



Indonesia's Leading Energy Network

COMPANY PROFILE



| Consulting & Advocacy |

| Capacity Building |

| MICE |

| Media & Communication |



ABOUT US

ENERGY NUSANTARA (PT INDONESIA ENERGI NUSANTARA) is an energy-based consultancy and business partner, providing wide range of services starting from guidance on how to do energy business in Indonesia, partnership for training and capacity building, and give support to business partners who are looking for strategic partners and investment in Indonesia.

With our strength of industrial expert, we have been trusted by major oil & gas and geothermal, investor, project developer companies in Indonesia and overseas to assist and deliver their objectives thru consultancy, training, event and media handling.

VISION

To be independent Indonesia's Leading Energy Network who concern to the energy surveillance and sustainability

- To be center of knowledge and references for Indonesia energy stakeholders
- To be Indonesia energy industries business hub
- To bridge regulation and business interest to create good business environment

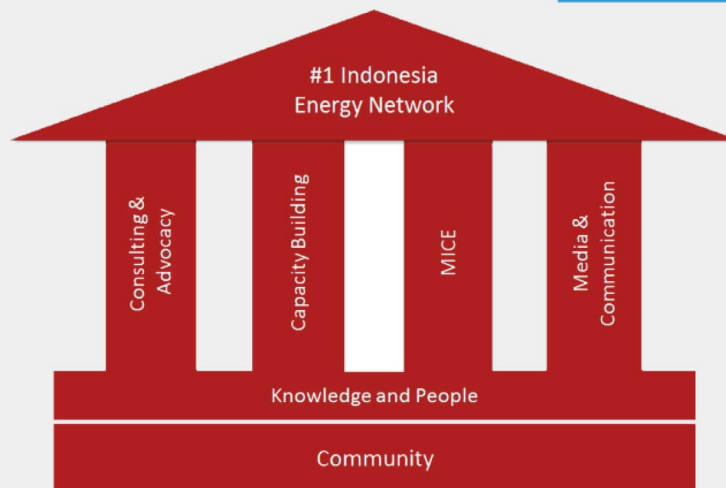
MISSION

ENERGY NUSANTARA MEMBERS BY INDUSTRY AND PLAYER

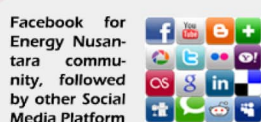
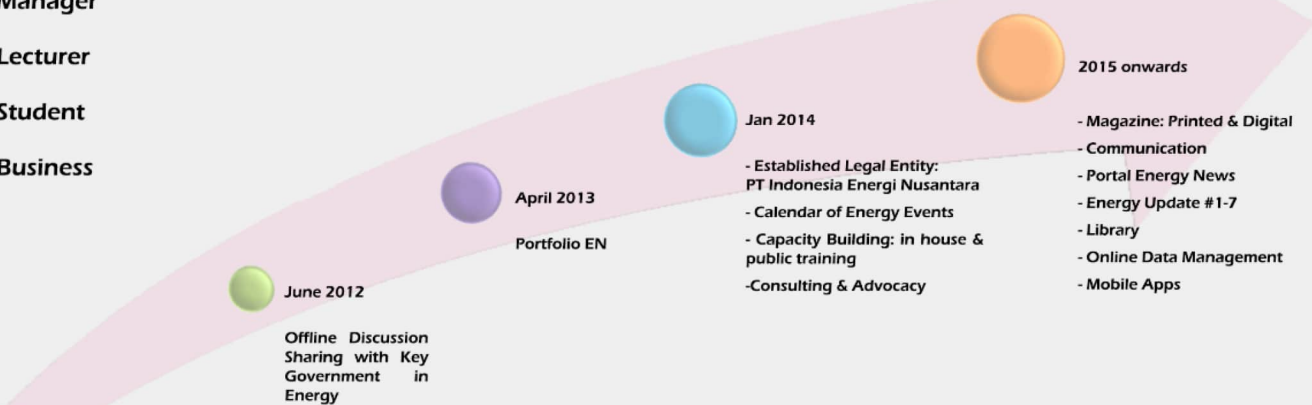
- Oil & Gas
- Coal & Mineral Mining
- New & Renewable Energy
- Power Generation
- EPC
- Product Distributor

ENERGY NUSANTARA MEMBERS BY LEVEL

- Government
- Senior Manager
- Manager
- Lecturer
- Student
- Business



Energy Nusantara support your business with strong capabilities. We have 4 products that can be provided in one service to our clients: Consulting & Advocacy, Capacity Building, MICE and Media Communication





OUR MANAGEMENT



Founder & CEO

Joi Surya Dharma, ST., MEng, MBA
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Training Manager

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Head of Media Communication

Sri Widodo Soetardjowijono, S.IP
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Ir. Jarman, M.Sc

Education : - Electrical Engineering, University of Indonesia (UI) 1981
- Master of Electric Power Engineering (S2) from Rensselaer Polytechnic Institute, USA graduated 1991

Work Experience

2011 – April 2017: Directorate General of Electricity Director General of Electricity the Ministry of energy and Mineral resources
2012 – 2014 : Commissioner Of PT PLN (Persero)
2008 – 2011 : Commissioner Of PT Indosat, Tbk
2006 – 2010 : Assistant Deputy, the Ministry of State Owned Enterprises RI
2003 – 2008 : President Commissioner Of PT Bukit Asam (Persero) Tbk
2002 – 2006 : Assistant Deputy Strategic Industry Fields and telecommunications, the Ministry of State Owned Enterprises RI

Ir. Alfred P. Menayang, MM, IAPR

Education : - Civil Engineering, ITB (1983)
- Magistrate Management, UI (1996)

Work Experience

2015 - Now : Lecturer at Post Graduate Program LSPR
2010 - 2016 : Corp.Communication Manager/ Advisor, Inpex Corporation
2004 - 2009 : Corp.Communication Manager, Pacific Oil & Gas
2000 - 2004 : Planning, Analysis & Assessment Manager, Caltex Pacific Indonesia (CPI)
1996 - 2000 : Marketing & Business Development, Caltex Services Pte. Ltd.
1994 - 1996 : Planning & Resources Development, CPI
1983 - 1994 : Facility Engineer, CPI
1992 : Facility Engineer, Chevron USA & Texaco USA



Ir. Ereneus Bawa Santosa, MM.

Education : - Universitas Pembangunan Nasional "Veteran" Yogyakarta [Geology Engineering] (1989)
- Prasetiya Mulya Business School [Magister Management] (1998)

Work Experience

2014 – Present : Independent Business Consultant for Energy & Power
2012 – 2014 : PT. SIEMENS Indonesia - Head of Sales Industrial Power Generation – Energy Sector (EO IP) ES
2011 – 2012 : ENFINITY Asia Pacific Ltd. - Independent Business Consultant for new and re-newable energy
2008 – 2011 : PT. MEDCO Power Indonesia - VP Business Development / Head of IPP Business Development
2002 – 2007 : GENERAL ELECTRIC (GE Energy) - Sales Manager, GE Energy Rental



Dudi Irawan Sukendar, S.iP

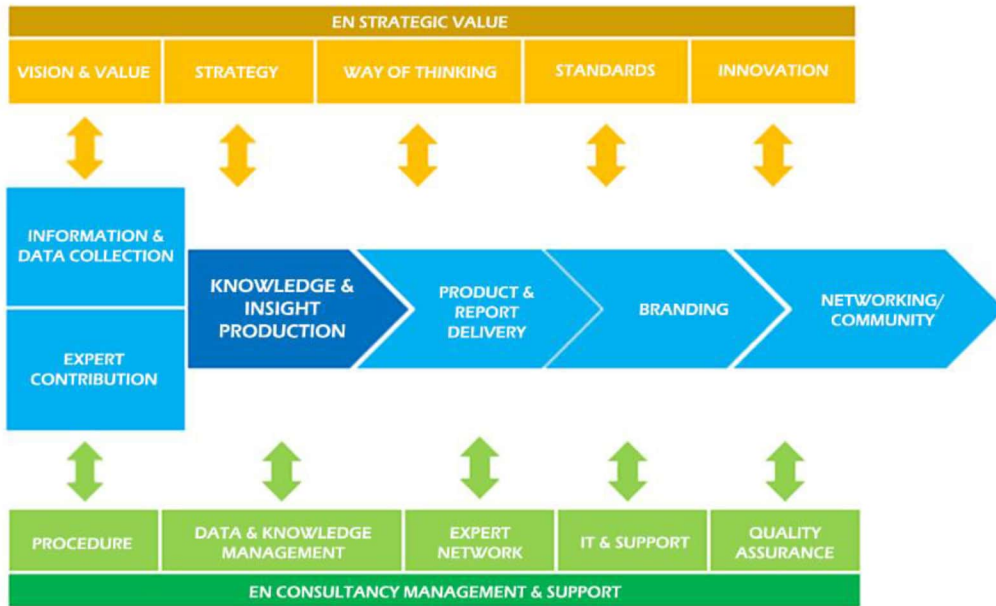
Education : - University of Indonesia [Political Science] (2000)
- Fort Street High School Sydney, Australia (1993)

Work Experience

2016 - present : Energy Nusantara – Project Leader Government Relation
2014 - 2016 : INPEX Corporation, Jakarta - Head of External Relation
2011 - 2014 : Open Source Center - US Embassy Jakarta (Contractor)
2009 - 2011 : Embassy of the United States of America - Public Affairs Section (PAS) – Exchanges and Alumni
2005 - 2009 : ConocoPhillips, Jakarta - Information Coordinator
2002 - 2005 : Foreign Broadcast Information Services - US Embassy Jakarta / Bangkok
2002 : Assessment Groups International Jakarta
2001 - 2002 : PT. Shields Indonesia Jakarta
1998 : The Sydney Morning Herald



Framework



OUR EXPERIENCE

Project	Client	Scope of Service	Year
Stakeholder Mapping	State-owned Enterprise (BUMN)	To provide a historical summary Oil & Gas historical and current context & Stakeholders: Who are the key stakeholders for us and their position on elements of Oil & Gas reform	2016
Advocacy	PT Perusahaan Gas Negara (PGN), Tbk	Conducted FGD for Gas Crisis in North Sumatra, Press Release and Distributed White Paper to Key Stakeholders	2016
Advocacy	PT Medco E&P Indonesia	Conducted FGD for Expiring PSC Blocks, Press Release and Distributed White Paper to Key Stakeholders. Influenced the draft of Ministerial decree	2016
PR/ Communication Consultant	Indonesian Petroleum Association (IPA)	Developed all collateral of publication, convention, promotion with the main event is the 39th IPA Convex 2015	2015
Integrated Marketing Communication Advisory	PT Elnusa, Tbk	Developed strategy for advertising, direct selling, sales promotion, direct marketing, public relation and event	2015
Gas Price Negotiation and Field Due Diligent	PT Indonesia Power (Subsidiary PT PLN)	Negotiated on behalf of Client to against the gas price increase requested by upstream gas supplier in East Java. Intelligence information to SKK Migas dan Due Dilligence of the Asset.	2015



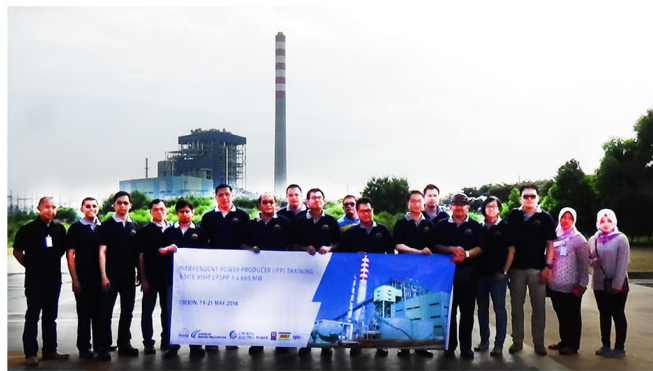
Project	Client	Scope of Service	Year
Assessment of Gas Midstream Business	An International Oil Service Company	To provide Indonesia gas supply-demand and energy regulatory framework, mapping the small and middle size gas supply, identified and mapping the gas facilities, provide assessment of existing and planned LNG liquefaction plant, and provide historical domestic gas price and assessment.	2015
Assessment for Natural Gas Market in Batam, Sumatera and West Java	An Upstream Oil & Gas Company	Published gas statistics, which include the published government gas balance, provide good information on gas market in Indonesia. However, the information provided often does not reflect the underlying industries' gas demand. The scope of this study is to provide gas price market in the upstream section using Netback value (NBV) method. The inputs require current oil and gas policy, long term prices, cost structure income of the end user, costs structure on transportation, and potential market.	2015
Due Diligence and Investment guidance in Oil Block Acquisition	A Mining Company	Due Diligence and Investment guidance in Oil Block Acquisition	2014
Market Assessment for Upstream Manufacturing Industries in Indonesia	An International Oil Service Company	Market Assessment for Upstream Manufacturing Industries in Indonesia	2014
Market and Infrastructure Assessment for Medium and Mini Scale LNG Industry in Indonesia	An International Manufacturing Company	Market and Infrastructure Assessment for Medium and Mini Scale LNG Industry in Indonesia	2014
Gas and LNG Infrastructure Projects Opportunities Assessment in Indonesia	An International Manufacturing Company	Gas and LNG Infrastructure Projects Opportunities Assessment in Indonesia	2014
Market Assessment for Temporary Power Business in Oil and Gas Industry	A Local Private Power Company	Market Assessment for Temporary Power Business in Oil and Gas Industry	2014



Capacity Building

Topic of Public and In House Training

- Project Financing in Power Sector including Renewable Energy
- Fundamentals of Upstream Oil and Gas Industry
- Mini MBA in Mining
- Mini MBA in Oil and Gas
- LNG Business Workshop + FSRU Visit
- Gas Commercial in Indonesia
- Introduction to Gas Sales Agreement (GSA)
- Managing Oil & Gas Project Portfolio
- Strategic Investment Decision in Indonesia Oil and Gas Industry
- Production Sharing Contract (PSC) and Cost Recovery in Upstream Oil and Gas
- Investment Evaluation Techniques in Oil and Gas Upstream Industry
- Indonesia Upstream Oil and Gas Management and Benchmarking to South East Asia Countries
- Gas and LNG Commercial Structuring and Operation





Event



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Tuesday, February 7, 2017 Breaking News an Kebijakan Harga EBT Freeport Pernah Libur Ekspor 6

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pgn >7.260km Jaringan pipa gas bumi.

Energi Terbarukan Inovasi Lingkungan Maritim Minerba Minyak Nuklir #828 (no title) Redaksi

February 07, 2017 Tim Redaksi 0

Freeport Pernah Libur Ekspor 6 Bulan, Tak Ada PHK
Jakarta, ENNews (07 Februari 2017) – PT Freeport Indonesia pernah mengalami hambatan...

BISNIS BUMD MIGAS GRESIK WAY
Dapatkan Bukunya!
Maret 24, 2016 0

PERTAMINA

BANK BRI Dengan Setulus Hati

pt. pdpde gas ppPDE Membangun dari Daerah
Juni 04, 2016

RECENT POSTS

February 07, 2017 Tim Redaksi 0
Freeport Pernah Libur Ekspor 6 Bulan, Tak Ada PHK
Jakarta, ENNews (07 Februari 2017) – PT Freeport...

February 07, 2017 Tim Redaksi 0
Investor Pertanyakan Kebijakan Harga EBT
Jakarta, ENNews (07 Februari 2017) – Para investor

February 07, 2017 Tim Redaksi 0
Hindari Konflik, Saham Pertamina Disulitkan Dijual ke BUMD Seluruh Indonesia

MAGAZINE

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AKHIR MASELA BLOK MASALAH

EDISI 07 - TAHUN I - 28 AGUSTUS - 28 SEPTEMBER 2015

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MENGAJA PENERAPAN ANGGARAN ESDM RENDAH?
PERTALITE CARA BARU MENGESKUS SURESDI ESDM
LISTRIK SOLAR UNTUK PILAU TERLUAR
EFFENDI SRIBANDONO "TAK LAMA LAGI HARGA BBM MELAMBUNG"

ROBOHNYA
BISNIS MIGAS KAMI

WWW.ENERGYNUSANTARA.COM

EDISI 08 - TAHUN I - 28 SEPTEMBER - 28 OKTOBER 2015

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TUMBAL TAMBANG DI LUMAJANG

BLOK MASELA DI SHIPING JALAN SIAPI LAYAK JADI AGRIGATOR GAS? PEMBANGKIT 35 RIBU MW BATAK?

WWW.ENERGYNUSANTARA.COM

EDISI 09 - TAHUN I - 28 NOVEMBER - 28 DESEMBER 2015

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BUANG SIAL AUDIT PETRAL

Pertalite telah disidai. Tersebut masih terus diidai. Impak negatif Pertamina telah dirasakan. Mereka sebagai energi. Tapi disalahkan. Menteri ESDM Sultan Hamid mengungkap. Menteri ESDM Sultan Hamid mengungkap permasalahan Pertamina tidak mengaitkan kemampuan pengelolaan minyak nasional dalam kebijakan pengelolaan minyak nasional. Apakah harga bensin yang sedang diidai? Apakah bensin untuk seluruh wilayah negara yang akan semakin mahal? Bagaimana dengan harga minyak dunia yang akan semakin mahal? Apakah Pertamina akan tetap bertahan atau tidak? Pertalite telah disidai. Tersebut masih terus diidai.

WAWANCARA KHUSUS
VICE PRESIDENT CORPORATE COMMUNICATION PT FREEPORT INDONESIA, DR. PEREMBA "KITA MAU NYATA PERPANJANGAN SEKARANG."

ADAM "PREMAN" FREEPORT
MODULUS LAMA TABAY BARU: JUAL KAWAN PERSIDEN
MENDASAR PERKOTAAN BLOK MASELA
MENDASAR SURESDI LISTRIK SI MISKIN
TRANSPARANSI BEKAM LINGKAR SWANALI FREEPORT

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daftar isi

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20 LAPORAN UTAMA

PROYEK LISTRIK 35 RIBU MW HAJATAN BESAR DUA PEMAIN KUNCI

DIREKTORAT JENDERAL KETENAGALISTRIKAN, KEMENTERIAN ESDM DAN PT PLN (PERSERO) TENGAH MENGELAK HAJATAN BESAR HINGGA LIMA TAHUN MENDATANG. OPTIMISME DITEBAR DI TENGAH KEPUNGAN TANTANGAN YANG TAK RINGAN.

14 /NASIONAL
LELANG DIRIEN ESDM ALIUDAS HASIB PEMBAKUTU JOKOWI
Siapa figur yang bakal mengisi posisi excon Kementerian ESDM sedang bergulir. Puluhan nama berkolaborasi simpang siempat Jokowi. Siapa beruntung?

18 /REGULASI
MEMANGKAS SIN SERTIKAN MIGAS
Di tengah kondisi turunnyanya harga minyak dunia, investasi di hulu migas sejauh ini masih terbilang kondusif. Bahkan ditargetkan nilai investasinya justru meningkat. Syaratnya, alur perizinan wajib dipangkas.

36 /MINYAK
INDUSTRI PENUNJANG MIGAS & BERTAHAN DI TENGAH KELESIAN
Industri penunjang migas di terpa ujian berat. Lesunya harga minyak migas membuat service company migas ramai-ramai melakukan efisiensi. Ujara penyelamatan sedang dilakukan.

38 /GAS
PENERBITAN TRADER GAS MODAL KERTAS HARAP MINGGIR
Penguatua sebagai gas trader yang tidak punya infrastruktur gas sedang diidai. Sebuah upaya pemerintah untuk memberantas trader gas yang hanya bermodal kertas.

40 /MINERAL & BATUBARA
SAVE MINERBA JIKA DIRIEN MINERBA JATUH KE BUKAN AHLINYA
Geralan Save Minerba mendadak muncul. Seberapa gajalan yang dimisiasi sejumlah ahli pertambangan untuk menyulapi lelang terbuka pejabat esdon di Kementerian ESDM. Mereka khawatir Diapan Minerba jatuh ke tangan orang yang cuma tahu kullitya.

52 /ENERGI TERBARUKAN
CARI ANGIN DI NTT
Nusa Tenggara Timur menyimpan potensi sumber daya angin terbesar di Asia. Devulir media melirikinya.

54/ KOLM
64/ STUDI KASUS
68/ ANALISA
72/ INOVASI
74/ KORPORAT

76/ LENSE
78/ EQUIPMENT
80/ KOMUNITAS
84/ LINGKUNGAN

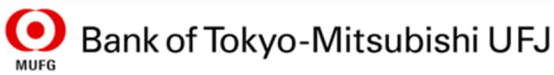
46/ PROFIL
PURNOMO YUSGIANTORO
MENTERI ESDM 2004-2009

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6 ENERGY NUSANTARA | MARET 2015 ENERGY NUSANTARA | MARET 2015 7



CLIENTS



Participants List of our Energy Program

1. PT. Control Systems Arena Para Nusa
2. Black & Veatch
3. PT Mega Marin Pratama
4. PT. Schlumberger Geophysics Nusantara
5. PT Siemens Indonesia
6. PT Vale Eksplorasi Indonesia
7. PT Medco Power Generation Indonesia
8. PT Baramulti Sugih Sentosa
9. CARSURIN
10. PT Tri Wahana Universal
11. Bank of Tokyo
12. PT Badak NGL
13. PT. Toyota Tsusho Indonesia
14. PT. Oiltanking Nusantara Persada
15. PT. Bureau Veritas Indonesia
16. ENGIE Asia-Pacific Co. Ltd.
17. Dow Indonesia
18. PT Maxpower Indonesia
19. PT. LNG Link Indonesia
20. Harmoni Energy
21. PT Wilis Indonesia
22. Genting Oil Kasuri Pte. Ltd.
23. Law Firm Hiswara Bunjamin & Tandjung
24. PT Indoturbine
25. PT. Wijaya Karya (Persero) Tbk.
26. PT Sepoetih Daya Prima
27. Mitra Dayatama Prima
28. PT. Quest Geophysical Asia
29. PT Bureau Veritas Indonesia
30. PT. Jawa Power
31. PT Toshiba Asia Pacific Indonesia
32. PT Medco E&P Indonesia
33. PT Wijaya Karya (Persero) Tbk
34. PT. Imeco Inter Sarana
35. KyungDong Co., Ltd.
36. PT Trafigura
37. Total E&P Indonesia
38. PT. Wide & Pin - Engineering & Inspection
39. PT Wijaya Karya (Persero) Tbk
40. PT Java Energy Semesta
41. PT. Energi Tata Persada
42. PT Chandra Silamas
43. PT Tigadaya Giga Energi
44. ING Bank Singapore
45. Ophir Energy Indonesia
46. Medco Energi
47. Indonesian Petroleum Association (IPA)
48. PT. Deutsche Verdhana Indonesia
49. PGN LNG
50. PT Bhaskara Asri Ghas
51. PT Giga Intrax
52. SHELL
53. PT Medco Power Generation Indonesia
54. DPS Group
55. PT. Tripatra Engineers and Constructors
56. Lub-rref (Bangladesh) Ltd.
57. PT. Erraenersi Konstruksindo
58. PT Energi Listrik Batam
59. PT Medco Hidro Indonesia
60. PT Logas
61. Medco E&P
62. PT Gexcon Indonesia
63. Pandawa Consultama Sejati
64. Osaka Gas Singapore
65. Poyry
66. PT. Gazcomm Energi
67. PT Pertamina Hulu Energi
68. Petroliam Nasional Berhad (PETRONAS)

Participants List of our Energy Program

69. Inpex Corporation
70. Mayer Brown JSM
71. Pertamina Hulu Energi (Siak)
72. Central Sumatera Energy
73. PGN
74. PT. Erraenersi Kontruksindo
75. Central Sumatera Energy
76. PT Rekayasa Industri
77. Tractebel Engineering
78. Eni Indonesia
79. IHI Corporation
80. United Tractor
81. Mubadala Petroleum
82. PT Rukun Raharja tbk
83. Tropik Pandan Energy
84. PT Kubic Gasco
85. Petronas
86. PHE Nunukan
87. Chevron Indonesia Co.
88. Synergy Downstream Solutions
89. PT Worley Parsons Indonesia
90. PT Q Energy South East Asia
91. Japan Petroleum Exploration Co., Ltd (Japex)
92. Energy Equity Epic
93. Wood Mackenzie
94. PT Oiltanking Nusantara Persada
95. Prima Wahana Cakera
96. MKK Law Office
97. PT Anglo Euro Energi Indonesia
98. Linda Widyati & Partners
99. PT Hexindo Gemilang Jaya
100. PT Imeco Inter Sarana
101. SSG Capital Management
102. PT Opac Barata
103. PT Kejora Gasbumi Mandiri
104. Eni Muara Bakau B.V.
105. Petrogas (Basin) Ltd
106. PT. Timuraya Tunggal
107. SSEK Legal Consultants
108. PT Asih Eka Abadi
109. CNOOC SES Ltd.
110. Sapura Petroleum Sdn BHd
111. PT Apexindo Pratama Duta Tbk
112. PT Meindo Elang Indah



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