








FRENCH PROPTech DAYS GERMANY 2023

 <p>adeunis IOT PRODUCTS & SOLUTIONS</p>	IoT sensors and solutions	#SmartBuilding
 <p>DECAYEUX DEPUIS 1872</p>	Digital lobby (electronic access, parcel lockers and notice board)	#HousingDigitalization
 <p>ELECTRA</p>	Fast charging stations	#ElectricMobility
 <p>imoGate investment management operations</p>	Cleansing and standardization of assets data	#DataIntelligence
 <p>InnerHome</p>	Real estate augmented reality and 3D visualization	#AugmentedReality



Adeunis

Business description

Adeunis is an **IOT device maker**. The company designs, industrializes and sales a comprehensive portfolio for IOT devices dedicated to **Smart building market**.

Their products bring value for **energy management, comfort of occupants and maintenance of building machineries**.

Adeunis is specialized in **radio LPWAN protocols**: WMBus, Sigfox, LORA , NB-IOT & LTE-M1. Their devices are augmented with digital services dedicated to device management of the fleet of devices and Indoor Air Quality management.

Example of activities

- **Energy and comfort monitoring** for commercial building, Education campus, Hospital, Hotels
- **Water leakage detection** for Hospital
- **Water consumption** monitoring

Competitive Strengths

- **Largest portfolio of LPWAN IOT devices dedicated to Smart building**
- Multi protocols: mainly LORA, NB IOT, LTE M1. But also WMBus, Sigfox
- 20 years of experience, strong reputation the market
- Recognized for their expertise in radio communication and industrialization capability
- More than **5M devices** produced and installed on field

Main references



Delegation representative

Jean-Luc Baudouin
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Creation
2000



Employees
34



Turnover
6M€



International:
France, UK, Germany, Netherlands, Denmark, Spain, Australia, USA

Decayeux

Business description

Decayeux is a family business which started 150 years ago by manufacturing mailboxes. Today the company ensures its future in developing connected products such as **safety parcelboxes, boards, keyboxes, safety connected doors.**

Competitive Strengths

- **Adaptability.**
- **Complete manufacturing process** including locker, paint, folding, stamping.
- **150 years of know-how** in safe and locker industry
- **Reliability** and **energy saving.**

Activities

My-securebox : The simplest autonomous parcel box. Secured- easy to use for residents as well as for delivery drivers: No wifi, No app, No subscription, No power cable.

Main references



UNIVERSITY of
DEBRECEN



Delegation representatives

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Creation
1872



Employees
650



Turnover
80M €



International:
**Uk, Belgium,
Germany, Italy,
Poland,
Hungaria....**

⚡ ELECTRA



Creation
2020



Employees
140



Turnover
10M€



International:
**France, Belgium,
Luxembourg, Italy,
Spain, Switzerland,
Austria and
Germany**

Electra

Business description

Electra is a company specializing in the design, construction, installation, ownership, operation, management and maintenance of **ultra-fast charging** solutions and equipment for **electric vehicles**.

Electra focuses on fast charging, in **urban/ peri-urban zones** with some sites on highways and in transport hubs

Electra was created in 2020 and is already present in 8 countries with local offices.

Competitive Strengths

- Electra provides one of the best user experience among ultra fast operators in Europe.
- With a strong digital team, Electra enable its users to benefit from the **latest features** such as charging point booking or autocharge.

Example of activities

- Equipment of all Delhaize stores in Belgium
- Equipment of Vinci Autoroute service areas in France
- Equipment of Altarea malls and Klepierre malls in France and Italy

Main references



Delegation representatives

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Imogate

Business description

ImoGate has built a unique **state-of-the-art Daas solution** (SmartGate web platform) mixing Real Estate Business expertise and best of breed technology which focuses on **Real Estate data Aggregation (collection, cleansing and standardization)**.

ImoGate clients (**Funds, Hedge Funds, Asset Managers, Asset Owners**) outsource their data tasks to SmartGate so that they can focus on their portfolios proper risk, performance and ESG assessment and take on time **informed investment decisions**.

Example of activities

- **Web platform usage** (data collection) **to gather Real Estate data flows**
- **Financial data flows, on a monthly basis, from 15 different service providers** → data cleansing and standardization before flowing ImoGate's datawarehouse which has also been implemented

Competitive Strengths

- Real Estate and NPLs data **collection, cleansing, enrichment and standardization**.
- **A "bottom-up" approach** that considers data and its quality as the foundations of an information system.
- Business expertise based on **data dictionaries** and specialized "real estate" business controls.
- **Data files format agnostic**.
- **Fast implementation** and usage times.

Main references



Delegation representative

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Creation
2017



Employees
16



Turnover
2M €



International:
UK, Benelux, Cyprus, Italy





InnerHome

Business description

Inner Home is a solution of digital marketing suites to **help asset management companies rent and sell their office buildings** before or during refurbishment work. It allows a **photorealistic immersion** and an **engaging** user experience.

The **augmented reality** marketing suite is an instant layout of furniture and partitioning viewable directly on site.

The **web marketing** suite is viewable on all media and any web browser. It is connected to an analytics dashboard.

Competitive Strengths

The augmented reality marketing suite is used **directly on site simulating office spaces as if they were already set up.**

Example of activities

- [In Germany](#) : office building rental in Essen for Perial in collaboration with Principal and Ruhr Real
- [In France](#) : office building rental for Gecina
- [In France](#) : office building rental in Boulogne-Billancourt for BNP

Main references



Delegation representative

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Creation
2023



Employees
6



Turnover
225K€



International:
France, Germany