REPLATA FINANCE Sh.p.k. FINANCIAL PRODUCTS

FINANCIAL INSTRUMENTS DESCRIPTION - PROCEDURES - TESTS

OUR COMPANY OPERATES IN FINANCIAL AREA WITH REGARD TO ASSISTANCE AND SPECIALIZATION IN THE ISSUE OF FINANCIAL INSTRUMENTS FOR CUSTOMERS, ADOPTING TWO LEVELS OF OPERATION.

1) AS A DIRECT PROVIDER (USING BANKS WITH MINOR RATING, SUCH AS: SOLEIL CHARTERED BANK - POINT BANK LTD. - FORTRESS BANK - STERN BANK);

2) AS ADVISORING COMPANY (PARTICIPATING IN QUOTE WITH IMPORTANT LONDON ADVISORING COMPANY) IN DIRECT REPORT WITH INTERNATIONAL PROVIDERS FOR BANK GUARANTEE / SBLC EMISSIONS FROM HIGH-RATING BANKS AS THE BARCLAYS BANK - HSBC BANK -DEUTSCHE BANK ETC

AS A PROVIDER :



<u>SOLEIL CHARTERED BANK</u>

BANK WITH OFFICE IN NEW YORK SWIFT CODE: SCGRUS33 OPERATIONS: BANK GUARANTEE / SBLC / BLOCK FUNDS PROCEDURE: PRELIMINARY ASSESSMENT FOR THE GRANT OF THE REQUIRED FINANCIAL INSTRUMENT; SUBSCRIPTION OF THE CONTRACT WITH PROVIDER PAYMENT OF THE AGREED SUM IN ESCOW ACCOUNT; WARRANTY ISSUE VIA SWIFT MT / 760 FROM SOLEIL CHARTERED BANK. BALANCE WITHIN 10 G.G. OF THE CONCERTED COSTS OF THE FINANCIAL INSTRUMENT, AFTER THE ARRIVAL AND VERIFICATION OF THE MT / 760, OR DIFFERENT DURATION IF BANKED GUARANTEED.



POINT BANK LTD - LONDON

POINT PB RANI

www.scpbank.com

LITTLE LONDON BANK BUT EXTREMELY AGILE AND OPERATIVE SWIFT CODE: POITGB21XXX

OPERATIONS: BANK GUARANTEE / SBLC / BLOCK FUNDS

PROCEDURE:

PRELIMINARY ASSESSMENT FOR THE GRANT OF THE REQUIRED FINANCIAL INSTRUMENT;

•SUBSCRIPTION OF THE CONTRACT WITH PROVIDER;

•PAYMENT OF THE SUMMER AGREED IN ESCOW ACCOUNT;

•ISSUE OF THE WARRANTY VIA SWIFT MT / 760 FROM POINT BANK.

•BALANCE WITHIN 10 G.G. OF THE CONCERTED COSTS OF THE FINANCIAL INSTRUMENT, AFTER THE ARRIVAL AND VERIFICATION OF THE MT / 760, OR DIFFERENT DURATION IF BANKED GUARANTEED.



- FORTRESS BANK I.B.U. LTD CIPRO
- <u>www.fortressbank.com</u>
- STRUCTURED BANK OF CYPRUS (TURKISH PART) WITH GOOD RATING SWIFT CODE: FOIITR21XXXOPERAZIONI POSSIBILI : BANK GUARANTEE / SBLC / BLOCK FUNDS
- **PROCEDURE** :
- PRELIMINARY ASSESSMENT FOR THE GRANT OF THE REQUIRED FINANCIAL INSTRUMENT;SOTTOSCRIZIONE DEL CONTRATTO CON PROVIDER;
 - PAYMENT OF THE SUMMER AGREED IN ESCROW ACCOUNT. SWIFT MT/760 DA FORTRESS BANK.
- BALANCE WITHIN 10 G.G. OF THE CONCERTED COSTS OF THE FINANCIAL INSTRUMENT, AFTER THE ARRIVAL AND VERIFICATION OF THE MT / 760, OR DIFFERENT DURATION IF BANKED GUARANTEED





STERN INTERNATIONAL BANK LLC. www.sternbank.com

VERY STRUCTURED AMERICAN BANK WITH GOOD RATING. SWIFT CODE: SIECPRSJXXX POSSIBLE OPERATIONS: BANK GUARANTEE / SBLC / BLOCK FUNDS

PROCEDURE:

•PRELIMINARY ASSESSMENT FOR THE GRANT OF THE REQUIRED FINANCIAL INSTRUMENT;

- •SUBSCRIPTION OF THE CONTRACT WITH PROVIDER;
- •PAYMENT OF THE SUMMER AGREED IN ESCOW ACCOUNT

•ISSUE OF THE WARRANTY VIA SWIFT MT / 760 FROM STERN INTERNATIONAL BANK.

•BALANCE WITHIN 10 G.G. OF THE CONCERTED COSTS OF THE FINANCIAL INSTRUMENT, AFTER THE ARRIVAL AND VERIFICATION OF THE MT / 760, OR DIFFERENT DURATION IF BANKED GUARANTEED.





Bank Winter & Co. AG

- Singerstraße 10 A-1010 Vienna Postfach 878
- Bankleitzahl: 19220
- BIC: WISMATWWXXX
 www.bankwinter.com
- **PROCEDURE**:
- PRELIMINARY ASSESSMENT FOR THE GRANT OF THE REQUIRED FINANCIAL INSTRUMENT;
- SUBSCRIPTION OF THE CONTRACT WITH PROVIDER;
- PAYMENT OF THE SUMMER AGREED IN ESCOW ACCOUNT
- WARRANTY ISSUE VIA SWIFT MT / 760 FROM BANK WINTER AG ..
- BALANCE WITHIN 10 G.G. OF THE CONCERTED COSTS OF THE FINANCIAL INSTRUMENT, AFTER THE ARRIVAL AND VERIFICATION OF THE MT / 760.



- FOR ALL THESE OPERATIONS THE DOCUMENTS TO BE SUBMITTED DURING THE REQUEST OF THE FINANCIAL INSTRUMENT ARE:
- CAMERALE OR REGISTER FOR THE APPLICANT'S INCORPORATION
- IDENTITY DOCUMENT OF THE LEGAL REPRESENTATIVE
- POSSIBLE CONTRACT TO BE WARRANTED
- CHAMBER OR REGISTER INCORPORATING THE BENEFICIARY
- DATA OF THE BENEFICIARY REFERENCE BANK.
- <u>TEXT OF THE WARRANTY STAMPED AND SIGNED FOR ACCEPTANCE BY THE</u> <u>BENEFICIARY.</u>



ALSO THE NS. COMPANY OPERA WITH 2 INTERNATIONAL PROVIDERS:

THESE INTERNATIONAL PROVIDERS, BY THEIR ACCOUNTS, EMIT BANK GUARANTEE OR STAND BY LETTER OF CREDIT BY PRIMARY WORLD BANKS, WHICH:

BARCLAYS BANK PLC - HSBC BANK PLC - DEUTSCHE BANK-

MINIMUM ISSUE AMOUNT: 20 MILLION RENEWAL POSSIBILITIES: UP TO 5 YEARS TEXT: URDG 758 - CASH BACKED / I.C.C. 600

SYNTHETICALLY THE PROCEDURE:

COMPLETING A KYC FOR COMPLIANCE WITH ANNEXED PROOF OF THE CREDIT LINE.

ISSUE OF THE NOTICE OF THE INSTRUMENT VIA MT / 799

ISSUE OF PAYMENT GUARANTEES BY MT / 799

ISSUE OF MT / 760

FINAL PAYMENT

BARCLAYS HSBC





- <u>VERY IMPORTANT :</u>
- IN THE FRAMEWORK OF CONSOLIDATED RELATIONS WITH THE ABOVE MINOR INDICATED BANKS, WE HAVE PUT INTO A POINT OF CAPITALIZATION PLAN FOR ITALIAN AND FOREIGN COMPANIES WITH ITS OWN ASSETS. THE COSTS ARE EXTREMELY LIMITED, THE PROCEDURE IS SIMPLE AND IT WORKS IN THE MAXIMUM OF LEGALITY WITH NOTARY INTERVENTION.
- THE PROCEDURE IS THE FOLLOWING:
- OPENING OF AN ACCOUNT WITH CREDIT LINE TO THE MEMBERS OF SRL OR SPA AT A FOREIGN BANK (EUROPEAN OR AMERICAN -DEPENDS ON THE NEEDS), THROUGH OUR INTERVENTION WITH OUR ASSETS. COMMUNICATION OF THE BANK TO THE MEMBER WITH RESOLUTION.
- CONTEXTUAL OPENING OF A CURRENT ACCOUNT TO THE COMPANY TO BE CAPITALIZED AT THE SAME BANK.
- TRANSFER OF THE SUM APPROVED IN THE CREDIT LINE TO THE MEMBERS IN THE COMPANY'S ACCOUNT.
- COMMUNICATION OF THE EXTRACTED ACCOUNT OF THE COMPANY TO THE ITALIAN NOTARY WHERE THE TRANSFER OF THE FUNDS FROM THE MEMBERS IS EVENTED.
- CAPITAL INCREASE OF THE COMPANY AT THE NOTARY.
- IF THERE IS NOT A BOARD OF AUDITORS OR AUDITING COMPANIES THE BANK TRANSMITS AN EXTRACTED ANNUAL ACCOUNT FOR MEMBERS AND THE COMPANY.
- IF A BOARD OF AUDITORS OR AUDITING COMPANIES EXISTED, THE EXTRACTED ACCOUNTS WOULD BE QUARTERLY. THE ANNUAL COMMUNICATION OF CONFIRMATION OF SALES TO THE REVISION COMPANY IS ALSO PROVIDED. DURATION CAN BE UP TO FIVE YEARS.

FINALIZING PROJECTS BUSINESS PLAN *MONEY MANAGEMENT

- Our financial services can support projects for the growth, renewal or modernization of the business and allow through "credit facilities" in the short and medium term, the coverage of expenses or planned investments.
- Our organization works in close contact with the respective teams of structured finance specialists (in particular Project Financing in the infrastructure sector) and we have the possibility of being able to finance your business project with particular financial formulas after having viewed and studied your business plan

MONEY MANAGEMENT

- * or capital management, it is a fundamental step that every trader must take before starting to operate.
- Regardless of the type of trading that one is about to do, then Forex trading, CFD trading and so on, money management can never be lacking.
- Capital management is indeed a fundamental piece of every long-term trading strategy. Knowing how to manage one's capital means avoiding unpleasant losses, as well as having a better risk management.
- For this reason we use structures with over twenty years of experience, * able to guarantee the customer * long, medium and short term results.

THE MONETIZATION OF FINANCIAL INSTRUMENTS FOR CREDIT

- THE MONETIZATION OF FINANCIAL INSTRUMENTS FOR CREDIT
- The monetization is the process that allows the recovery of * LIQUIDITY through the use of financial instruments. * The financial instruments that allow to obtain liquidity are the MTN (Medium Term Notes), the Bank Guarantees (BG), the Letters of Credit (LC) and the Stand-by Letter of Credit (SBLC), International Bonds, Certificates of Deposit (CD), Zero Coupon Bond, and other instruments.
- Liquidity can be provided by both banks and financial operators.
- Our Group is in contact with numerous Providers available to Monetize financial instruments.
- Is required :
- - That the customer has the financial instrument at his disposal
- That there is flexibility in the transmission method (MT760, DTCC with free transfer, lock screen in Euroclear, etc ...)
- That the customer is able to provide the data of the route that allowed him to take possession of the financial instrument (provenance / history).

CREDIT LINE WITH INSERTION IN THE FINANCIAL PROGRAM No Refund

- The operation is carried out according to the diagram below:
- Presentation of the applicant's documents (PF or PG) and project documents for the performance of Due Diligence by the Advisor company;
- Implementation of the preparatory and necessary operations to obtain foreign financing (UK) through an English company set up specifically in the UK (SPV in the form of an LTD);
- Credit to the customer of a portion of the capital obtained on loan for carrying out the investment project;
- Allocation of the remainder of the value of the loan obtained in the use of a related financial transaction with the aim of reconstituting the capital obtained on loan within 12 months.
- Termination of the loan with the lending bank on the 12th month with the related release of any obligation by the customer.









DCUMENTS REQUIRED FOR THE DUE DILIGENCE

- Document identity of the applicant (front back);
- Health card (front and back);
- Passport;
- Pending Loads and Criminal Criminal Criminal Code for the foreign company of the applicant company;
- Official 2016 budget (in Italian and English);
- Official 2017-2018 Budget (in Italian and English);
- Provisional to 2019 (in Italian and English); Project with business plan (in Italian and English)

THETIC SECURITIZATION

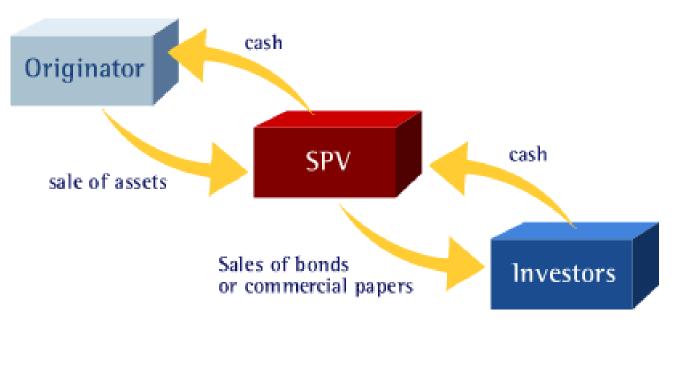
The Synthetic Securitization is a simple procedure that allows the transformation of Assets and Material Intangible Assets that have their own Value for the market (price) in cash cash flow (financial gains), always maintaining ownership and availability.

It is not just the way in which ownership of the property is transformed:

First: I am the owner of the goods directly;

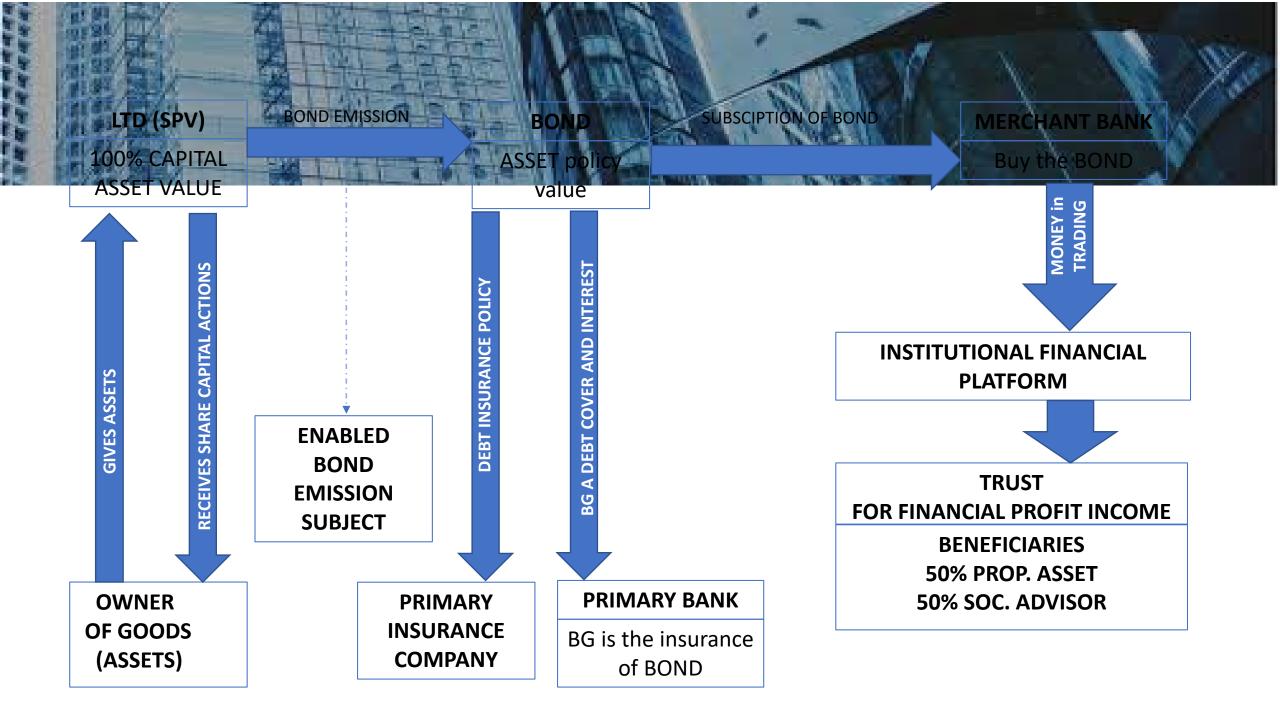
after the Securitization: the assets are always owned by the customer. An insurance policy will be taken by Lloyd's of London during the educational phase, which will confirm the asset value after which, the policy will be included in a specially established foreign company (SPV), of which I (the original owner) owns 100% of the capital . In this way the Real Estate asset for securitization was created

SCHEME OF CONCISE OF SYNTHETIC SECURITIZATION



LEGENDA

ORIGINATOR	The owner of the goods
SALES OF ASSETS	the owner signs the shares of the new company (SPV), conferring the assets.
SPV	Special Purpose Vehicle, a foreign company set up to transfer assets.
SALES OF BOUNDS	Sale of bonds issued by the company to third party investors.
CASH	Collection of the earnings deriving from the securitization transaction



EARNINGS FOR THE OWNER

To participate in the Securitization program, the owner of the Assets will receive, in his capacity as beneficiary of the "Trust", after approximately 180 days on a current account opened on his behalf for 50% of the income earned.

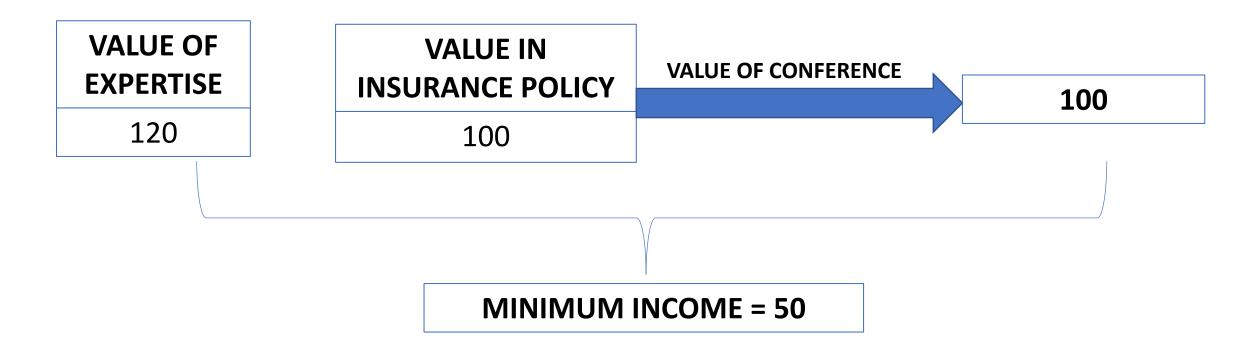
EARNINGS RECEIVED by the owner and deriving from the securitization transaction are INCOME FROM CAPITAL and MUST NOT BE RETURNED.

In quantitative terms, the INCOME collected by the owner will be at least 50% of the Contribution Value (Insurance Report).

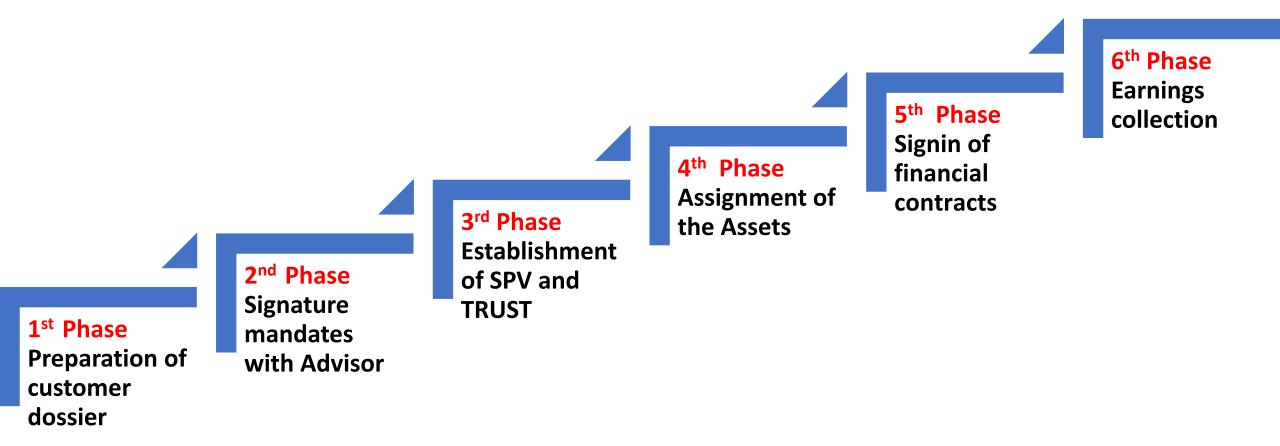
Therefore, if the contribution value will be estimated at 100, after 180 days the owner will receive at least 50, already net of the Success Fees to be paid to the Advisor company.

ESEMPIO NUMERICO

REAL ESTATE SECURITIZATION



PHASES OF THE SECURITIZATION PROCEDURE



1st PHASE: PROVISION OF CUSTOMER DOSSIER documents to be submitted for Due Diligence

Personal Owner:

- 1) CIS: Client Information Sheet
- 2) Passport or Identity Card
- 3) Fiscal Code
- 4) Telephone bill with home address (Proof of residence)
- 5) KYC Assets to be securitized
- 6) For works of art «Certificate of free circulation»
- 7) For buildings, cadastral surveys;
- 8) Any appraisals already carried out
- 9) Any insurance policies already stipulated.

Legal Person Owner:

- 1) Chamber of the society with apostilla for foreign use
- 2) Copy of the release of the company's VAT number
- 3) Passport or Administrator Identity Card
- 4) Administrator tax number
- 5) Last two financial statements presented and deposit receipts;
- 6) Provisional financial statements at 30/06
- 7) Last two Unique presented by the company
- 8) KYC Assets to be securitized
- 9) For works of art «Certificate of free circulation»
- 10) For buildings, cadastral surveys
- 11) Any insurance policies already stipulated on the Assets to be securitized.

REPLATA FINANCE Sh.p.k.



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