

Q

PUBLISHER JUSTIN LAFRANCOIS ilafrancois@gcnerve.com

EDITOR-IN-CHIEF

rpitkin@qcnerve.com

DIGITAL MEDIA JAYME JOHNSON

jjohnsoñ@qcnerve.com

STAFF WRITER PAT MORAN

PAT MORAN pmoran@qcnerve.com

ART DIRECTOR

DANA VINDIGNI dvindigni@qcnerve.com

> CONTACT YOUR REP FOR MORE INFO

QUEEN CITY NERVE WELCOMES SUBMISSIONS OF ALL KINDS. PLEASE SEND SUBMISSIONS OR STORY PITCHES TO RPITKIN@QCNERVE.COM. QUEEN CITY NERVE IS PUBLISHED EVERY OTHER WEDNESDAY BY NERVE MEDIA PRODUCTIONS LLC.

QUEEN CITY NERVE IS LOCATED In Advent Coworking At 933 Louise Avenue, Charlotte, NC, 28204.



association of alternative newsmedia Queen City Nerve is an alternative media company in the print and digital mediums. QC Nerve provides a voice for news, culture, arts and music in the Charlotte area with local content on a daily basis uploaded on our website, www.qcnerve.com, and bi-weekly in print at over 500 locations throughout Uptown Charlotte and the surrounding neighborhoods.

Queen City Nerve exists to support our communities through investigative and opinionated journalism on topics including news, arts, food, music, entertainment and events. Charlotte, NC is the 16th largest city by population in the United States and is the fastest growing city on the east coast. Queen City Nerve is the only alternative print media source that services the market.

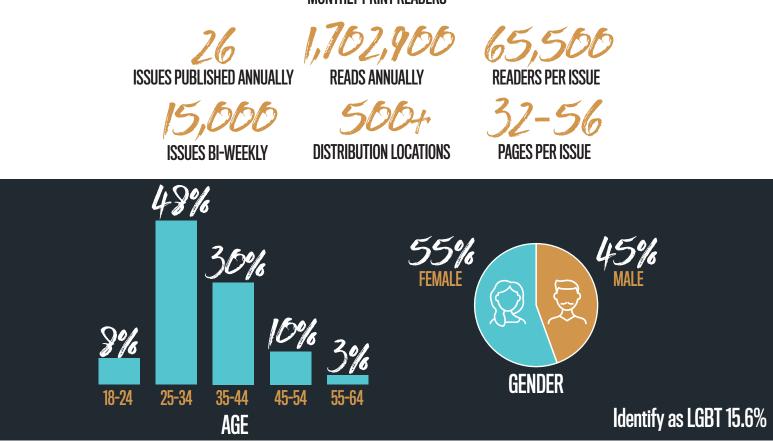
We host multiple events throughout the year that offer an opportunity for business to consumer marketing tactics by being on-site as either a vendor or sponsor of the event. Our event attendance can be gauged anywhere between 250 and 5,000 guests depending on the event concept and location.

*Contact your representative for more information.

We are locally owned and independently operated and thrive on the success of Charlotte as a collaborative and inclusive community.

PRINT REACH





Affluent Working Women - HHI \$75,00+ 10.5% Affluent Blue Collar Worker - HHI \$75,000+ 1.6% Affluent White Collar Worker - HHI \$100,000+ 13.5% Young with Money Adults 18-34/ HHI \$100,000+ 5.4%

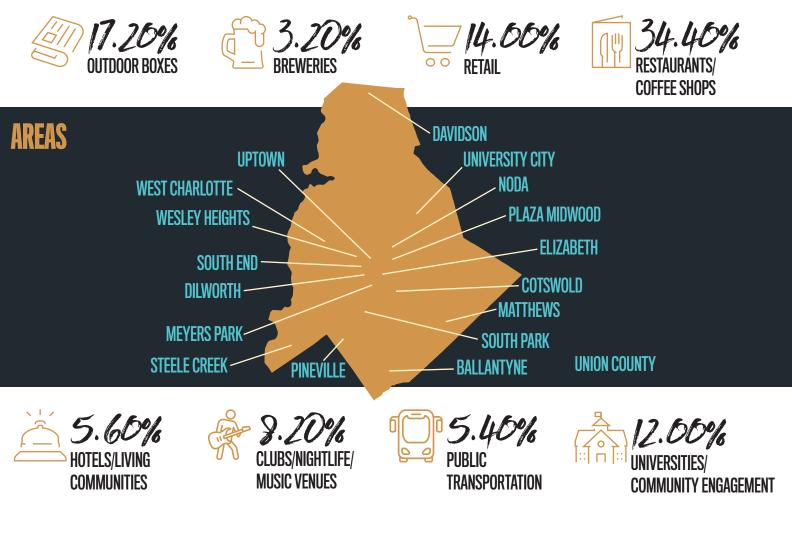
Married - 49.5% Never Married - 24.6% Engaged - 5.9% Divorce - 12.4% High School Grad - 14.7% Some College - 34.9% College Grad - 32.1% Advanced College Degree - 15.1%

Employed Full-Time - 53.1% Employed Part-Time - 14.2%

DISTRIBUTION

Our distribution locations are chosen for the highest rate of engagement.

Areas with long wait times and high foot traffic take priority over quick stop-and-shop locations. Places where we distribute are well known local hotspots and through our locations we strive to increase our returning readership engagement while heightening our unique and new readership.



PICK UP RATE

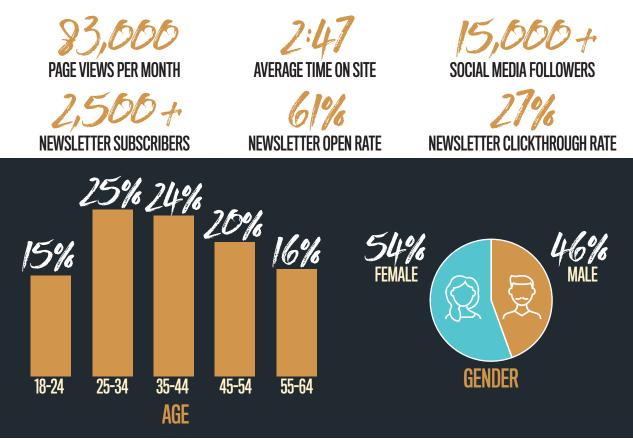
DISTRIBUTION BY ZIP

28202	28205	28208	28211	28214	28217	28269
28203	28206	28209	28212	28215	28226	28273
28204	28207	28210	28213	28216	28262	28277





UNIQUE VÍSITORS PER MONTH







ETHNICITY:

Caucasian - 67% African American - 23% Hispanic - 7%

HOUSEHOLD INCOME: **\$0-\$50k - 47%** \$50-\$100k - 32% \$100-\$150 - 12%

CHILDREN: No Kids - 51% Has kids - 49%

EDUCATION:

College Graduates - 51% Continued Education - 21%

*Our readers are 2.73x more likely to have graduated college and continued their education

PURCHASING ENGAGEMENTS

PURCHASE PREDICTORS:

Consumers indicate a high propensity to purchase in these categories

Personal Health – 86.27% New Vehicle – 80.39% Seasonal Products – 73.86% Accessories – 71.24% Apparel – 67.32% Shoes – 66.67% Home Maintenance – 66.01% Food & Beverage – 58.82% Electronics & Gadgets – 57.52% Home Office – 56.86% Used Vehicle – 51.63% Pets – 48.18% Personal Health – 39.87%

AUTO:

Percentage of readership in these

sectors with likely high spends Auto Insurance – 72.5% Auto Parts & Accessories – 66% Auto Service & Repair – 39.87% Tire Sales & Repair – 54.9% Domestic Luxury Owners – 49.67% Domestic Vehicle Owners – 62.75% Eco Friendly Owners – 62.75% Family Vehicle Owners – 66.01% Import Vehicle Owners – 62.75%

CLOTHING CONSUMER SPEND:

\$500 - \$999 - 19.61% \$1,000 - \$1,999 - 40.52% \$2,000 - \$4,999 - 15.03% \$5,000+ - 15.69%

Combined annual discretionary spend for expenses including clothing, dining out, donations, education, electronics, entertainment, home furnishings, jewelry and travel:

\$1 - \$4,999 - 32.68% \$5,000 - \$9,999 - 30.07% \$25,000 - \$49,999 - 21.57% \$50,000+ - 15.69%

ANNUAL DISCRETIONARY SPEND FOR DONATIONS:

\$1 - \$199 - 43.79% \$1,000 - \$1,999 - 23.53% \$2,000 - \$4,999 - 18.30% \$5,000+ - 14.38%

LIFESTYLE INTERESTS: *Percentage of consumers active in these segments*

Outdoor Enthusiasts – 79.74% Coffee Connoisseurs – 78.43% Healthy Living – 72.55% Home Improvement Spenders – 63.40% Attends Education Programs – 62.75% Fitness Enthusiast – 60.78% Weight Conscious - 58.17% Cultural Arts – 58.17% Amusement Park Visitors – 45.75% Arts & Crafts – 42.48% Dog Owners – 71.24% Cat Owners – 71.24% Pet Enthusiasts – 52.29%

PERCENTAGE OF CONSUMERS IN THESE Mortgage segments:

Extremely Likely Mortgage Customers – 60.13% Extremely Likely to Refinance – 45.75% Reliable Mortgage Payers – 74.51% Likely First Time Mortgage Customers – 43.14% Insecure, Advice Seeking Refinancer – 39.87% Secure, Active Refinancers – 35.29%

ANNUAL DISCRETIONARY SPEND FOR TRAVEL:

\$1 - \$499 - 15.03% \$2,000 - \$4,999 - 25.49% \$10,000+ - 16.34%

COMPOSITION OF TRAVEL BRAND AFFINITIES:

AirBnB – 84.31% Uber – 67.97% Disney – 65.36% JetBlue – 64.71% American Airlines – 62.75% United Airlines – 59.48% Courtyard by Marriott – 46.41%

ANNUAL DISCRETIONARY SPEND FOR ENTERTAINMENT:

\$1 - \$499 - 50.33% \$2,000 - \$4,999 - 35.95% \$5,000 + - 13.73 *Consumers likely to transact two or more times as frequently*.

Concert & Theatre Tickets – 55.56% Movie Theaters – 45.75% Professional Sports – 32.68% Theme Parks – 49.67%

PURCHASING ENGAGEMENTS CONTINUED

SHOPPED IN THE PAST 4 WEEKS: *Percentage of consumers active in these segments*

Drug Store - 88.3% Hardware/ Building Supply Store - 75.4% Discount Store - 71.2% Women's Clothing - 35.9% Men's Clothing - 28.9% Sporting Good Store - 22% Children's Clothing - 23.2% Jewelry Store - 10.8%

ENTERTAINMENT/ALCOHOL: Percentage of consumers active in these segments

Drank Liquor/Spirits Past Week - 35.1% Attend Movie Theatre Past 4 Weeks - 33.5% Drank Beer Past Week - 33.4% Drank Wine Past Week - 32.9% Visited Bar/Night Club Past 4 Weeks - 22.4% Restaurant Diner 4+ Times Past 2 Weeks - 20.6%

ATTENDED IN THE PAST YEAR:

Percentage of consumers active in these segments

Rock/Pop Concert - 27.4% Major Theme Park - 22.1% Opera/Symphony/Theatre - 21.1% Casino - 16.2% College/Prof Sports Event 3+ Times - 12.6% Country Music Concert - 8.2%

MONTHLY TOBACCO USAGE:

Percentage of consumers active in these segments

Cigarettes - 25.6% E-Cig/Vaping - 9.7% Cigars - 7.4% Chewing Tobacco - 3.6% Pipe Tobacco - 2.3%

EXERCISING/DIETING: Percentage of consumers active in these segments

Exercised 12+ Times at a Health Club Past Year - 21.6% Frequent Dieters - 4+ Weeks Past Year - 19.3%

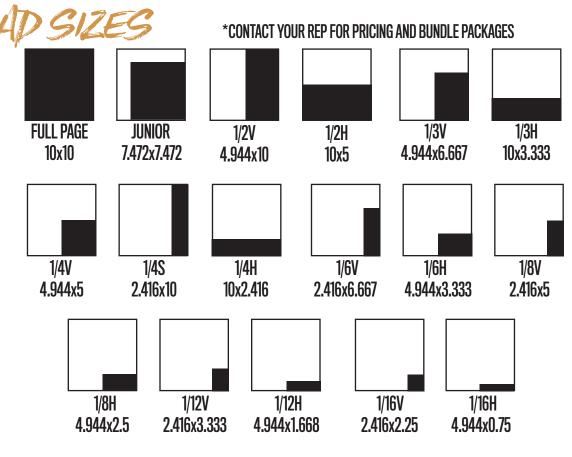
EDITORIAL CALENDER

OCT 10.09.2019 10.23.2019 - HALLOWEEN GUIDE **NOV** 11.06.2019 11.20.2019 - **BEST OF THE SCANNER** DEC 12.04.2019 - BEST IN THE NEST AWARDS 12.18.2019 - NEW YEAR'S/WINTER SURVIVAL GUIDE

	10.20.2010			
20	<u>520</u>			
	JAN	01.01.2020 01.15.2020 - Open For Business 01.29.2020	JUL	07.01.2020 07.15.2020 - CLT MUSIC ISSUE 07.29.2020
	FEB	02.12.2020 02.26.2020 – CLT Black History Special	AuG	08.12.2020 08.19.2020 - RNC Coverage
	MAR	03.11.2020 - Open For Business 03.25.2020	SEP	09.02.2020 - RNC COVERAGE 09.09.2020 - Fall Guide 09.23.2020
	APR	04.08.2020 - 420 ISSUE 04.22.2020 - BEER ISSUE	DET	• 10.07.2020 10.21.2020 - Halloween Guide
	MAY	05.06.2020 05.20.2020 - Brunch Guide	NOV	11.04.2020 11.18.2020 - Best of Scanner
	JUN	06.03.2020 - Summer Guide 06.17.2020	PEC	12.02.2020 - BEST IN THE NEST AWARDS 12.16.2020 - New Year's Guide 12.30.2020 - Winter Survival Guide



PRINT ADVERTISING



SUBMISSION GUIPLINES

*ARTWORK DEADLINE IS FRIDAY BEFORE PRINT PRODUCTION

ACCEPTED FORMATS

PDF (fonts must be embedded), JPG, and EPS are all accepted file formats. (All fonts for PSD and EPS must be converted to vector outlines.)

PLACEMENT

Every attempt is made to optimize ad positioning by nature of content. Requests for position may be made, but never guaranteed nor will adjustments be granted if position requests are not fulfilled.

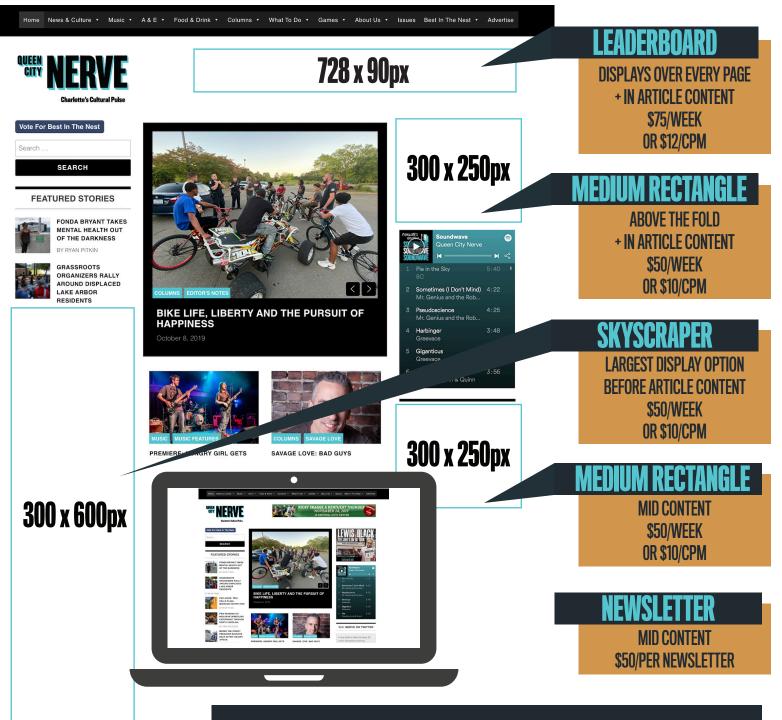
SUBMISSIONS

Email ad submissions to your account representative.

TIPS FOR QUALITY PRINTING

Adjust for Dot Gain- dot gain refers to the tendency for ink to spread during printing, due to the absorbency of paper (newsprint is extremely absorbent). In a scan adjustment for newsprint dot gain (30%), the following levels apply - white: 0%, midtone: 30%, black: 85%

DIGITAL ADVERTISING



2,500+ EMAIL SUBSCRIBERS 61% OPEN RATE \$100 PER E-BLAST

F-RI AST

Email dedicated advertising gives you the ability to drop your campaign right in the inbox of our subscribers, allowing for a higher rate of engagement and visibility. All of our email subscribers have opted to be a part of our content which delivers a more dedicated viewership for our advertisers. We can create e-blast layouts from scratch with general information and images or graphics can be submitted to your rep in the size of 2500x5000px.

SPONSORSHIPS

ISSME

All of our special issue releases have sponsorship availability. Our issues run for 2 weeks on racks around the city. This includes:

- Inside Full Page ad (any placement) Back Cover at a 15% premium
- Cover strip across the bottom of the cover (10" x 2.438")
- "Special Issue" presented by "Your Logo" on cover
 On all content related pages "Issue Guide" presented by "Your Logo"
- 50,000 website impressions split between leaderboard and medium rectangle on www.qcnerve.com to run until completion of delivery. "Special Issue" presented by "Your Company" on all social media posts in regards
- to the issue and in Instagram stories

S2.200



A static banner placed at the top of our homepage screen (1140x300px) that remains in place for 24 above the site content. Highest click through rate option.

*Premium placement is subject to limited availability so please check with your rep for space reservations.

\$100/day or \$500/week



Our weekly newsletter is sent out every Wednesday at 8am and has a 61% open rate. This sponsorship includes a graphic with a click through link at the top and the bottom of the Newsletter.

"This week's newsletter is brought to you by..."

*Inquire about availability

\$100/Newsletter



SECTIONS AVAILABLE FOR SPONSORSHIP: News, Arts, Food, Music, Soundwave & Lifeline COLUMNS AVAILABLE FOR SPONSORSHIP: Health & Wellness: The Seeker, Get Fit with Britt Nightlife: Tips From Last Night, Aerin It Out Advice: Keepin' It 100, Savage Love CONTENT SPONSORSHIP INCLUDES: "Section/Column" powered by "Your Logo" above content in print and on web (web includes click through link)

*For sponsored content stories contact rep for details

S500/month