



AutoResponders & email lists
What are they and what are
they for



With Ilya Gurman

What is an Autoresponder?

An autoresponder is an application that allows you to automatically send emails to your subscribers, based on certain conditions

Examples:

- Send a welcome email when one subscribes.
- Send an email when one makes a purchase.
- Send an email if someone didn't open your last email.

What is an email list?



An email list is a list of emails that you are collecting, this is valuable because you have a direct (and **free**) communication channel to these people, that are proven to be interested and engaged with your niche/product.

Scope of email lists and autoresponders in the SAS

The Super Affiliate System course doesn't cover email marketing since it's a HUGE topic which can be addressed with a new course, it's usage isn't mandatory, and it counts as an 'advanced' tool in the marketing world.

That is why we **conduct special training webinars and series** focusing on this topic among others, to supplement the course and provide additional info and tools to our customers, at no additional costs.

Should I use an email list?

Collecting emails is so cheap and an opt-in form can be easily added to ANY presell page, therefore not using it is only OK in the first 2-3 months of your affiliate marketing & Online Business journey.

 Once the course basics and processes are clear to you and you are out there marketing, you should **start** engaging your visitors and build your lists.

What can you do with an email list?

- ★ Welcome your subscribers and establish a relationship.
- ★ Send a freebie / gift to your subscribers.
- ★ Follow up with new subscribers with some free advice / more free stuff, so they feel comfortable with being on your list.
- ★ SELL to your subscribers, any offer that is relevant to the niche they've opted in to.
- ★ Segregate your subscribers to send relevant content (send only to those who open your emails, send only to those who engage etc).
- ★ Many more advanced things that you can do as you learn.

RecommendedAutoresponders?

- <u>FREE: MailChimp</u> (No MMO Bizopp),
 <u>SendinBlue</u>
- Value & Functionality: Aweber
- Advanced Features: Getresponse

Past Special Training Session

Email marketing special 4 webinar series from last year:

https://www.gotostage.com/channel/3c0a9ea7b48c4402a7cac7f 73a62cda2

Demo of adding an opt-in form

(Screen-share demonstration of usage)

Demo of sending a campaign / broadcast

(Screen-share demonstration of usage)