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Gervice Deck



**Better Things** is a boutique music agency based in the heart of Berlin, specialized in Music PR and Digital Marketing.

We offer **360° promotion, marketing & b2b relations** for artists, festivals and brands. By working successful campaigns for all sorts of artists & music projects, we have gained over a decade worth of experience in creating a buzz and setting the grounds for success.

WHO ARE WE?

Caroline Polachek © Nedda Asfari Album campaign 2023 Client: The Orchard

Additionally we offer **Artist Toolbox services**, including digital check–up, media targets, overview of touring in Germany and more. It's a perfect solution for independent artists who self–release their music.

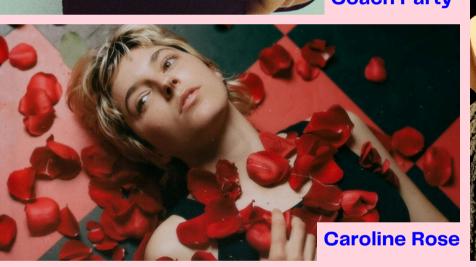
Biig Piig © RCA Records Mixtape Campaign 2023 Client: Sony Music









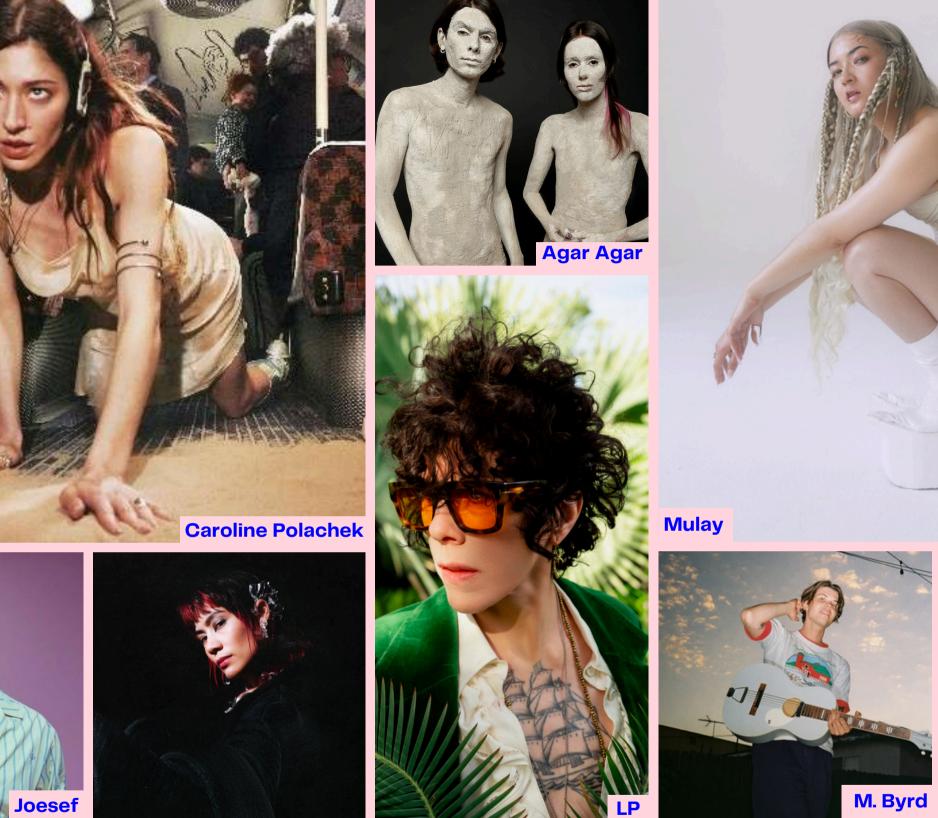
















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**Biig Piig** 

Aasma AB Syndrom Adaline ADIAM Adna Agar Agar Alaina Castillo ALASKALASKA Alela Diane Alex St Joan Alice Boman ALMA ALOO Amanda Mair anaïs And The Hurley Sea Ann See Anna Leone ANYA Aquilo Asbiørn Audience Killers Audio Dope AURORA AV AV AV Babeheaven Barbagallo Beatrice Eli **Biig Piig** Bistro Boy Blondage **Boes Kaelstigen** Bon Voyage Organisation **Boy Destroy Boy In Space** Brimheim **Bulgarian Cartrader Buvette** 

Caroline Polachek Caroline Rose Charity Children **CHILDREN** CHINAH Chris Lie Christian Cohle Ciaran Lavery **Coach Party** CREAMS CXLOE Dadi Freyr Dameer Dayglow Delara Delilah Montagu DIANA Dinner Døssi East Of My Youth EESE Einar Indra Eivør Eliott Emma Jensen Emmecosta Eva & Manu Evan Klar Fine Times Fishbach Flavien Berger **Florence Arman** Fred Well Friedberg Glauque Glowie

GoldStone GRANT GRETA grentperez Halie Hanna Järver Have You Ever Seen The Jane Fonda Aerobic VHS? Henri Purnell Hey Elbow House By The Lake Jackie Charles Jada Jäde James Hersey Jason Nolan JEWLS Joesef Jona Rain Joria Smith JOY. **JPNSGRLS** Kaky Kapnorth Kaskelott Kat Frankie Kazy Lambist Keke Kelsey Lu **Kid Simius** King Princess KOJ Konnie Kass KUNZITE KUOKO LAHRA L'Imperatrice

Lalume Lasse Matthiessen LCAW LIAS Lisa Alma Lizzy McAlpine Loic Nottet Louis Berry LP LUWTEN Lxandra M. Byrd M-Band Madsius Ovanda Malik Djoudi Mary Anne's Polar Rig Matt Maltese Matt Ryder Mauvais Oeil Mei River Menke Mettesson Mia Berg Millie Turner MINNI Mint Simon **Miya Folick** MØ Moglii MOLI MorMor Mountain Bird Moyka Mulay MUNA mxmtoon

Naomi Pilgrim Nea New Found Land **NEYKID** Night Sports Nneka okaywill Omar Apollo **OSKA** Oscar Anton Pixey Phoebe Green Polo & Pan Pompeii Poppy Ajudha Porij Praa Prudence Quarry Ray Novacane REIN **Reptile Youth** Requin Chagrin Robinson Rosalía Sabrina Bellaouel Samm Henshaw Sandra Kolstad Satin Jackets Sea Change Sea Moya Seinabo Sey Selma Judith Sgrow SHERPA Shout Out Louds

Silly Boy Blue Sinead O'Brien Soft Ride Soleima SOMA Sprutbass Stefani Kimber STRØM Summer Heart SWIM Teddy Failure The Ella Sisters The Zolas Timsters Tomi Saario Tomorrow We Move To Hawaii **Tove Styrke** Trille Tripnaha Trunky Juno Tuvaband **Twin River** Varlev Vendredi Sur Mer Victor Solf ViVii Wallners Yebba YEEK Xul Zolar Х











We connect international music professionals and artists with the German music industry.

### **B2B PROJECT** MANAGEMENT

#### **Music Promotion**

We offer 360° promotion packages for artists, festivals and music brands, covering online & print press, TV

#### **Radio Plugging**

We do radio plugging in Germany, Austria and Switzerland for your single or album.

#### **Influencer Relations**

We connect with influencers to spread your artist name or promote your festival. We also invite our network of fashion and lifestyle influencers to your event, concert or festival.

### **Playlist Pitching**

We service your single to the relevant third-party playlists curated by editors, magazines and radio stations.

### 360° MUSIC PR & MARKETING

Our co-founder Steffi is available for workshops / keynotes / panels and consulting to talk about Marketing & PR, artist branding & artist development with the focus on the German market



### **OUR SERVICES**



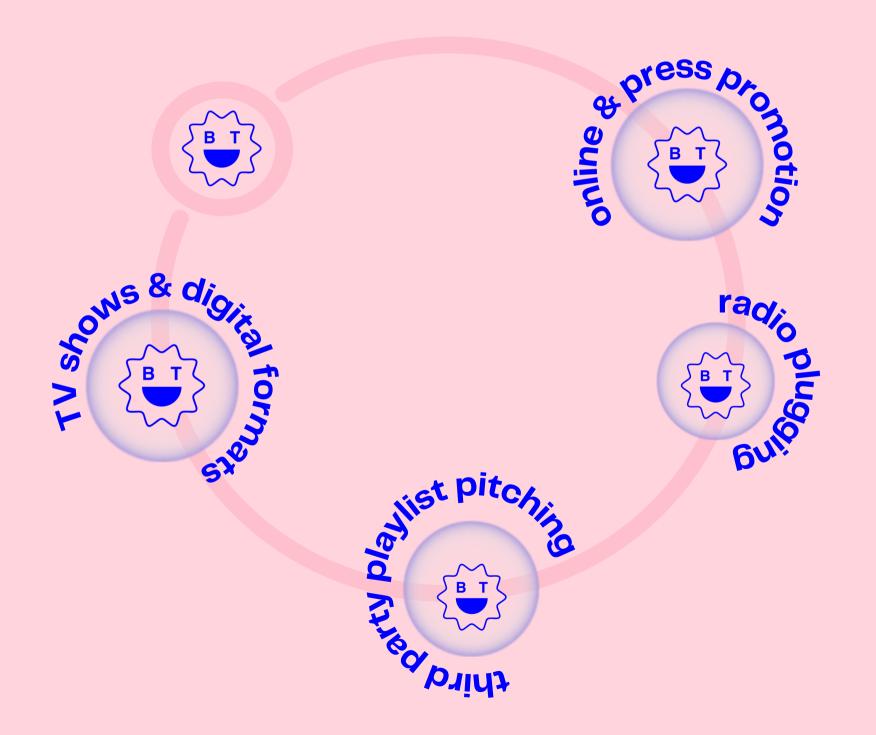




**Digital Check-Up Digital Release Strategy** Touring packages tailor-made for independent artists



# 360° PROMOTION



### We offer 360° promotion packages for artists, festivals and music brands.

Ahead of each release, we are developing a tailor-made PR campaign according to your timeline, strategy and the available budget.

As the music, strategy and expectations can vary a lot, we prepare an individual PR plan with targets, strategy and fee including online & press promotion (blogs, magazines, newspapers), radio plugging, third-party playlists, TV and digital formats such as podcasts, sessions & videos.





## PR – BEST PRACTICES



### Client: AWAL Campaign: Album "Permanent Damage" 22/23 PR: Online, Print

We started introducing Joesef to the German media with his debut EP "Play Me Something Nice" (2019). Early on we secured an extensive newcomer feature in the print edition of Musikexpress. Building upon that support, we focused on the key music, lifestyle and LGTBQ+ tastemakers, expanding Joesef's profile in Germany. His first Berlin show was attended by influential journalists from **ZDF**, **N-TV** & **Musikexpress**. By the time of the release of his debut album "Permanent Damage" (2023), Joesef has been recognized as one of the most exciting artists to watch, with high-profile online & print coverage including **Musikexpress**, **DIFFUS**, **Siegessäule, MYP Magazine, Annabelle, Tagesspiegel and Friends of Friends**.



### Client: The Orchard Campaign: Album PR: Online, Print, Radio

We started establishing Caroline's profile in Germany with her hit single "Bunny Is A Rider" (2021) leading towards the release of her sophomore album "Desire, I Want To Turn Into You" (2023). Over the course of the campaign, we saw an immense growth in Caroline's popularity and achieved extensive coverage and airplay. Notable features include **VOGUE Germany**, **Musikexpress, Spiegel ONLINE, ZEIT Online, taz,** as well as interviews with **Süddeutsche Zeitung**, **Tagesspiegel, Stylebook, FluxFM, 1LIVE, Deutschlandfunk Kultur, FM4** and **SRF 3**.



### Client: Sony Music Campaign: Album PR: Online, Print

We have introduced Rosalía to the German market with her stunning sophomore album "El Mal Querer" (2018), immediately targeting high-profile newspapers and magazines and creating a longlasting media buzz around her. We landed an extensive portrait in the print issue of **DIE ZEIT**, album reviews on **Spiegel Online**, **Musikexpress**, **Tagesspiegel**, and features on **Fräulein Magazin**, **INDIE Mag**, **KALTBLUT Magazine**, **Highsnobiety** and **FAZ Blog**.



# **INFLUENCER RELATIONS & ONLINEMARKETING**







**PR campaign for "Mallorca** Live Festival 2022" Influencer: @hollywoodtramp

We have a good network of creators and curators based in GSA who love music and feature it in their posts and playlists. Depending on your vision and strategy, we compile a portfolio of suitable creators, look for collaborations and invite them to your show.







**PR, Strategy & Influencer relations for** "What The France" (a brand by Le Bureau Export) Influencer: @smaracuja @maria\_always\_hungry @habibitus





# **B2B PROJECT MANAGEMENT** & EVENTS



We have a strong and steadily growing network of booking agents, promoters, labels, publishing companies, PR agencies and managements who we regularly invite to our events. Over the past 10 years one of our core activities has been project management for governmental and non governmental institutions. We are currently working on new strategies for Music tech companies and artist development.

Examples of our work:

- Reception management at Reeperbahnfestival for Italian Music
  Export (2019–2022) and South Korea (2020)
- B2B Match–Makings and managing **Canada House for CIMA** at Reeperbahnfestival 2023
- B2B Boat Trip / Pre-Reeperbahn Networking in Berlin for **Canadian Embassy**
- Project Management, Production, PR & Marketing, B2B relations for Die Neuen Schweden, a project by Sensus and Better Things





# **WORKSHOPS / KEYNOTES /** PANELS & CONSULTING



© Carolin Weinkopf

Our co-founder Steffi von Kannemann ist regularly invited to international conferences as a panelist and keynote speaker. Her core topics are the German music market, artist development, release strategy and Parenthood in music. Steffi already appeared at conferences in Germany, Switzerland, Austria, Sweden, Italy and Canada and she is looking for more opportunities to come.



All things you need to know about entering the 4th biggest music market in the world regarding PR, Live and fan building.



#### **RELEASE STRATEGY AND ONLINE MARKETING FOR INDEPENDENT ARTISTS**

Steffi and her colleague Marit Posch (General Manager, IDOL GSA), explain how to run a successful release strategy in the German music market, from DSPs, Social Media over to the diverse media landscape.



#### CONSULTING

Steffi is offering private sessions (60 minutes per session) via Zoom to talk about your release plans and artist vision. From getting started as an artist, rebranding your profile to releasing your next album, EP or single and planning a tour, Steffi will use her experience and knowledge to give you inspiration and guidance to take your music career to the next level.

**Find Steffi on Linkedin** 

book your session here







Steffi and her colleague Marit speak about how to overcome inequalities for parents in the music industry.





# **ARTIST TOOLBOX**

### WE WANT TO EMPOWER YOU to be DIY!

### You want to release your next album or EP and you need professional help?

You tell us your plans and we come up with an affordable tailor-made strategy depending on your needs - all individually concepted for you. We can help you optimize your digital presence and work out a release strategy. If you are specifically interested in the GSA market, we can help you define suitable promo targets and give you touring advice.

### **Digital Check-Up**

Personalized analysis made for artists who need a professional view of their digital profiles, including social media channels and DSPs.

### **Digital Release Strategy & Media Targets**

We put together a tailor-made release strategy for your next release, based on your needs and budget.

### Get in touch with us!

### **SERVICES**





### **Touring Overview Germany & PR Strategy**

We compile a customized list of venues, festivals and events that might be interested in you.

### **DIY Guide**

A comprehensive handbook for artists who self-release their music.



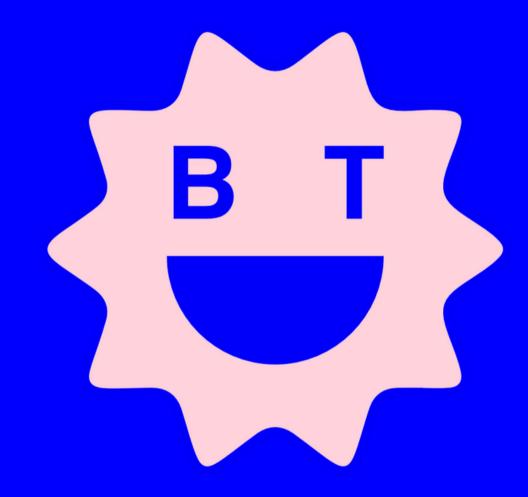
### TESTIMONIALS

"Reliable, passionate, and they have a very good feeling for placing our artists." - Grönland Records

"Music sounds better with them, believe me!" - Sony Music France

"It's always a please to work with the Better Things team who have become a reliable and trusted partner over the years we've worked together!" – **AWAL** 





### **CONTACT US**

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