenant relations, ESG... for their daily use.
- Ready-to-use technology.
- **Real-estate expert team** who know the reality of the market and the business needs.

Main references



Delegation representative

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Current domestic markets France, Germany

Creation

2011

19

Turnover

myDecoCloud

(Method in the Madness)

Business description

myDecoCloud is a **platform** that let you easily **integrate a** fully configured 3D view on your website. It is a SaaS platform (Software as Service) that, for a monthly fee, always provides the latest programme version offered by our infrastructure.

myDecoCloud is much useful for diverse suppliers in the home industry, as it provides powerful tools with a white sheet on which the user draws his plan. He can easily visualize the interior of a building, arranging the furniture as he wishes. Everything can be **parametrized** and customized directly on the platform. The tool works with WebGL, which means it offers 3D in real time directly in the web browser without plug-in or downloads.

Example of activities

- Integration of a 3D-Configuration tool and visualization on the website of WeberHaus which enable their clients to preview their house and to plan their interior design.
- Configuration of a vizualisation tool for headboards at MyQuintus.

Competitive Strengths

- **Real-time 3D rendering**
- SaaS with frequent updates, ensuring a state-ofthe-art technology.

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Fully customizable and easy integration.

Main references



Delegation representative















Current domestic markets France, Luxembourg, Belgium, Italy

Immopad

Business description

ImmoPad is the solution dedicated to real-estate professionals for an easy technical management of your real estate properties. You can manage on the field your properties with ease thanks to our offline application: report, take pictures, estimate, manage, control and sign with one solution. It also allows to carry out technical management of buildings, costing and monitoring of works...

ImmoPad also grants access to an **online platform dedicated to your tenants**: TOTEiM. This Service is a **real estate concierge & moving solution** with connected services, facilitating communication between managers and tenants and improving customer relationship.

Competitive Strengths

- **Pioneer in digital inventory of fixtures** in France.
- Application can be used offline.
- Available on desktop, iOS, Android, tablets.
- Secure storage & unlimited photos.
- Unlimited reports.

Example of activities

- ImmoPad: One application for all real estate reports.
- **TOTEIM**: Online tenant platform, concierge and moving solution with many connected services for the tenants.

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- Docusign: E signature service: an electronic signature solution directly integrated in ImmoPad to sign in a few seconds every real estate report and ensure integrity and authenticity.
- Smartpilot: the solution to report, monitor and cost damage and work in your property's portfolio. You can directly report repairs that need to be done and estimate a cost.



