Prepared for:
Consultant: Property:
Description:

## SUMMARY

| Assumptions |  | Projected results over | $\mathbf{1 0}$ yrs |
| :--- | ---: | :--- | ---: |
| Property value | $\$ 623,781$ | Property value | $\$ 923,348$ |
| Initial investment | $\$ 0$ | Equity | $\$ 280,773$ |
| Gross rental yield | $5.72 \%$ | After-tax return $/ \mathrm{yr}$ | $? ? ? ?$ ? |
| Net rental yield | $4.37 \%$ | Net present value | $\$ 271,379$ |
| Cap. growth rate | $4.00 \%$ | IF SOLD |  |
| Inflation rate | $3.00 \%$ | Selling costs \& CGT | $\$ 112,514$ |
| Interest rate | $4.20 \%$ | Equity | $\$ 168,259$ |
| Taxable income | $\$ 75,000$ | After-tax return $/ \mathrm{yr}$ | $? ? ? ? ?$ |

COMPUTER PROJECTIONS

| Investment Analysis | Projections over 10 years |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| End of year | 2018 | 1 yr | 2 yr | $3 y \mathrm{r}$ | 5 yr | 10yr |
| Property value | \$623,781 | 648,732 | 674,682 | 701,669 | 758,925 | 923,348 |
| Purchase costs | \$11,500 |  |  |  |  |  |
| Investments | \$0 |  |  |  |  |  |
| Loan amount | \$642,575 | 642,575 | 642,575 | 642,575 | 642,575 | 642,575 |
| Equity | \$-18,794 | 6,157 | 32,106 | 59,094 | 116,350 | 280,773 |
| Capital growth rate | 4.00\% | 4.00\% | 4.00\% | 4.00\% | 4.00\% | 4.00\% |
| Inflation rate (CPI) | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% |
| Gross rent /week | \$700 | 35,672 | 36,742 | 37,844 | 40,149 | 46,544 |
| Cash deductions |  |  |  |  |  |  |
| Interest (1/O) | 4.20\% | 26,988 | 26,988 | 26,988 | 26,988 | 26,988 |
| Rental expenses | 23.06\% | 8,393 | 8,645 | 8,904 | 9,446 | 10,951 |
| Pre-tax cash flow | \$0 | 291 | 1,109 | 1,952 | 3,715 | 8,605 |
| Non-cash deductions |  |  |  |  |  |  |
| Deprec. of building | 2.50\% | 7,797 | 7,797 | 7,797 | 7,797 | 7,797 |
| Deprec.of fittings | \$37,427 | 6,004 | 7,864 | 5,438 | 2,800 | 821 |
| Loan costs | \$7,294 | 1,459 | 1,459 | 1,459 | 1,459 |  |
| Total deductions |  | 50,641 | 52,753 | 50,586 | 48,490 | 46,557 |
| Tax credit (single) | \$75,000 | 5,264 | 5,605 | 4,396 | 2,878 | 5 |
| After-tax cash flow | \$0 | 5,555 | 6,714 | 6,348 | 6,593 | 8,610 |
| Rate of return (IRR) | ????? |  | Your cos | ncome) pe | ek |  |
| Pre-tax equivalent | ????? | (107) | (129) | (122) | (127) | (166) |

Disclaimer: Note that the computer projections listed above simply illustrate the outcome calculated from the input values and the assumptions contained in the model. Hence the figures can be varied as required and are in no way intended to be a guarantee of future performance. Although the information is provided in good faith, it is also given on the basis that no person using the information, in whole or in part, shall have any claim against Real Estate Investment Services - Brisbane, its servants, employees or consultants. This information is intended as general advice only and does not take account of individual needs or financial circumstances. Intending purchasers should do their own assessment or consult a licensed investment adviser. .

Tabulated Breakdown of Spreadsheet Items
PROPERTY VALUE (average growth of $\mathbf{4 . 0 0 \%}$ per year)

Property price:
Total book value:
Property market value: \$623,781

## PURCHASE COSTS

## Conveyancing costs:

1,500
Govt. Stamp duty:
Total Purchase costs: ..... \$11,500

## LOAN COSTS

| Establishment fees ( $0.50 \%$ of loan): | 3,213 |
| :--- | ---: |
| Mortgage insurance ( $0.32 \%$ of loan): | 2,056 |
| Mortgagee's solicitor's fees: | 1,000 |
| Valuation fees: | 300 |
| Registration of mortgage: | 350 |
| Registration of title: | 175 |
| Search fees: | 200 |
| Total loan costs: | $\$ 7,294$ |

## CONTRIBUTION TOWARD TOTAL COSTS

|  | Investments | Loan | Total Cost |
| :--- | ---: | ---: | ---: |
| Property costs: | 0 | 623,781 | 623,781 |
| Renovation costs: | 0 | 0 | 0 |
| Purchase costs: | 0 | 11,500 | 11,500 |
| Furniture costs: | 0 | 0 | 0 |
| Loan costs: | 0 | 7,294 | 7,294 |
| Totals: | $\mathbf{\$ 0}$ | $\mathbf{\$ 6 4 2 , 5 7 5}$ | $\mathbf{\$ 6 4 2 , 5 7 5}$ |

## LOAN DETAILS

Loan type:
I/O Yrs 1-40
Interest rate (yr 1) (\%) 4.20
Loan: \$642,575
Loan costs (written off over 5 yrs): \$7,294
Monthly payment: \$2,249
Annual payment: $\mathbf{\$ 2 6 , 9 8 8}$
RENT
Rent per week: 700
Potential annual rent: 36,400
Vacancy rate (\%): 2.00
Annual rent: \$35,672

## CASH DEDUCTIONS

| Loan interest: |  | $\mathbf{\$ 2 6 , 9 8 8}$ |
| :--- | ---: | ---: |
| Rental expenses |  |  |
| $\quad$ Regular Expenses: |  |  |
| $\quad$ Agent's commission (8.25\%): | 2,943 |  |
| $\quad$ Letting fees: | 700 |  |
| Rates: | 2,500 |  |
| $\quad$ Insurance: | 1,250 |  |
| $\quad$ Maintenance: | 1,000 |  |
| Special expenses: | 0 | $\$ \mathbf{\$ 8 , 3 9 3}$ |
| Total expenses: |  | $23.06 \%$ |
| Regular expenses as \% of annual rent: |  | $4.37 \%$ |

## PRE-TAX CASH FLOW

| Year | Initial | $\mathbf{1 y r}$ | $\mathbf{2 y r}$ | $\mathbf{3 y r}$ | $\mathbf{5 y r}$ | $\mathbf{1 0 y r}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Rent |  | 35,672 | $\mathbf{3 6 , 7 4 2}$ | $\mathbf{3 7 , 8 4 4}$ | 40,149 | $\mathbf{4 6 , 5 4 4}$ |
| Cash invested | 0 | 0 | 0 | 0 | 0 | 0 |
| Principal payments |  | 0 | 0 | 0 | 0 | 0 |
| Interest |  | 26,988 | 26,988 | 26,988 | 26,988 | 26,988 |
| Expenses |  | 8,393 | 8,645 | 8,904 | 9,446 | 10,951 |
| Pre-tax cash | $\mathbf{\$ 0}$ | $\mathbf{\$ 2 9 1}$ | $\mathbf{\$ 1 , 1 0 9}$ | $\mathbf{\$ 1 , 9 5 2}$ | $\mathbf{\$ 3 , 7 1 5}$ | $\mathbf{\$ 8 , 6 0 5}$ |

## NON-CASH DEDUCTIONS

Depreciation on the building (Capital allowance)
Property value:
\$623,781
Construction cost:
\$311,891
Depreciation allowance rate (\%): 2.50
Depreciation allowance: $\$ 7,797$
Depreciation of fittings (diminishing value method)

| Item | Value | Effective Life <br> (yrs) | Depreciation |
| :--- | ---: | ---: | ---: |
| General fittings | 18,713 | 15.00 | 2,495 |
| Low-value pool | 18,713 | 4.00 | 3,509 |
| Total | $\mathbf{\$ 3 7 , 4 2 7}$ |  | $\mathbf{\$ 6 , 0 0 4}$ |
|  |  |  | $\mathbf{\$ 7 , 2 9 4}$ |

## TOTAL TAX DEDUCTIONS (Cash \& Non-Cash Deductions)

| Year | $\mathbf{1 y r}$ | $\mathbf{2 y r}$ | $\mathbf{3 y r}$ | $\mathbf{5 y r}$ | $\mathbf{1 0 y r}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Interest | 26,988 | 26,988 | 26,988 | 26,988 | 26,988 |
| Expenses | 8,393 | 8,645 | 8,904 | 9,446 | 10,951 |
| Deprec.-building | 7,797 | 7,797 | 7,797 | 7,797 | 7,797 |
| Deprec.-fittings | 6,004 | 7,864 | 5,438 | 2,800 | 821 |
| Loan costs | 1,459 | 1,459 | 1,459 | 1,459 | 0 |
| Total deductions | $\mathbf{5 0 , 6 4 1}$ | $\mathbf{5 2 , 7 5 3}$ | $\mathbf{5 0 , 5 8 6}$ | $\mathbf{4 8 , 4 9}$ | $\mathbf{4 6 , 5 5 7}$ |

## TAX CREDITS \& AFTER-TAX CASH FLOW

(Refunds credited in same year as deductions incurred)

| Year | $\mathbf{2 0 1 8}$ | $\mathbf{1 y r}$ | $\mathbf{2 y r}$ | $\mathbf{3 y r}$ | $\mathbf{5 y r}$ | $\mathbf{1 0 y r}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Pre-tax cash | 0 | 291 | $\mathbf{1 , 1 0 9}$ | $\mathbf{1 , 9 5 2}$ | 3,715 | 8,605 |
| Tax credits |  | 5,264 | 5,605 | 4,396 | 2,878 | 5 |
| After-tax cash | 0 | 5,555 | 6,714 | 6,348 | 6,593 | 8,610 |
| Cost /(income) per week | $\mathbf{( 1 0 7 )}$ | $\mathbf{( 1 2 9 )}$ | $\mathbf{( 1 2 2 )}$ | $\mathbf{( 1 2 7 )}$ | $\mathbf{( 1 6 6 )}$ |  |

INTERNAL RATE OF RETURN (over 10 years)

| Internal rate of return (IRR) | $? ? ? ? ? \%$ |
| :--- | ---: |
| Pre-tax equivalent of IRR | $? ? ? ? ? \%$ |
| Internal rate of return (if sold) | $? ? ? ? ? \%$ |
| Net present value (NPV) | \$271,379 |
| Cash on cash return | $? ? ? ? ? \%$ |
| Cash positive by year | 1 |

## PROJECTIONS OVER 20 YEARS

| Year | Property <br> value | Equity | Rent | Total <br> deductions | Pre-tax <br> cash flow <br> R | Tax <br> credit | After-tax <br> cash flow |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\$ 623,781$ | $\$-18,794$ |  |  | $\$ 0$ |  | $\$ 0$ |
| 1 yr | $\$ 648,732$ | $\$ 6,157$ | $\$ 35,672$ | $\$ 50,641$ | $\$ 291$ | $\$ 5,264$ | $\$ 5,555$ |
| 2 yr | $\$ 674,682$ | $\$ 32,106$ | $\$ 36,742$ | $\$ 52,753$ | $\$ 1,109$ | $\$ 5,605$ | $\$ 6,714$ |
| 3 yr | $\$ 701,669$ | $\$ 59,094$ | $\$ 37,844$ | $\$ 50,586$ | $\$ 1,952$ | $\$ 4,396$ | $\$ 6,348$ |
| 4 yr | $\$ 729,736$ | $\$ 87,160$ | $\$ 38,980$ | $\$ 49,267$ | $\$ 2,820$ | $\$ 3,549$ | $\$ 6,369$ |
| 5 yr | $\$ 758,925$ | $\$ 116,350$ | $\$ 40,149$ | $\$ 48,490$ | $\$ 3,715$ | $\$ 2,878$ | $\$ 6,593$ |
| 6 yr | $\$ 789,282$ | $\$ 146,707$ | $\$ 41,354$ | $\$ 46,605$ | $\$ 4,636$ | $\$ 1,812$ | $\$ 6,448$ |
| 7 yr | $\$ 820,853$ | $\$ 178,278$ | $\$ 42,594$ | $\$ 46,408$ | $\$ 5,584$ | $\$ 1,431$ | $\$ 7,015$ |
| 8 yr | $\$ 853,687$ | $\$ 211,112$ | $\$ 43,872$ | $\$ 46,364$ | $\$ 6,562$ | $\$ 972$ | $\$ 7,534$ |
| 9 yr | $\$ 887,835$ | $\$ 245,260$ | $\$ 45,188$ | $\$ 46,424$ | $\$ 7,568$ | $\$ 482$ | $\$ 8,050$ |
| 10 yr | $\$ 923,348$ | $\$ 280,773$ | $\$ 46,544$ | $\$ 46,557$ | $\$ 8,605$ | $\$ 5$ | $\$ 8,610$ |
| 11 yr | $\$ 960,282$ | $\$ 317,707$ | $\$ 47,940$ | $\$ 46,744$ | $\$ 9,673$ | $\$-466$ | $\$ 9,207$ |
| 12 yr | $\$ 998,693$ | $\$ 356,118$ | $\$ 49,378$ | $\$ 46,972$ | $\$ 10,772$ | $\$-939$ | $\$ 9,833$ |
| 13 yr | $\$ 1.039 \mathrm{~m}$ | $\$ 396,066$ | $\$ 50,860$ | $\$ 47,232$ | $\$ 11,905$ | $\$-1,415$ | $\$ 10,490$ |
| 14 yr | $\$ 1.080 \mathrm{~m}$ | $\$ 437,612$ | $\$ 52,386$ | $\$ 47,519$ | $\$ 13,072$ | $\$-1,898$ | $\$ 11,174$ |
| 15 yr | $\$ 1.123 \mathrm{~m}$ | $\$ 480,819$ | $\$ 53,957$ | $\$ 50,017$ | $\$ 14,274$ | $\$-1,536$ | $\$ 12,738$ |
| 16 yr | $\$ 1.168 \mathrm{~m}$ | $\$ 525,755$ | $\$ 55,576$ | $\$ 47,869$ | $\$ 15,512$ | $\$-3,005$ | $\$ 12,507$ |
| 17 yr | $\$ 1.215 \mathrm{~m}$ | $\$ 572,488$ | $\$ 57,243$ | $\$ 48,259$ | $\$ 16,787$ | $\$-3,504$ | $\$ 13,283$ |
| 18 yr | $\$ 1.264 \mathrm{~m}$ | $\$ 621,091$ | $\$ 58,960$ | $\$ 48,661$ | $\$ 18,100$ | $\$-4,017$ | $\$ 14,083$ |
| 19 yr | $\$ 1.314 \mathrm{~m}$ | $\$ 671,637$ | $\$ 60,729$ | $\$ 49,076$ | $\$ 19,453$ | $\$-4,545$ | $\$ 14,908$ |
| 20 yr | $\$ 1.367 \mathrm{~m}$ | $\$ 724,206$ | $\$ 62,551$ | $\$ 49,504$ | $\$ 20,846$ | $\$-5,089$ | $\$ 15,757$ |

## EQUITY PROJECTIONS

Projected values over
Property value
Loan
EQUITY
Internal rate of return
$\mathbf{5} \mathbf{y r s}$
758,925
642,575
$\$ 116,350$
$? ? ? ? ? \%$
10 yrs
923,348
642,575
\$280,773
????? $\%$
15 yrs
1.123 m
642,575
$\$ 480,819$
$? ? ? ? ? \%$

20 yrs
1.367 m

642,575
\$724,206
?????\%

Approximate costs if sold...
Capital Gains Tax
Solicitor's fees
Sales commission
EQUITY (after sale)
Internal rate of return (if sold)
31,377
3,795
21,365
$\$ 59,813$
$? ? ? ? ? \%$
82,010
4,61
25,88
$\$ 168,25$
$? ? ? ? ?$
142,079
5,617
31,388
$\$ 301,735$
$? ? ? ? ? \%$

[^0]
## TAX BENEFITS

These are shown below for the given taxable incomes and are based on the specified tax scale.

Number of properties: 1

|  | Investor |
| :--- | ---: |
| Current taxable income: | 75,000 |
| Rental income: | 35,672 |
| Total income: | 110,672 |
| Rental deductions: | 50,641 |
| New taxable income: | 60,031 |
|  |  |
| Current tax (on 75,000): | 17,422 |
| New tax (on 60,031): | 12,158 |
| Tax saving: | 5,264 |
| Total tax credits: | $\mathbf{\$ 5 , 2 6 4}$ |


[^0]:    212,045
    6,834
    38,081
    \$467,246
    ?????\%

