

Management in

**® Rakuten group**
PRICEMINISTER.COM







Brief company introduction

- ▶ PriceMinister is an online sales in France and a service platform created by [Pierre Koscusko-Morizet](#). It is sold to Rakuten Group (Japan) which contains around 250 employees
- ▶ Compare with eBay or YahooBid the system is different.
 - Payment
 - Delivery
 - Claim

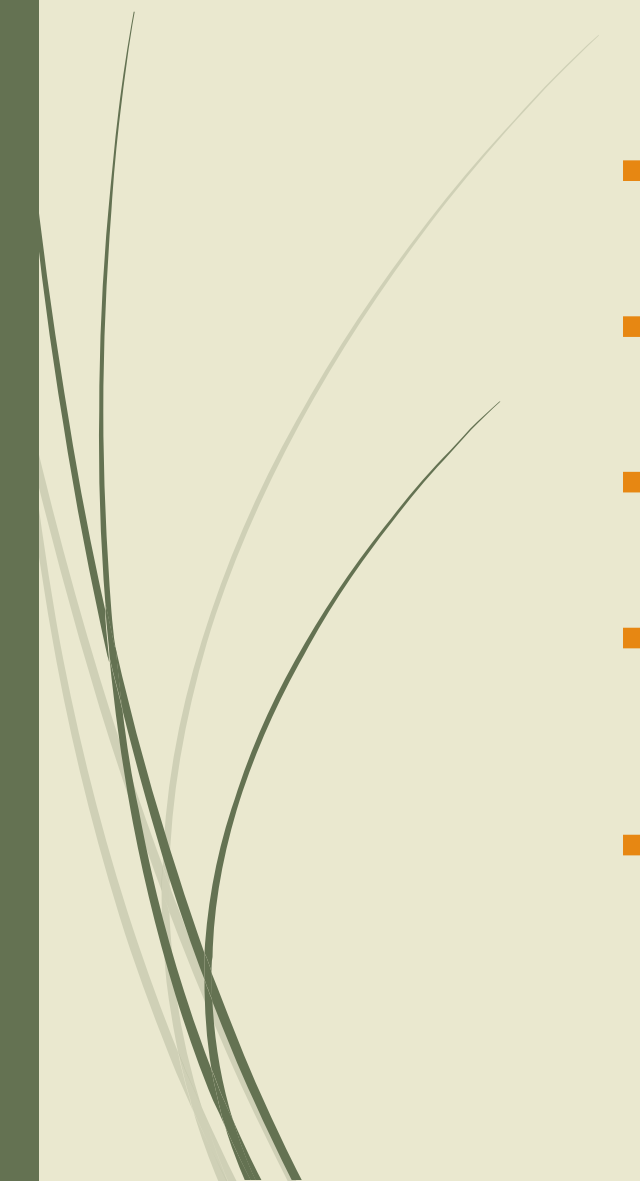
Demography of my team



- Between 10/12 persons all graduated from university after 2, 3, 4 or 5 years scholarship.
- More than 50% were above 30 years old, 30% under 25 years old.
- Parity between men and women.




Job duties 1/3

- ▶ Interview the job applicants.
 - ▶ Interview with employees for the purpose of dismissal or resignation.
 - ▶ Approve or determine the wage increase.
 - ▶ Check and manage timetable of each employee (35 hours a week during 5 business days)
 - ▶ Accept or deny day off or vacation when they apply for it.
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Job duties 2/3

- ▶ Check if every employee reaches the daily goal.
 - ▶ Record statistics of the staff
 - ▶ Hold reunion with all my teammates every Monday.
 - ▶ Plan activities to create good atmosphere in our team (bowling, kart racing, golf, etc.)
 - ▶ Assess employee competencies for a promotion.
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Job duties 3/3

- ▶ Improve back-office software thanks to feedbacks of my teammates
- ▶ Write a monthly statistics report.
- ▶ Submit work schedules and prepare payslip.
- ▶ Give a speech every 6 months.
- ▶ Choose the best employee of my department every year.



Job duties towards my supervisors

- ▶ Modify PriceMinister website and give suggestions for creating more functions and a user-friendly interface for customers.
 - ▶ Solve all issues my team can't solve
 - ▶ Prepare trial evidences if costumers sue company or conversely.
 - ▶ Delegate of my team and back-office department during trial.
 - ▶ Contact companies for verifying if there are counterfeits(Nike, Chanel, Samsung etc.)
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