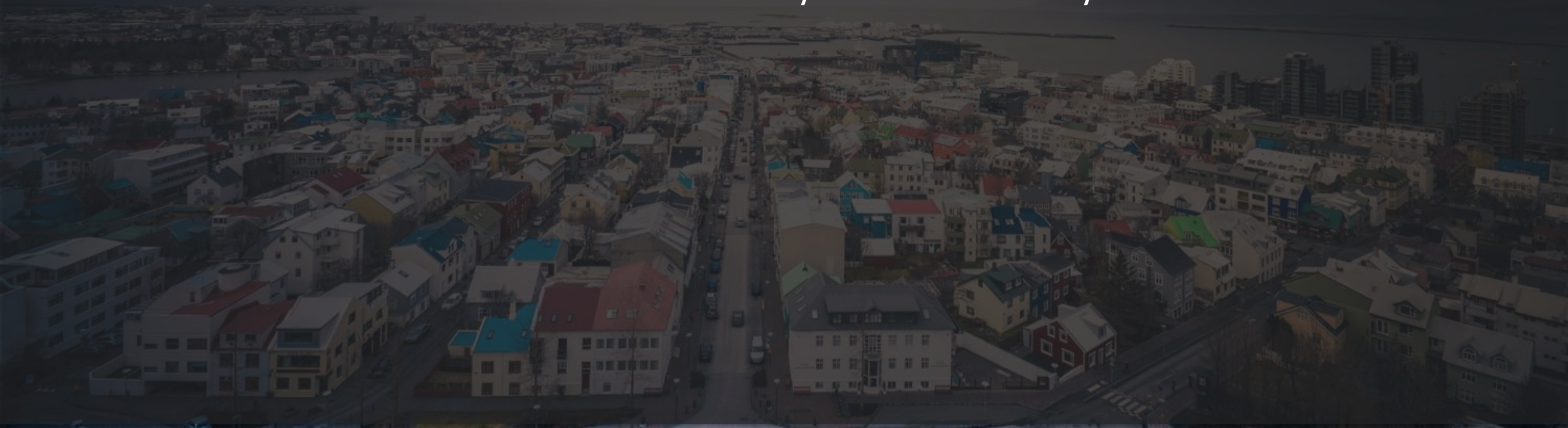


# paykii

Gateway to Borderless Payments



*Global payments gateway provider  
focused on delivering product solutions  
for money transfer operators and financial institutions  
that strengthen their customer relationships and reduce churn*

*B2B2C - Platform-as-a-Service (PaaS)*

paykii



# What We Help Solve

---

Remittance  
Provider



~40% of customers use  
multiple remittance  
providers

Reduce churn, build stickier  
relationship, grow  
customer-lifetime-value

Sender



~20% of send volume used to  
pay for basic utility services

Visibility into HOW & WHERE  
funds spent  
PEACE OF MIND

Beneficiary



~80% bill pay in developing  
markets through walk-in  
channel

Ease burden of paying bills  
(i.e., lost productivity, travel  
costs, carrying cash)

# Leading Edge Technology Solutions

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## Platform-As-A-Service



Single gateway access to serverless global bill pay platform through REST API complemented with robust client data visualization dashboard and big data analytics tools

## FindMyBill



Optional embed bill pay form for desktop and mobile devices that provides real-time balance inquiry and payment processing within remittance providers own secure environment while accelerating time-to-market implementation

## Bill Chief



White label personal finance app that allows Senders to manage expenses, register bills, push amount due notifications and stage transactions



# Global Bill Pay Platform

## Sending Market

Sender



Remittance  
Provider



(our client)

Balance Inquiry  
& Payment

paykii

Standardization &  
Servicing

One Reconciliation  
& Settlement

Onboard new  
markets quickly

## Recipient Market

Local Partner



Local Billers





# Access to Global Network

13 COUNTRIES

LIVE



Colombia



El Salvador



India



Philippines



Costa Rica



Guatemala



Indonesia



Vietnam



Dominican Republic



Mexico



Pakistan



Ecuador



Nicaragua



Argentina



Paraguay



Bangladesh



Egypt



Bolivia



Peru



Lebanon



Ghana



Jamaica



Nepal



Nigeria



Honduras



Turkey



Africa (Multiple Markets)

Coming 2018/19





# Real-time Balance Inquiry & Bill Pay

---

**600+** BILLERS



Electricity



Water



Gas



Cable  
/Satellite



Landline



Mobile



Internet



Insurance



Education



Government



Transportation



Retail



# Designed for Easy Adoption

Consumer only needs account or telephone number to pay bill

1

## Select Biller

What company are you paying?

Electricaribe

Back

Next

2

## Enter Account #

What is the billing account information?

Payment reference

123456789

Check Balance

Back

Next

3

## Receive Balance

What is the billing account information?

Account Number

123456789

Check Balance

Current balance

135200

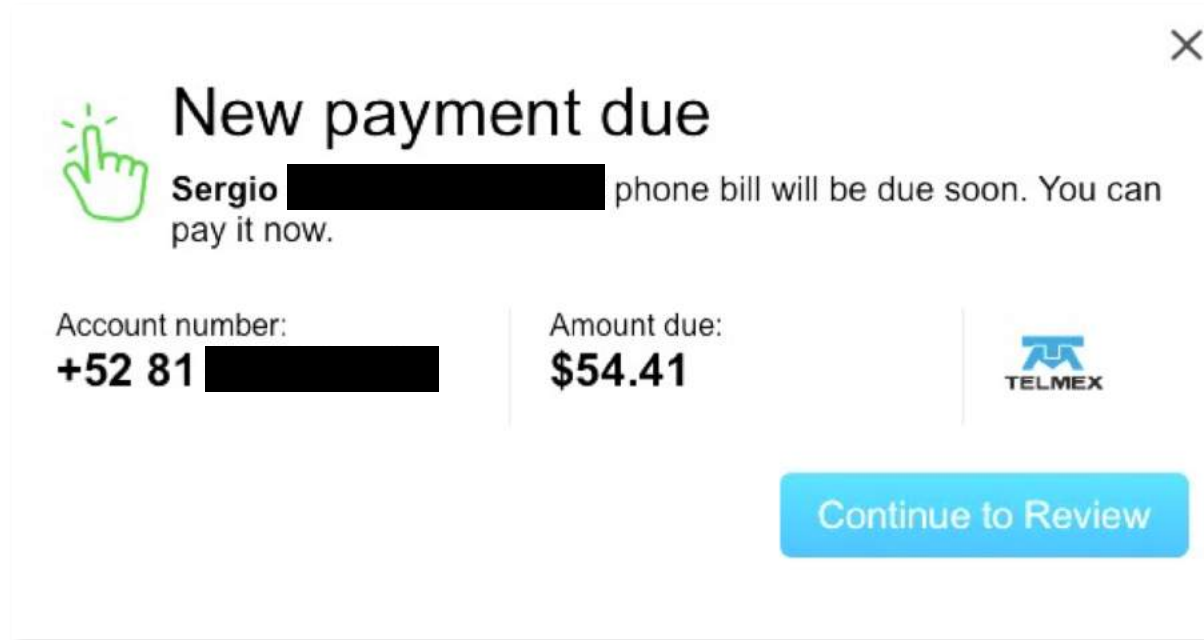
Back

Next





# Built to Engage Customer

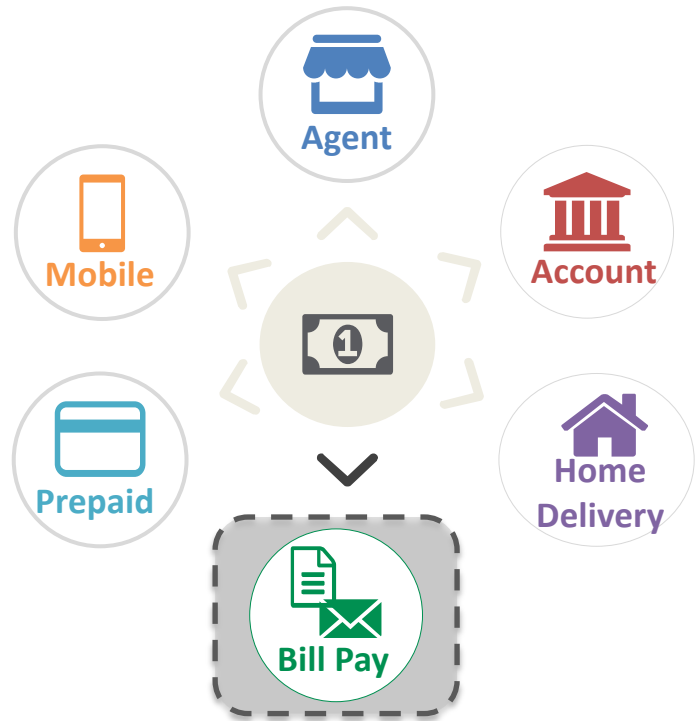


- ✓ Notify customers of new statement balance
- ✓ Provide amount due information
- ✓ Setup automatic bill payment



# Complement Cash Remittance

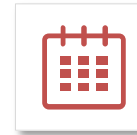
## Expand Pay-out Options



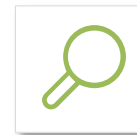
## Value for Sender & Recipient



Exercise control over spending



Ensure prompt payment of family utility bills



Obtain greater visibility into major family expenses



Eliminate transportation cost or time waiting in line for recipient



# Why PayKii Global Bill Pay

---



## Simple

One Single Connection

Flexible API Interface or Embed  
Solution Alternative

Per Transaction Pricing



## Attractive

No upfront integration fee

Onboard New Markets  
Easily & Quickly

Standardized reconciliation and  
settlement process



## Secure

Bank-level Security

256-bit encryption

AML Monitoring Support



# FindMyBill

An embeddable bill pay form for desktop and mobile devices that provides real-time balance inquiry and payment processing within your own secure environment







# Simplify the Integration Process

- ✓ Accelerate time to market
- ✓ Integrate with only a few lines of JavaScript
- ✓ Eliminate need to build entire balance inquiry functionality
- ✓ Minimize changes to your front-end UX
- ✓ Pay within your environment without being redirected away to complete the payment





# Workflow in POS system

1

Insert PayKii's Javascript Code in the server



```
var script=document.createElement('script');
script.src="//paykii.com/js/paykii.js";
document.body.appendChild(script);
```

2

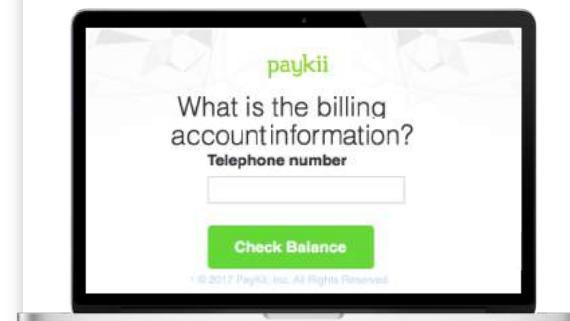
Point of sale runs PayKii code through your server and displays a window on the company's POS with the option to select a service provider (biller)



3

Agent selects the biller and enters account number for balance inquiry

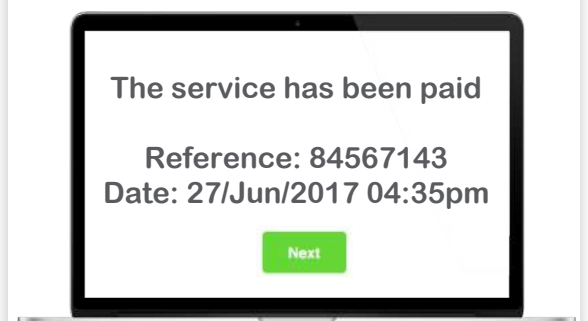
Agent reviews the amount due information and initiates a payment authorization request that generates a reference number



4

The agent receives funds from the customer and enters the reference number in the POS (manually or automatically) to process the payment

Via the window, the agent confirms completion of the transaction, so that PayKii can post payment with the biller





# Bill Chief

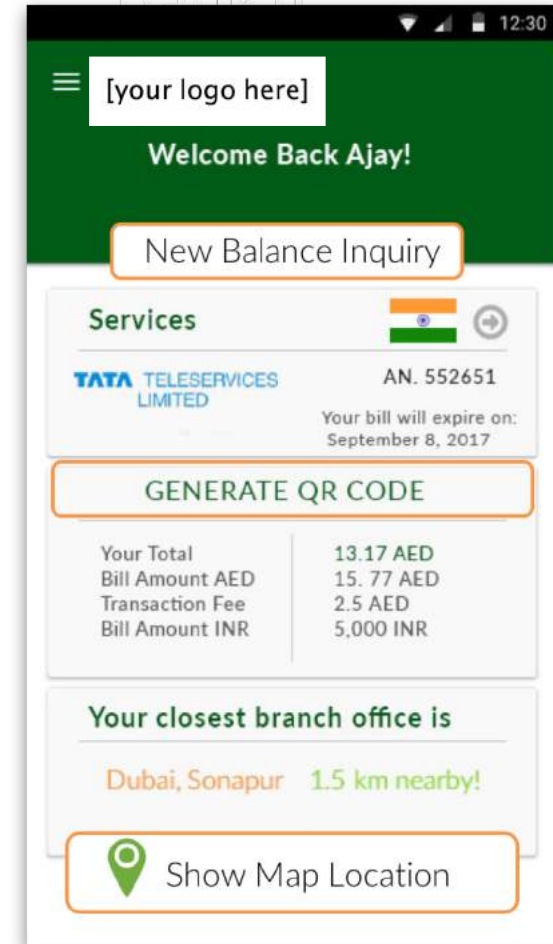
White label personal finance manager for your customers

## Functionality

- ✓ International bill pay
- ✓ Domestic & international mobile top-up
- ✓ International remittances

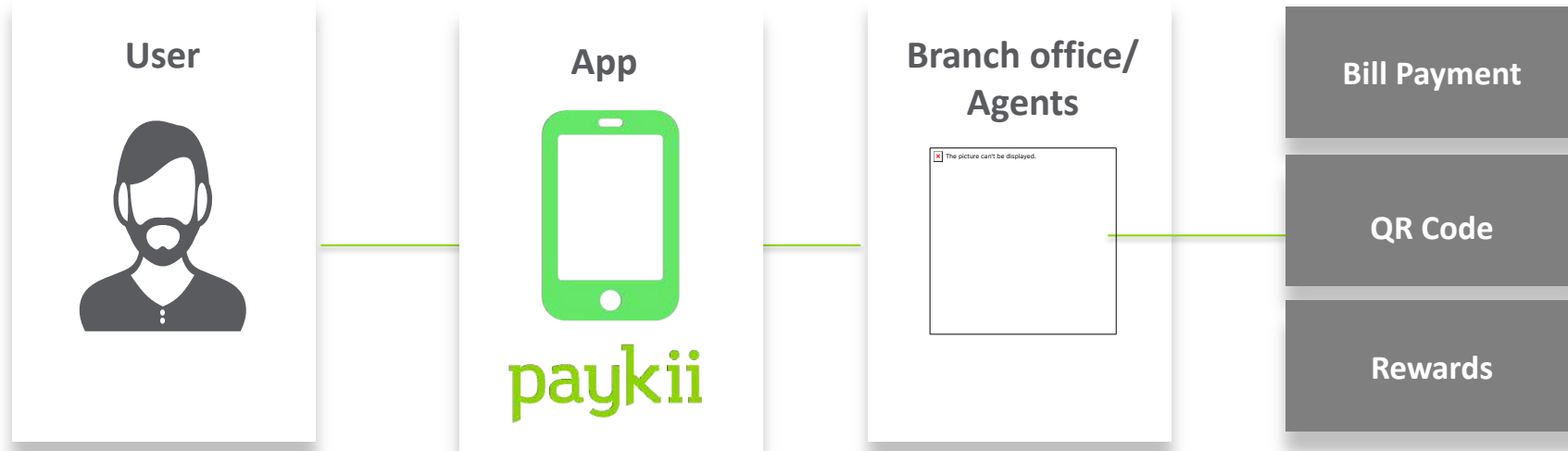
## Features

- ✓ Register biller & beneficiaries
- ✓ Push amount due notifications for bill pay
- ✓ Stage remittance transactions
- ✓ In-app payment option
- ✓ Payment status and transaction history
- ✓ QR / bar code to speed transaction processing
- ✓ Geolocation services





# User Experience



Geolocation



Payment Due Notifications



FX



MXN



INR



GTQ






PHP





# Feature/Functionality Roadmap

Bill Chief	Functionality & Features	Benefits
Component 1: Bill Payment Manager <i>Available Nov 2017</i> 	<ul style="list-style-type: none"><li>• Register bills</li><li>• Receive balance due information</li><li>• View payment history</li></ul>	<ul style="list-style-type: none"><li>• Deeper engagement</li><li>• Recurring usage</li><li>• Bill pay reminder when near branch</li></ul>
Component 2: Remote Mobile Top-up 	<ul style="list-style-type: none"><li>• Domestic &amp; int'l recharge</li><li>• Credit facility for real-time top-up via app</li></ul>	<ul style="list-style-type: none"><li>• Incremental revenue opportunity</li><li>• Payoff credit facility at branch office</li></ul>
Component 3: Remittance Staging 	<ul style="list-style-type: none"><li>• Setup remittance</li><li>• Validate transaction</li><li>• Complete order at branch or via app</li></ul>	<ul style="list-style-type: none"><li>• “Order” remittance before showing up at branch</li><li>• Speed transaction time at branch</li><li>• Optional full digital remittance solution</li></ul>



# Why Bill Chief?

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Engage with your  
customers anytime

Drive incremental revenue  
for both you and your  
agents

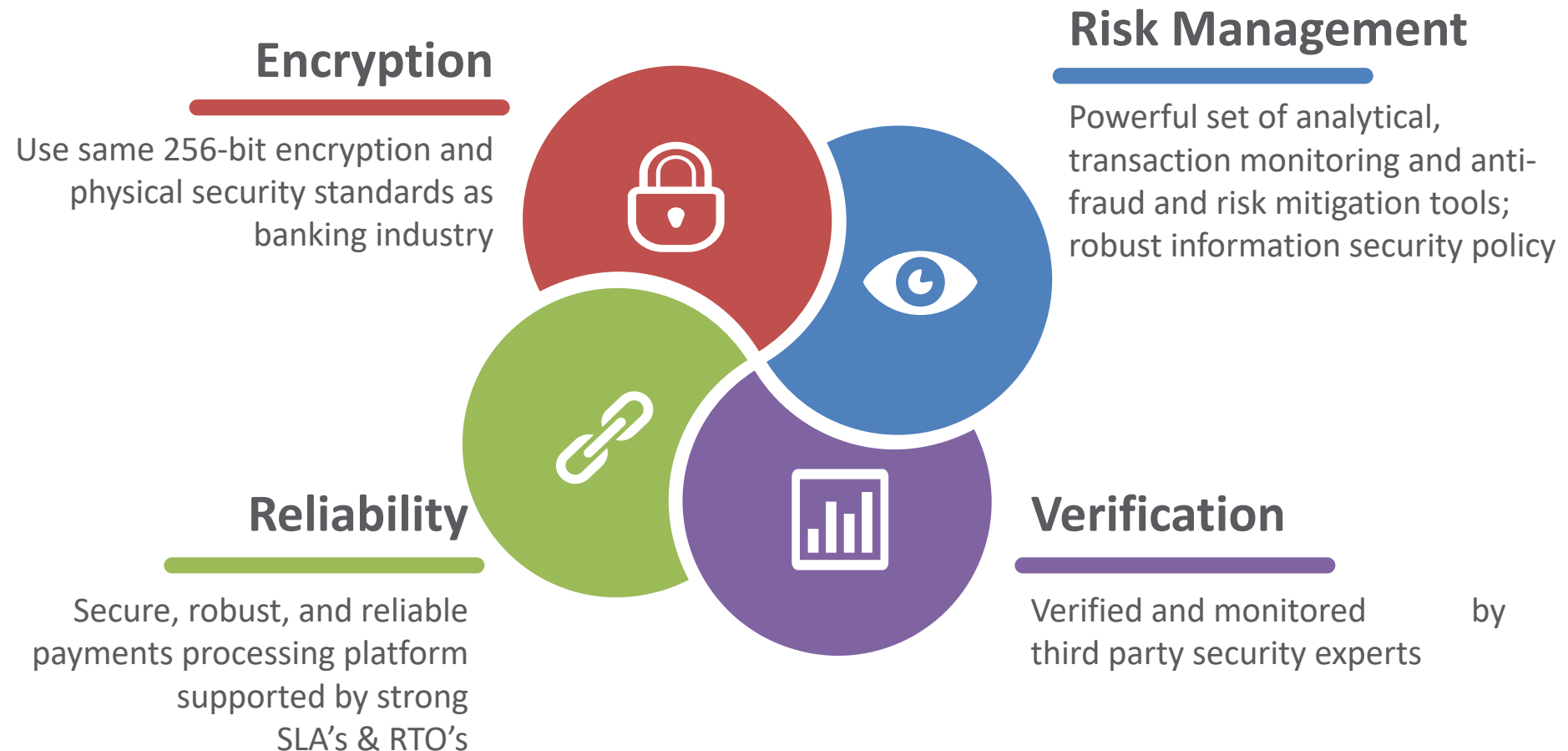
Strengthen customer  
connection with your  
retail footprint

Speed transaction  
time at the agent  
point of sale

Build a bridge into the  
digital channel

# Platform Security

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# Our Global Customer Base

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# PayKii Partners with You

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Have we missed a market, product or service important to you!

Tell us what you need.

Reach out to us and let's discuss how we can support you.





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