

## Youth Services Preproposal Meeting

### **Members present:**

Melody Walker

Shawn Smith

Ryan Follett

Recie Small

Brandon Moore

Meeting held at 1408

- When you say entire area, that means that there is some efforts –targeted outreaching programming—in every one of those 9 areas?
  - Yes, that is correct
- Can we collaborate with others to help provide services to the 9 areas?
  - Yes, it is highly encouraged partnerships. Its encouraged to see if, a publicly or privately funded organization already provides the service you wish to provide and partner with them. Which can free up funds under WIOA to be used elsewhere versus, spending the money on a service another organization already provides
- Can we subcontract certain services?
  - No, we don't want our subcontractor to subcontract unless it's a service that the customer needed that you (the organization) could not find a provider anywhere then you would work with Recie to see if it's appropriate to use funding to provide services
- Is the percentage for out-of-school youth the minimum?
  - Yes, 75% of the youth you're providing services for—the minimum served—has to be 75% out-of-school of the total participants
- So, ideally, the individuals that we target, we can use this facility if they wanted to meet?
  - Yes, because a case manager would be housed here and also if there's a training with a group of participants you can let us know and we can reserve the room for you, in-house
- RFP states that 3 full time employees are needed at the minimum, so would team being dispatch, with the equivalent hours of 3 full time employees be a problem?
  - A minimum of 1 case manager housed at both the Emporia and the Petersburg. It could be 6, twenty-hour case managers equivalent. We aren't really dictating. We just have to have someone regular at the two locations, but also mobile to cover the service area.
- Is there a minimum service requirement number of individuals?
  - No, there isn't
- The performance indicators, when will those be determined?
  - We'll use what we have now, until the new negotiated performance measures.

- When you get the new negotiated measures will it just be percentages?
  - Yes, it'll be a percentage of what number of participants that you have
- About how many do you service right now?
  - Roughly about 40
- As far as data is concerned, what type of system do you currently use and how can we share information?
  - We currently use Virginia Workforce Connections.
- Is it possible to share data out of that system?
  - No
- Do we have to actually provide credentialing to all 9 localities?
  - No, whatever training provider you would like to use has to be WIOA approved. If they're not state approved already, then they must submit an application and be vetted by the Crater Workforce Development Board, then can be added to the State's approved list.
- So not certifying the course and not the provider?
  - Well, both. We're not recertifying the actual training provider, but the training provider and the course they're actually providing.
- An "exit" is to be defined as?
  - Complete the program. Job placement, are both defined as an exit.
- Out-of-School youth, it just says an offender? So can you be an offender, in school?
  - They've been arrested. Not attending any school defined by state law. Not younger than 16 or older than 24 at the time of enrollment and "see one or more of the following" in the RFP. To be defined as an offender, the youth has to meet one of the two criteria directly and at least one criteria under "see one or more of the following." They don't have to be found guilty, but just arrested.