



Buy Sell Love Chicago

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Important questions to ask BEFORE hiring a Realtor

What do you know about me?

Are you a full time Realtor?

How long have you been in real estate?

How many clients have you worked with this year?

What tools do you have especially for first time home buyers?

What areas do you primarily work?

Will you be showing me homes or will your assistant?

Are you willing to work with me if I find a home FSBO?

How do you negotiate deals?

Do you attend the home inspection?

Do you handle the inspection negotiations?

Do you attend the walk through?

Do you attend the closing?

How do you feel about dual agency?

What qualities differentiate you from other Realtors?