City of Asheville

BOARDS & COMMISSIONS

Application Form

Applicants are strongly urged to attend several meetings of a board prior to applying Name of board or commission: FIREMEN'S RELIEF FUND Your name: ALFRED KALAHATI

Street address: 1302 PATTON AV

City: ASHEVILLE Zip Code: 28806 Mailing address (if different): PO BOX 6402, ASHEVILLE, NC 28816 Employer: KONA RETIREMENT Your position: MANAGING PARTNER
Office Phone #: 828.545.4515

Resident of City ASHEVILLE County BUNCOMBE Race HAWAIIAN * Male Female* Age 51 * Residence location (check one):
Central North South East West Are you aware of any potential conflicts of interest that may arise during your service on this board (i.e., property interest, business interest, etc.)? If so, please explain: THERE ARE NO KNOWN CONFLICTS Potential conflicts of interest do not preclude appointments. Please indicate the area(s) of expertise that you can bring to the above board(s), and then in detail list education, experience, reasons for your interest, and other factors that support your interest in serving Applicants are encouraged to provide a cover letter and/or a brief resume. Please use additional sheets if necessary. I AM WELL VERSED IN ECONOMICS AND HUMAN RESOURCES. PLEASE FIND ATTACHED A RESUME. Return to: Signature: Maggie Burleson, City Clerk Post Office Box 7148 Asheville, N.C. 28802-7148 ALFRED@KONARETIREMENT.COM E-Mail: mburleson@ashevillenc.gov

Telephone: 259-5601

259-5499

Fax #:

^{*} This information is requested for the sole purpose of assuring that a cross section of the community is appointed.

Alfred Kalahati, RFC

PO Box 6402, Asheville, NC 28816 828.545.4515 | alfred@konaretirement.com

PROFILE

A proactive leader with extensive experience in accounting, finance and human resources. Excellent background in information technology and managing compliance matters.

Client service driven while managing cost reduction action plans driven to positively impact organizational sustainability.

EDUCATION

Georgia State University

Atlanta, GA

Certificate of Non-Profit Management

2001

Course work: Board Governance, Financial Management, Development, Human Resources and Strategic Planning.

Hawaii Pacific University

Honolulu, HI

Master of Business Administration

1990

Course work: Investment Analysis, Portfolio Management, Estate Planning

University of Georgia

Athens, GA

Bachelor of Business Administration

1987

Major: Accounting

Activities: American Collegiate Entrepreneurs, Big Brothers/Big Sisters, Greek Life, Student

Government Association

EXPERIENCE

Kona Retirement

Asheville, NC

Managing Partner

2012 - 2014

Strategic leader of a comprehensive life planning firm, specializing in retirement and estate planning. One who is responsible for recruiting, motivating and coaching a successful team while creating a winning environment where results for clients matter.

Primerica Financial Services

Charlotte, NC

Financial Representative

2010 - 2012

Met with clients to discuss financial goals, investment time-lines and risk tolerance. Recommended financial services and products to meet client needs. This included assistance with reducing and restructuring debt, protecting assets and transferring wealth.

VectorVest

Charlotte, NC

Educational Representative

2004 - 2010

Presented seminars across the USA and Canada to educate clients on the full range of investment software products and ensure they use our software for their investment decisions. Proactively responded to sales opportunities with creative approaches while listening to client's needs in order to better understand their investment goals and identify appropriate solutions.

Stewart Community Home

Columbus, GA

Director of Finance

1996 – 2004

Responsible for all accounting and operational functions. Managed 1.3 million dollar budget with multiple funding sources including federal, state, local and private funds. Implemented financial and clinical information systems. Directed Human Resources and Compliance. Reduced budget deficit by 42%. Reduced worker's compensation insurance expenses by 68%. Increased planned giving by 37%.

PROFESSIONAL ASSOCIATIONS / LICENSES

International Association of Registered Financial Consultants (IARFC)

National Association of Insurance and Financial Advisers (NAIFA)

Uniform Investment Adviser (FINRA Series 65)

Long Term Care / Medicare License (NC & SC)

Life / Health License (NC & SC)

COMMUNITY RELATIONSHIPS

WNC American Red Cross (Member)

West Asheville Business Association (Member)

Buncombe Co Adult Care Home Community Advisory Committee (Member)