



**Linda Martignetti, Broker**  
**954-464-5434**  
[Linda@CrossroadsRealtyTeam.com](mailto:Linda@CrossroadsRealtyTeam.com)

## **COMPARE THE SERVICE THEN HIRE THE BEST**

### **Important questions to ask BEFORE hiring a Realtor**

What do you know about this area?

Are you a full time Realtor?

How long have you been in real estate?

How many clients have you worked with this year?

What are your average Days on Market?

What is your average list to sales price ratio?

What tools do you have especially for sellers?

What areas do you primarily work?

Will you be showing our home or will it be on a lockbox?

How do you negotiate deals?

Do you attend the home inspection?

Do you handle the inspection negotiations?

Do you attend the walk through?

Do you attend the closing?

What qualities differentiate you from other Realtors?