

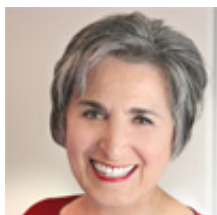
2017 Feature Writers

For 2017, we have brought together some of the most experienced, successful and forward thinking sales experts on the planet, to contribute regularly to Top Sales Magazine. They provide thought-provoking commentary and thought leadership on a wide range of sales issues.



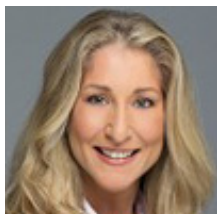
[Dr Tony Alessandra](#)

Hall-of-Fame Keynote Speaker and Founder of Assessments24x7.com



[Joanne Black](#)

Founder, No More Cold Calling® Best selling author.



[Tiffani Bova](#)

Sales Strategist and Futurist Global Growth and Innovation Evangelist, Salesforce.



[George Brontén](#)

Founder & CEO of Membrain, Award-Winning Blogger & Software Pioneer.



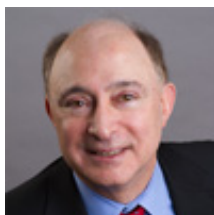
[Deb Calvert](#)

President, People First Productivity Solutions. Author of *DISCOVER Questions Get You Connected*.



[Jim Cathcart](#)

Bestselling author of *Relationship Selling* + 17 other books. Top 1% TEDx video.



[Frank Cespedes](#)

Teaches at Harvard Business School; author of *Aligning Strategy and Sales*.



[Lisa Clark](#)

Vice President of Marketing at Qstream.



[Jim Dickie](#)

Co-founder and Independent Research Director CSO Insights and Sales Enablement Creatologist.



[Colleen Francis](#)

President and Founder of Engage Selling Solutions and bestselling author of *Nonstop Sales Boom*.



[Joe Galvin](#)

Chief Research Officer Vistage Worldwide.



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Keynote Speaker, Author, Corporate Webcast Host Social Centered Selling CEO.



Mark Hunter

"The Sales Hunter," prospecting thought leader and author of best-selling book, *"High-Profit Prospecting."*



Jason Jordan

Partner at Vantage Point and Author of *Cracking the Sales Management Code*.



Jill Konrath

Keynote Speaker, Author, 3 Bestselling Sales Books, Award-Winning Sales Blogger.



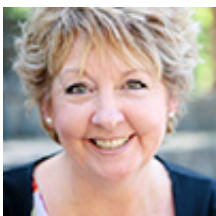
Phil Kreindler

CEO of Infoteam Sales Process Consulting and the author of *Winning Complex Sales and Customerized Selling*.



Dave Kurlan

Best-Selling Author, Keynote Speaker, CEO of both Objective Management Group and Kurlan & Associates.



Bernadette McClelland

Head of Sales Transformation and Enablement at Sales Leaders Global Pty Limited.



Jay Mitchell

President, Mereo LLC Revenue Performance Advisor and Board Member.



Michael Nick

Principal, Client Sales Operations & Revenue Performance, Thought Leader & Bestselling Author.



Linda Richardson

Founder of Richardson, Best Selling Author, Consultant, Faculty Wharton Graduate School.



Keith Rosen

Award winning author, CEO of Profit Builders and founder of Coachquest.



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Research Director CSO Insights.



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Vice-President of Sandler Enterprise Selling at Sandler Training.



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Chief Executive Officer at GrowthPlay. Author of *Second Stage Entrepreneurship*.