

Marketing/Week

## James Smythe becomes UKOM general manager

UKOM, the online measurement company, has appointed James Smythe as its general manager following the departure of Peter Bowman in January.

By Will Cooper | 18 Mar 2010

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James Smyth

Smythe has a strong research background, having previously been head of sport research at BRMB and head of market research at GCap.

He's currently co-founder of market research consultancy Culture of Insight.

Smythe's appointment comes a month after UKOM launched its long-awaited Audience Planning System (nma.co.uk 10 February 2010).

The panel-based metric has been created in partnership with The Nielsen Company to help brands plan online campaigns by delivering the same targeted reach and frequency measures as BARB (TV), Rajar (radio) and NRS (print).

UKOM is backed by industry bodies including the IAB and AOP.



"James arrived at UKOM, alongside Douglas McArthur, at the start of a groundbreaking journey. Our industry knew it wanted online audience measurement sorted, but had little idea how to sort it. James brought to the task determination, expertise, vision and liberal doses of wisely applied patience"

**UKOM Commercial Board Chair, Bill Murray** 



## 93 companies signed up to UKOM common currency

Almost 100 companies are already accessing UKOM data to measure online audiences, with 31 UK agencies and 31 UK publishers signed up.

By Charlottle McEleny | 19 May 2010

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UKOM

According to UKOM, 93 companies are accessing the UKOM common currency data less than six months after its official launch (nma 10 February 2010), despite a delay in rolling out the final product.

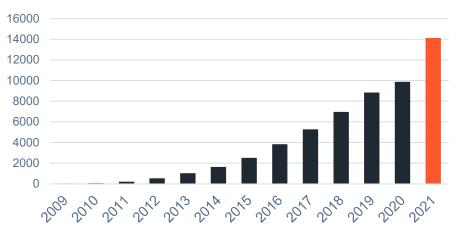
James Smythe, UKOM general manager, said the final interface is almost ready to launch and UKOM expects all major agencies to be signed up and the product ready by the second half of the year.

"The delays are part and parcel of creating something to JIC standards," he said. "The subscriptions are there and the proportion of spend the agencies represent is huge. The only one unsigned is Group M but we understand it's joining imminently."

UKOM launched in January after selecting Nielsen to provide a panel-based measure directly comparable to offline metrics such as BARB.



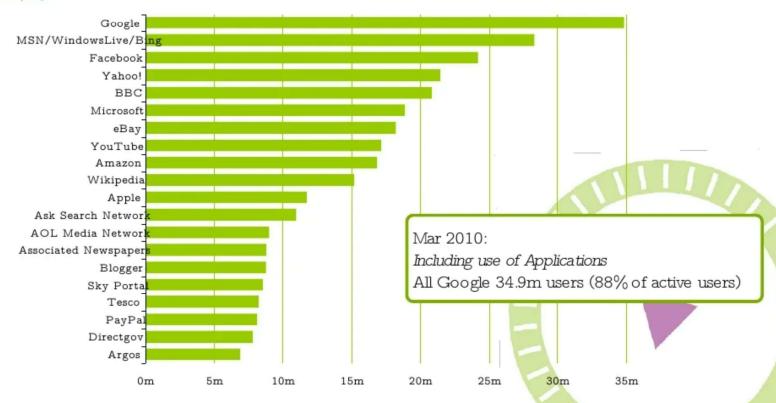
#### **UK Mobile Advertising Spend (£m)**



- Mobile adspend during 2010 was worth £83 million
- In 2021, mobile accounted for 60% of total spend, up 43% year-on-year to £14.13 billion

(Source: IAB UK adspend report)



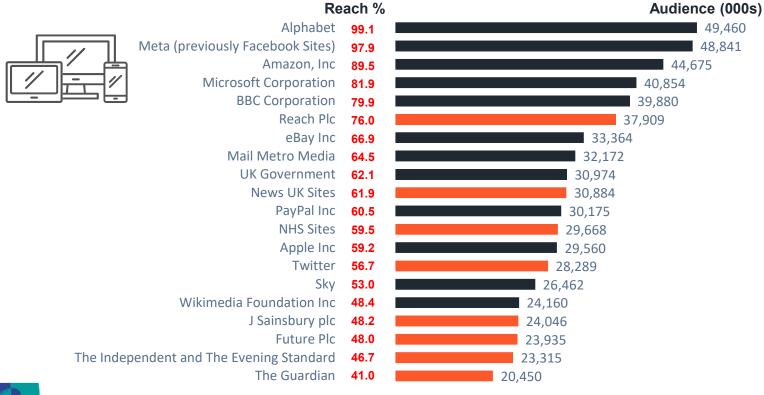


Source: UKOM APS Mar 10

### Top 20 UK organisations by audience in 2022

8 of the Top 20 organisations didn't feature in the top 20 in 2010







Source: Ipsos, Ipsos iris Online Audience Measurement Service, May 2022

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data in which tablet and mobile devices will be combined.

ComScore is calling for publishers to be more active in the tagging of their mobile apps so that it has the necessary information to develop robust data for apps.

UKOM's general manager James Smythesaid no one can afford to be passive when it comes to online measurement. "The ability to measure accurately in digital these days depends on publishers tagging their content. While there are thousands tagging their websites, relatively few are tagging their apps. There won't be any visibility on apps if publishers don't do more tagging.



#### **Top Social Media Sites/Brands 2010 v 2022**

No TikTok, Instagram, Snapchat, Pinterest or Nextdoor in 2010.

June 2010 Social Media Brands		
	Media	Audience (000S)
1	Facebook	24,227
2	YouTube*	16,604
3	Blogger	7,046
4	Twitter	3,721
5	BBC Communities	3,583
6	Wordpress	3,378
7	Myspace	2,762
8	Linkedin	2,135
9	Bebo	1,465
10	Friends Reunited	1,412

May 2022 Social Media Brands		
	Media	Audience (000S)
1	Facebook & Messenger	47,013
2	YouTube	46,054
3	Instagram	36,041
4	Twitter	28,289
5	LinkedIn	19,511
6	TikTok	17,980
7	Pinterest	14,782
8	Snapchat	11,253
9	Nextdoor	9,356
10	Google (Blogger)	6,087

Source: June 2010 – UKOM APS Nielsen. May 2022 – UKOM Ipsos iris Online Audience Measurement Service \*YouTube was in the video category in 2010 Base – June 2010 – All aged 2+ using a pc or smartphone. May 2022 - All aged 15+ years using PC/laptop, smartphone or tablet device(s) in that month.

#### A career high - Giggsgate?





#### **Key figures in UKOM history**



#### **James Smythe**

In early 2010, James Smythe succeeded Peter Bowman as UKOM general manager. With a strong industry background, James had previously headed sport research at BMRB and market research at GCap. By 2013, UKOM and Comscore unveiled tablet metrics in response to the pressing commercial need to quantify multidevice media consumption.



### **UKOM from 2021**



- Single source 10,000 person multi-device panel
- Respondent level data
- Built to UK industry specifics

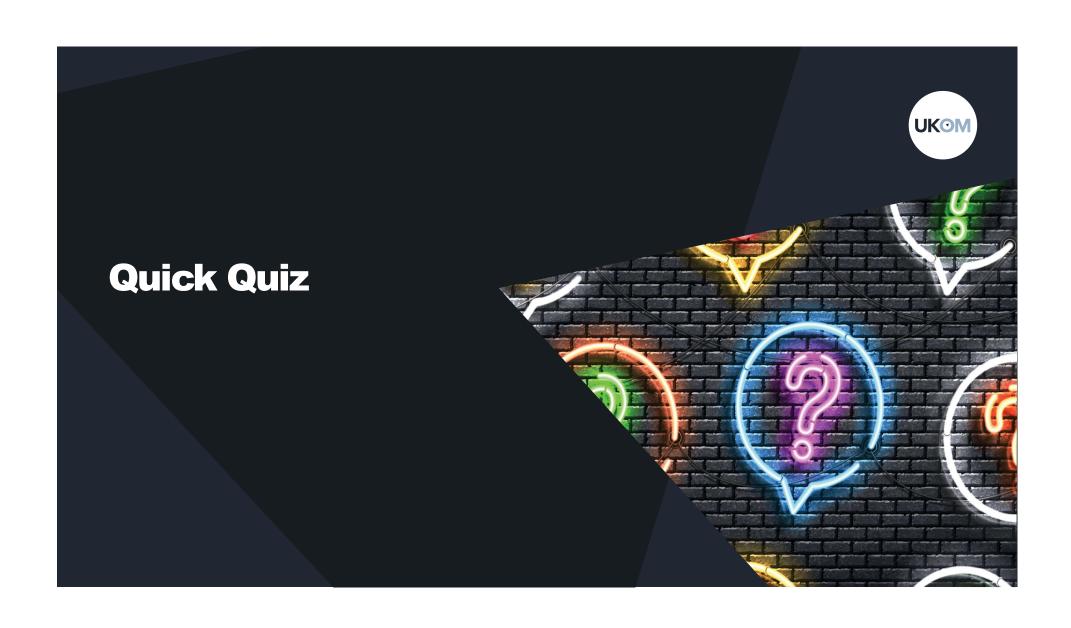


#### **Granular & flexible time periods**

- Daily and weekly data
- Dayparts
- Specific date ranges

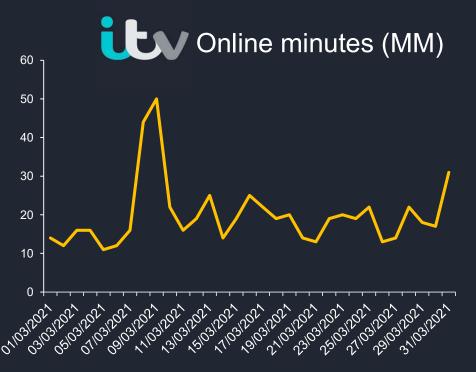
#### More audiences & categories

- 400 + variables for target creation
- Regional regions and cities
- Geodemographics
- Visitation behaviour segments
- Media consumption & Lifestyle
- 318 categories



## 1. What happened on 8<sup>th</sup> March 2021?





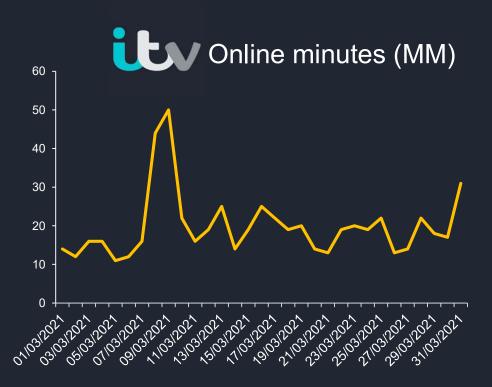
- A. Dancing on Ice Final
- B. Love Island application open
- C. Harry and Megan Interview
- D. Joss Stone revealed as The Sausage



Source: UKOM Ipsos iris Online Audience Measurement Service, March 2021, 15+

## 1. What happened on 8<sup>th</sup> March 2021?





#### C. Harry and Megan Interview

Watch Live Full Series Shows Categories New

Here's how to watch the Meghan and Harry interview with Oprah in the UK!

Tuesday 9 March 9:50an



Meghan and Harry's tell-all interview with Oprah Winfrey has been the hot topic of conversation since airing in the US on Sunday night, but how can you watch it in the

The full interview is being broadcast on ITV on Monday 8 March between 9pm and 10.50pm, and you can watch Oprah with Meghan and Harry on the ITV Hub now.

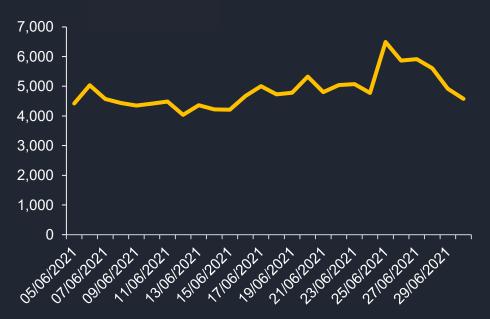


Source: UKOM Ipsos iris Online Audience Measurement Service, March 2021, 15+

## 2. What happened on 25<sup>th</sup> June 2021?







- A. Exclusive Matt Hancock video
- B. Glastonbury ticket giveaway
- C. Premier League fixtures reveal
- D. Emma Radacanu won the US Open

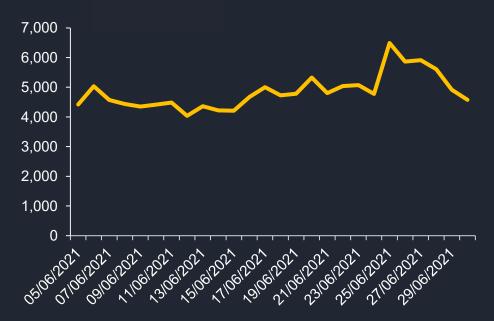


Source: UKOM Ipsos iris Online Audience Measurement Service, June 2021, 15+

## 2. What happened on 25<sup>th</sup> June 2021?







#### A. Exclusive Matt Hancock video

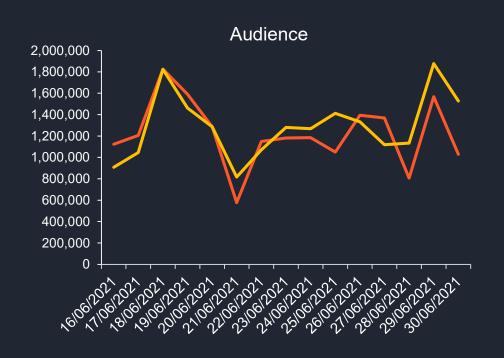




Source: UKOM Ipsos iris Online Audience Measurement Service, June 2021, 15+

## 3. What happened on 18th & 29th June 2021?





- A. 2 for 1 KFC Promotion
- B. England at the Euros
- C. Deliveroo app crashed
- D. Both in MoneySavingExpert email

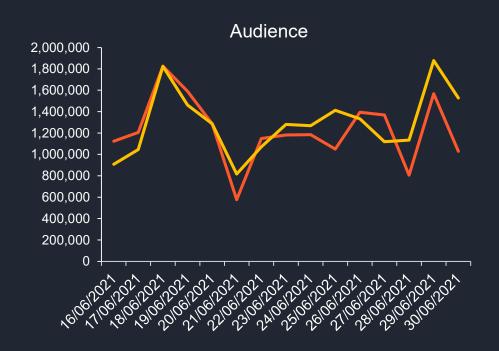


Source: UKOM Ipsos iris Online Audience Measurement Service, June 2021, 15+

—Just Eat plc —Ubereats

## 3. What happened on 18th & 29th June 2021?





—Just Eat plc —Ubereats

#### B. England at the Euros



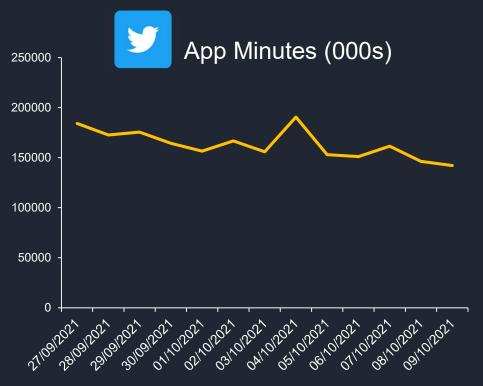




Source: © Ipsos iris Online Audience Measurement Service, June 2021, 15+

## 4. What happened on 4<sup>th</sup> October 2021?





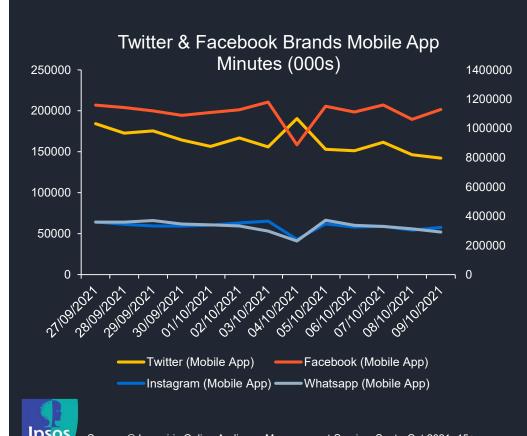
- A. Line of Duty final show
- B. I'm a celebrity line up announced
- C. Facebook outage
- D. Harry Styles concert announced



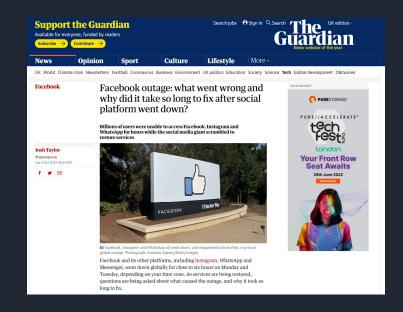
Source: UKOM Ipsos iris Online Audience Measurement Service, Sept - Oct 2021, 15+

### 4. What happened on 4<sup>th</sup> October 2021?





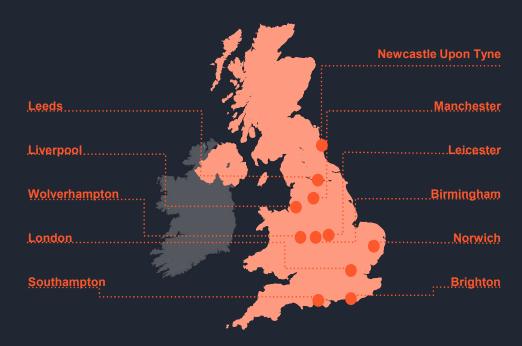
#### C. Facebook outage



Source: © Ipsos iris Online Audience Measurement Service, Sept - Oct 2021, 15+

## 5. Which of these cities had the highest reach for people reading 'football news' in April 2022?





A. Manchester

B. London

C. Liverpool

D. Newcastle



Source: UKOM Ipsos iris Online Audience Measurement Service, April 2022

## 5. Which of these cities had the highest reach for people reading 'football news' in April 2022?





49%

C. Liverpool



Source: Ipsos iris Online Audience Measurement Service, April 2022

# 6. Which brand has the highest % of users who agree that <u>celebrities influence their purchases</u>?









B

A. Instagram

B. Snap

C. TikTok

D. Twitter



C



D



Source: UKOM Ipsos iris Online Audience Measurement Service, April 2022

# 6. Which brand has the highest % of users who agree that <u>celebrities influence their purchases</u>?





4.9%



8.2%

B. Snap



6.5%



3.9%



Source: UKOM Ipsos iris Online Audience Measurement Service, April 2022



## Thank you

http://www.ukom.uk.net/

