



## Tervis Fact Sheet

### HISTORY

- Tervis was founded by two engineers Frank Cotter and G. Howlett Davis in Detroit, Michigan in 1946.
- Cotter and Davis invented a way to harness the natural insulating power of air to create the world's first double wall insulated cup.
- They called the product TERVIS, a hybrid of their last names.

### LEADERSHIP

- Rogan Donnelly has served as the President of Tervis since May 2016.
- Rogan is the grandson of John C. Winslow.
- Winslow purchased the company in the late 1950s and passed it on to Rogan's father, Norbert Donnelly, in the 1980s.

### PRODUCTS

- Tervis products keep hot drinks hot and cold drinks cold, are virtually unbreakable, are microwave, dishwasher and freezer safe, reduce condensation, and can be personalized for any hobby or interest.
- Tervis drinkware has always been backed by a Lifetime Guarantee. Any manufacturing defects, regardless of date of purchase, are covered.
- There are 13 different sizes of Tervis drinkware products from sippy cups to wine glasses, plus an ice bucket.
- Tervis holds over 200 license agreements with every major brand from sports to entertainment.
- On [tervis.com](http://tervis.com) customers can personalize tumblers with photos, messages and even their own artwork.
- Average cups produced per year: 16 Million

### DISTRIBUTION

- Tervis sells direct to consumers through [Tervis.com](http://Tervis.com) and 45 official Tervis retail stores across the country
- Tervis is also sold in 10,000 retailers including all Bealls and Bed, Bath & Beyond.

### FACILITIES

- Manufacturing Facility - Built in October 2005, 90,000 square feet
- Innovation Center - Built in October 2014, 24,000 square feet
- Osprey Store - Original factory, 35,000 square feet

### EMPLOYEES

- Fulltime Headquarters and Stores:700

