ChainLink

Chainlink is a project in the blockchain space setting out to create a decentralized and trustless network of oracles for use in the execution of smart contracts with network value held in the LINK token. It has been in development for nearly a year and has done everything it can to avoid hype. This has been a negative for the project’s current price, but is a necessary portion of its path (see partnerships section below) to implementation. Add to this an active community of blockchain investors who understand the project and actively spread misinformation about it (see section below about early investors) and you have the most important, unique and interesting project in all of blockchain.

Conclusion first:

Chainlink is as fundamental to blockchain as Google is to the Internet.

ChainLink is a project conceived and driven by fintech and blockchain industry insiders that has already secured a monopoly on the most important aspects of the real world-blockchain interface. It has a significant first-mover advantage which the team and their partners are actively seeking to obscure until launch.

I understand the above is a big statement. Even within experienced crypto investors (and really all crypto “celebs”) much of what Chainlink actually is has not been understood or discussed. It is a tough concept to understand, even for those well versed in blockchain. Right now the asset (the ERC-677 token LINK) is held by only a few financial industry insiders and some experienced investors. Nearly all of the current price action is in small value wallets; all of the top wallets have bought and held or are accumulating.

The most obvious application of blockchain is value transfer. This is a marginal improvement (albeit a large one) over existing bank transfers. To stop there is a mistake. Saying that blockchain’s main application is value transfer is like saying that the internet should be used mainly for email. The true killer application is radically reforming the way fiscal transactions occur through end-to-end trustless smart contracts.

The importance of an end-to-end trustless business environment cannot be overstated. To be clear, I’m referring to a state where two parties can make a deal and, if the terms of the deal are met, the payment is automatically executed without any party trusting the other to actually follow through. In the business world, a large amount of money and effort is spent ensuring trust by drafting contracts, researching business partners and litigating transaction failures. A large business may have a profit margin of 3% and has 2-15% of their costs spent on contract work, regulation compliance and trust assurance. If trustless smart contracts are able to eliminate half of that, profit could double. Moreover, the overall business environment would improve globally. In a trustless
environment there is no fiscal upside for even intentional bad actors; they would be forced then to engage in honest business practices if they wished to remain viable.

The blockchain side of smart contracts is relatively simple; the more complex problem is how to use existing financial and data infrastructure to facilitate the use of real-world assets and data in smart contracts. While many in the crypto community are looking for a radical reformation of finance, this will not happen for one simple reason: the state has a monopoly on both taxation and fiat currency. So long as that exists in all major societies, corporations and high net worth individuals in those societies must use fiat currency and traditional banking infrastructure. The only guarantees in life are death and taxes; the IRS doesn’t accept crypto.

So how do you square this circle? Enter Chainlink.

Here’s an example of how that would look: A business interacts with a supplier and agrees on a purchase of goods or services. A smart contract is written using a kit like Zeppelin OS (a Chainlink partner) which by default uses blockchain to make the agreement public and immutable and Chainlink to access real world data and APIs. It is made legally binding by a digital signature via DocuSign (a Chainlink partner) which green lights the smart contract via DocuSign’s Chainlink node. The funds in the business’s account are verified in a secure, private manner via Intel SGX (a Chainlink partner) and the banking consortium’s default messaging service, SWIFT’s, Chainlink node (also a Chainlink partner) and frozen for the contract duration by SWIFT’s API via Chainlink. The work is completed and tracking information for the goods from SAP (a Chainlink partner) via a chainlink node allows for progressive unlocking of good-faith milestone payments (again processed via SWIFT through Chainlink). Once the supplier is finished, they certify that they have delivered via the DocuSign API which activates the final payment escrow. If the receiving business is satisfied with the product delivered, they sign off via their chainlink node and the funds are transferred to the supplier. If
there is a dispute, there is a network of third party agents, all ranked on reputation in the chainlink network who are integrated as part of the smart contract kit and are able to deliver the payment or a partial payment to the correct party per the terms of the smart contract.

The results of this interaction are permanently visible to the blockchain and so any future business partner of either entity can make an informed decision about future business interactions with either party. At every step each participant is incentivized to act in an honest manner as dishonest or malicious behavior is financially unfavorable to the actor. For example, nodes must stake Chainlink tokens to receive jobs; if they provide incorrect information, the party harmed by this information is awarded a penalty which can be outlined in the terms of the smart contract. In other words, this allows businesses and individuals who have no prior history and no reason to trust one another to do deals which generally carry only upside and which are not worth pursuing unless all participants intend to act in a forthright manner.

When you hear claims like these you should be skeptical, especially in the crypto space. The below is the result of months of work on my part and the part of investors with whom I share ideas. Please see the caveat at the end about information that has been withheld from this post. I would strongly encourage you to verify everything I’ve said and to also look into the inevitable wave of negative comments this post will generate (see last section about early investors).

You should question my motives. I am an investor and want my investment to do well. I also personally stand to gain if many of the advantages of a true end-to-end trustless business environment can be achieved as it would save my business money and save me headache when buying from a new vendor, trying out new partnerships and delivering new products. I believe in the project and would like as many thinking investors as possible to be a part of supporting it.

I would strongly encourage you to see what is verifiable and what is not, then decide if you are interested in investing. I want to be explicit about the timing of this post as well: this is not a “buy now” kind of post, prices for LINK will likely remain low (as of Q2 2018) while the project is in test net. Reasons for that are many, but it really boils down to the fact that most money in crypto is new which is highly influenced by things like hype, tweets, “partnership” announcements (which can be nothing more than using a product) and asset class aspects that are not actually correlated with asset value. Chainlink will have none of the above drivers for at least the next few months. When the Chainlink main net launches there will be a number of users and partnerships announced, but I don’t anticipate the most important product roll outs until Q4 2018 or Q1 2019. These are large enterprise projects that require the Chainlink network to function and will be what solidifies Chainlink as the default resource for real-world smart contract uses. I’m making this post in the spirit of fairness as every investor in the space deserves an honest overview of such an interesting project, unclouded by insiders who actively obfuscate what Chainlink is and what it is aiming to accomplish.
Origins of the project

The ICO for the project was intentionally difficult to join and had minimal advertising. A large (300 ETH) minimum presale buy and a 100 ETH minimum ICO kept out most crypto investors. Despite this, it sold out within five minutes. Many small non-institutional investors had to form pools in order to participate. This is indicative of a larger trend in the project, in that it was initially bought, and continues to be overwhelmingly bought by people with intimate knowledge of the blockchain landscape and large amounts of working capital. This can be seen within wallet movements since the ICO; all of the top wallets have progressively accumulated more LINK during price dips. This is reflective of the kind of investors that Chainlink attracts: ones with patience and experience seeing early stage projects to profit targets.

The team is young, experienced, respected within both finance and blockchain and has participated in this scale of project before, from both the entrepreneurial and venture capital sides. Sergey Nazarov, the CEO, has a VC background and has hired top notch business development and coding talent (Kochis, Ellis, Roche, Hodges). This is in contrast to most blockchain projects at current: they build a product and then go about finding customers. Chainlink is being built from the ground up for their customers by a group with intimate knowledge of what large enterprise needs and what they will and will not tolerate in a high value project.

Interestingly, the ChainLink team did not want the token listed on exchanges. The fact that the value asset is on the ETH blockchain allowed Binance to list the project in its early days. The exchange was not a result of the team seeking liquidity, it was a result of them not being able to prevent it. Many of the smaller investors who were never supposed to be allowed access to this network are now holders only because of the transferability of blockchain assets. Consider how that contrasts with many projects aggressively seeking liquidity and what that means about how they view the long term prospects of their networks.

Another interesting origin tidbit that informs the project: ChainLink is traded like an ERC-20 token and can be held in ERC-20 compliant wallets, but it is in fact an ERC-677 token, the first and only of its kind. This class was created by one of the Ethereum coders on the team, Steve Ellis, by adding the transfer and call functionality and integrated by the Ethereum foundation. Most projects in the crypto space would make a major announcement about having the premier blockchain for smart contracts create an asset class specifically for them, but Chainlink has not. This fact has also led some less ethical investors to spread misinformation (see below) as a means to weed out investors who don’t do their own research.

Unannounced partnerships
In a crypto landscape that is rife with over-hyped under delivering projects, Chainlink intentionally flies under the radar. This is by design and the project leads have all explicitly stated that this project is being built for large customers who require a clean, working product without social media buzz. The reason for this is simple when you look into the partnerships: major corporations will be using Chainlink, either alone or in combination with their own blockchain projects, as a sale-able product (for an example, see Microsoft’s Bletchley Cryptlets using Intel’s SGX). This ensures significant muscle behind Chainlink adoption in exchange for partner’s ability to brand and vend the product as they please.

Chainlink is aware of this status and leaves the entirety of partnership announcements to the partners themselves. Chainlink has stated publicly that they and Smartcontract will not announce partnerships. The below is based on much research into the people working on the project, publicly acknowledged use of protected logos and public statements by the team, especially in the early stages of the project before they became more tight-lipped. Another tactic that has been used on most of the below cases is reporting the use of the logo by Smartcontract to the corporation and asking if they are aware. In general this has resulted in a standard boilerplate answer that partners are allowed limited use of their logo for development purposes. For example: if a corporation is lending Chainlink a software developer, has announced a project that utilizes the chainlink network for oracle pulls and has publicly acknowledged that they are aware of Smartcontract using their logos, I consider that a partnership. Such a partnerships will likely not be announced formally until the launch of a final branded product by the partner corporation.

**SWIFT**

The most important partnership Chainlink has is with SWIFT, the monetary messaging collective used by nearly all banks. Chainlink has been invited as a presenter at SIBOS annually and has been public with their proof of concept with both sides reporting positive results thus far. The more important aspect of this partnership is the monopoly it gives Chainlink for business to business use cases. For nearly all major business, payment settlement is done via banks and bank accounts. While some businesses may be amenable to using crypto assets to pay for goods and services, most are not and, more importantly, many will not because of regulatory concerns. For this reason the only end-to-end use case for smart contracts must involve legacy banking systems and SWIFT has given Chainlink the only DLT opportunity in this space. No other blockchain interface will be able to interact with SWIFT APIs, and by extension, no other project is likely to have the ability to check balances at SWIFT member banks (a critical check for the initiation of smart contracts), lock smart contract funds and trigger bank-based smart contract payments. In other words, if Chainlink doesn’t work, high value smart contracts will be unlikely to work for the foreseeable future.

One side note that does not really benefit Chainlink but does inform the motives behind SWIFT’s use of Chainlink: politically within banking there is a push to allow for open
banking frameworks. The clearest of this is payment services directive 2 (PSD2) which directs banks to open their APIs and allow new fintech groups to provide third party services to customers. This would seem to be a loss of consolidated power within the banking industry, however there is a silver lining. Data and API providers within the Chainlink network are reimbursed for data and API calls. For publicly available, widely distributed data, these calls will likely be very inexpensive with multiple nodes competing to offer these services. For closed APIs, however, these access points would be extremely valuable if they could be monetized. This allows an existing bank consortium (SWIFT) to protect their interests by being in on the ground level for the critical access layer for smart contracts, all while externally being able to say they are in compliance with regulators open banking directives. Like it or not, it is a brilliant business move and explains why SWIFT has given Chainlink such an advantageous position.

Zeppelin_OS

This is the front end kit for enterprise users and developers of Ethereum based smart contracts which allows for the use of modular, secure smart contract code for individual and business use. Zeppelin_OS has confirmed that Chainlink will be integrated at the kernel level. This means that all smart contracts generated by Zeppelin_OS will by default use the Chainlink network for obtaining off-chain data, even if the author has never heard of Chainlink.

Microsoft

Microsoft, like IBM, is putting together a suite of blockchain applications for its clients. Similar to IBM, Microsoft is investing significant time and resources into having enterprise blockchain solutions available for its large corporate clients. One concern that such clients have is exposure of their and their customer’s data. Sergey stated (perhaps unintentionally) in one of his early talks that Chainlink is working with Microsoft's Bletchley cryptlets, their enterprise solution to this problem for their blockchain applications. Of note, this requires interaction with permissioned blockchain (a major part of Microsoft's blockchain offering) and thus would require either an in-house oracle network or interaction with an existing, decentralized oracle network which is blockchain agnostic and interacts via adapters.

AXA

AXA has been a longtime development partner of Chainlink and is planning a flight insurance product called fizzy using automatic payments powered by smart contract. Payments data to activate the smart contract will interact with the blockchain via Chainlink and the external flight data will trigger the contract via Chainlink. Financial payments will be via any of the fiat processors running nodes on Chainlink. Going off the Smartcontract website that would be HSBC, Chase, SWIFT, Wells Fargo, Citi, Paypal, VISA and Mastercard.
Intel

The chipmaker has taken major interest in the use of smart contracts and now offers a protected hardware environment which allows for sensitive data to be used, with verification of correct computation, in a trusted environment. Intel calls this offering SGX and it is a part of Microsoft's Blechtle cryptlet offering. This is a relatively new offering going public, but take a look at the Chainlink whitepaper which, contains discussion of this offering from a development partner's perspective. For more information about Inte's SGX and Chainlink please see the videos listed below.

SAP and Salesforce

SAP and Salesforce offer enterprise backends and are both present in schematics used by Smartcontract. John Barker has recently started making commits on the project. Salesforce is betting big on the API economy with their recent acquisition of Mulesoft for $6b. If there are any enterprises that understand the concept of the coming API economy ("the new oil") it is backend providers like these two.
DocuSign

Tom Gosner has spoken publicly on panels with Sergey (see below videos) and interacted with him on social media. These interactions, at least on their surface, have appeared very positive. Part of the packaged product Smartcontract will be selling to enterprise is an interface to use legally binding contracts and DocuSign is the industry leader in this respect.

Tesla

While the above partnerships have readily verifiable information, this one is far more questionable. This partnership speculation arose from a few pieces of information that may or may not be tied together. A developer named Jordan Bonilla made contributions to the project which led some investors to contact him as his linkedin page stated he still worked at Tesla. This was confirmed and it was around the same time that Tesla had hinted at using blockchain to allow for a real-world data driven insurance platform for Tesla drivers (as Tesla model S owners pay the highest insurance premiums of all consumer car owners). Taking data that Tesla cars already generate and interfacing this with blockchain based smart contracts would constitute a dynamic, risk adjusted insurance model and would require the use of Chainlink to facilitate the interaction.

Other partnerships

The above are the low hanging fruit; there are far more partially and fully disclosed development partners of Chainlink than can be contained in this document. If you go down the path of searching through the team’s code comments and developers who have interacted with Chainlink, you can unearth a lot. There is a common infographic circulated within Chainlink investment groups that points out a large number of the other not-so-well-hidden partners (HSBC, Citi, Fidelity, Sony, Accenture, Request, Mulesoft, Salesforce, Walmart, Chase, etc.) if you are interested in further research and digging.

A side note about partnerships:

One thing to note about the above is that many are well-known large corporations. US (where Smartcontract/Chainlink is based) copyright law allows non-consensual use of copyrighted logos where a reasonable observer would not imply a relationship. An example would be a news crew reporting on a Starbucks would not be assumed to have a partnership with Starbucks while a restaurant displaying their logo on their storefront would. Look at the Smartcontract website and ask yourself whether a reasonable observer might imply a relationship and then ask yourself if Smartcontract is using those logos with permission from their partners or not.
**Why Chainlink?**

Chainlink is commonly viewed to have multiple competitors in the space. In a basic sense this is true: there are other projects that either in part or as a main focus aim to bring off chain data on chain. On further inspection, however, there are no viable competitors for Chainlink for the vast majority of customers who stand to gain the most through the use of smart contracts. Specifically, in order for a project to be a true competitor to Chainlink (and be a viable option for high value transactions in the B2B and B2I spaces) that project must have:
- Access to banking infrastructure and APIs not only in the sense of publicly available banking data like bond rates, but also in the institutional sense of allowing the network, in secure fashion, access to APIs that can trigger fiat payments, check account balances and execute ownership transfers. In Chainlink’s case this is the involvement of SWIFT and major banks as ground level development partners.

- Involvement of a trusted data environment from the ground up which allows for the use of, but not disclosure of, highly sensitive data in the operation of smart contracts. In Chainlink’s state this is their development of and use of SGX technology.

- A trust mechanism that incentivizes all participants in the network to behave in an active, trustworthy manner when providing data feeds and API access; this must be done in a way in which even an intentional bad actor has no incentive to participate. In Chainlink’s case this is the act of nodes staking LINK.

When you view the problem with the above understanding, there is no other oracle project that comes close to being a viable competitor. As an exercise here are other projects that have stated they will bring oracles to blockchain and a brief overview of their current state and hurdles to real-world utility.

**Oraclize**

This project is the classic centralized oracle. As discussed above, this may have some applications in low value transactions (think sports betting) but is not acceptable to business institutions for the above reasons. Add this to the fact that they have experienced significant difficulties with uptime and data integrity. The ETHorse project has a recent post where they are awaiting the launch of Chainlink to switch from Oraclize because of these concerns, and ETHorse is the exact kind of project that would receive the minimum marginal utility of using a decentralized oracle network versus a centralized one.

**Augur**

This exists, at current, as a section within a white paper as to the intent to create oracles. I have yet to see node, consensus, aggregation or validation approaches or code put forth by the team.

**Zap**

This is a similar project to Oraclize and does not contain framework for data security, fiat transfer partners or really anything other than a way to package publicly available data feeds for use in smart contracts. While this may have some applications for situations not involving the use of trusted data or fiat value systems (for example, on
chain gambling), it does not represent a viable solution for business that has access to trusted data or requires the use of APIs.

**Mobius**

Mobius is the Stellar Lumens linked dapp network provider and potential oracle network. Originally, I thought this would be the main competitor to Chainlink, however it appears this will not be the case. Stellar allows for limited smart contracts via a simple, Turing incomplete language and a proprietary oracle network would likely have some value for their main application (cross border payments with automatic value exchange routing). Most development from Mobius now has centered on creating a dapp marketplace and being the default token for use in dapps on Stellar. This is a reasonable business case, but not a competitor to Chainlink at current. This is also interesting to me from an intra-personal perspective; Jed is the definition of an industry insider and understands everything the Ethereum alliance is doing. There appears to almost be a “carving out” of territory where Ethereum is actively avoiding the use case of value transfer (which it is, ironically, better at than bitcoin) while Stellar is avoiding at least the high end use cases of smart contracts.

**The necessity of decentralization**

A common question about Chainlink is that of the necessity of decentralization. Indeed data APIs can be cryptographically signed to ensure authenticity and there are a number of trusted data sources in use today. In the sense of bringing real-world data to the blockchain this is true, however in a larger sense of presenting a usable product that could achieve real-world cost savings, this is generally untrue. There are usually two arguments made to address why the network must be decentralized. The most important one (the latter one here) is actually by far the most important for the entire DLT space.

Simple argument: A commonly cited reason why the network must be decentralized is that it offers all the advantages inherent in decentralized networks, namely that it will be highly resilient and that it avoids a central bad actor from improperly executing a smart contract. Oracize, a centralized oracle service, has has multiple well publicized issues with uptime and data delivery and a decentralized network would by default have little to no downtime.

Complex argument: in order for an oracle network to have value it must be usable for the customers with the most to gain through the implementation of smart contracts. It also must offer existing enterprise with valuable APIs and data feeds a reason to participate in a manner that is safe for them and their customers. In general these entities (large business, high net worth individuals, wealth management groups, insurers etc.) have proprietary data that cannot be publicly shared but also must be used in the execution of a smart contract. An example would be the querying of a bank account balance to ensure it is above a certain balance cannot also reveal the actual bank balance to the smart contract (which is by definition public, immutable and trustless).
Because of this, in order for relevant entities to be comfortable, trusted data environments must be available and no single entity can be in a position to be coerced or acquired to reverse this. No single agent can exist that can demonetize a valuable API or data feed. Any centralized agent would then be at risk of compromising this state (see recent large “trusted” agency leaks of sensitive customer and consumer data). A decentralized network is then necessary for the relevant entities to participate.

Vigilant early investors and misinformation

Really only two groups are invested in this project at current: very high net worth insiders (those who are in the top wallet holders) and avid blockchain enthusiasts who have contributed to much of the above research. To be clear, the latter group does not want any real information shared about this project (as they are typically smaller investors looking to dump paychecks into the project while it's cheap). There is also, among this group, a generalized disdain for people who don’t dig as deep as them and they want to keep normal investors from knowing about this project while it offers the most upside.

To further explain, this group of investors will bombard any real information given to mainstream investing sites with negative comments and incorrect information. This is compounded by the team’s low PR stance. From an ethical standpoint they feel that if investors are so helpless that they can’t see through obviously false information, then they don’t “deserve” Chainlink. I can’t say I fully disagree with them, however I feel at this point the potential overall benefits of the success of the project outweighs their desire to maximize their upside.

Examples of misinformation:

- Comments about Chainlink being “only an ERC-20 token” are common and are a running tongue-in-cheek joke. Indeed there have been many vaporware ERC-20 projects built on seemingly hype alone. The reason for this is twofold: for the ChainLink network to operate as above it must have a native asset with the transfer and call functionality (which ERC-20 does not have). Having a special functionality added to their ETH token (and creating a totally new asset class in so doing) would, for any other project, be a huge selling point: “look how important we are in that Ethereum made a special asset class for us because our project is so fundamentally important to the entire smart contract space.” Of course, the team has kept this quiet, but calling ChainLink an ERC-20 token is not only factually incorrect, but also it requires the reader to lack a simple piece of information about the project. This serves the goal of keeping investors who won’t conduct their own research out.

- Similarly, a common joke about Chainlink is that it will be brought down by Ethereum network congestion or “can be stopped by Cryptokitties.” This, again, requires the reader to have a fundamental misunderstanding of the project. The asset, LINK, uses the Ethereum network but Chainlink is a network in and of itself with nodes
and reputation providers providing the backbone. Chainlink is network agnostic and will launch with Ethereum, Bitcoin and Hyperledger adapters operational, allowing the Chainlink network to provide external data natively to those blockchains and allowing customers to choose if they would prefer a public blockchain or a permissioned one. Additional blockchains only require software adapters, so realistically any network which can support smart contracts can use Chainlink as the sole real-world interface. Moreover, the development kits for these networks (including Zeppelin_OS) will natively incorporate Chainlink, so often smart contract creators will be using and paying for the Chainlink network by default without knowing it.

A related piece of information came up in clarifying this point: a blog performed a code review of the Chainlink project. This blog has since been suspended but archived versions can be found by searching for “code review Chainlink.” This review contained some negative points that were factually incorrect (they cited lack of timezone interoperability as a concern when all times were by default GMT and they completely missed the finished coded adapters, falsely concluding, as above, that the network was dependent on Ethereum). In general in early stage businesses the rule is that detractors who voice opinions should be ignored (as they cannot be outright refuted and addressing them generally brings them more attention) and detractors who state factually incorrect information about a project must be promptly and directly addressed. Chainlink’s team was made aware of this code review, quickly acknowledged that there were multiple factual inaccuracies in it and then said that they were just happy that more people were interested in the space. This means one of two things. Either the Chainlink team, comprised of respected developers and a CEO with VC experience, is completely naive or that all of the critical partnerships are already established. This would imply that maintaining a low profile to preserve existing partnerships is more important than maintaining image for the development of new partnerships.

- Early comments centered around a “two man” developer team. These comments were easily disproved by examining the branches of the teams github (which, to be fair, is linked publicly both at the main reddit subforum and on the team’s web page). Currently I count around 17 high level, experienced developers who have made active contributions to the project including the ones above “on loan” from industry partners.

- Comments about Sergey’s being unreachable or having given up on the project were and are also easily disproved but would require the use of the teams’ slack or gitter (which again, to be fair, only require you to email the team and ask for access) to interact with him. Slack and gitter are well known in software development circles but infrequently used outside of them. This line of comment essentially was designed to “weed out” normal investors who expect project updates via twitter. Ironically Rory and Sergey both publicly gave very well reasoned arguments as to why they prefer those over twitter, but again, that would require the reader to do some work.

- Comments about Chainlink being forked, shadow forked, or the project ditching the LINK token for just using ETH or Tether; these rely on the reader not understanding the
functionality of the ERC-677 token (see above section on this) and not understanding the concept of open source development. These comments are good at scaring away uninformed investors, but fail even the most basic logical tests (for example, right now you can “fork” the bitcoin blockchain and give yourself all of the coins; this will not, however, make you a billionaire).

- The other avenues of comments are too numerous to name, but the recurring theme is that they sound reasonable at first glance, but if you dig even the littlest bit they fall apart (and ironically often lead you to information the author wants smart investors to find about Chainlink). They also (for better or worse) often contain some tongue in cheek signaling to other well versed Chainlink investors; a notable comment about a project that is an indirect competitor to Chainlink (Mobius) made reference to a “great project from New Delhi” (which it isn’t) as a reference to that Stanford team’s Indian heritage.

Further research:

Properly looking into Chainlink is a massive undertaking. As I stated above, I do have some information that I am not sharing here from closed investment groups. It will not be shared as the loss of access to those groups outweighs my desire to get more investors interested in the real-world use cases for smart contracts and the critical role of Chainlink in those use cases. Nearly all of this information is present publicly or can be logically deduced from the above. It is in the same vein as the above; in other words, large corporations are certainly aware of blockchain and the potential it holds to reduce their costs. I would recommend starting your look into Chainlink by watching early videos of Sergey Nazarov speaking about his project, especially back when the project was newer and lips were looser as to long term plans and integrations. Good videos to watch multiple times would be:

Sergey at Devcon3
Sergey at CoinCongress
SXSW Smart Contracts
Sergey Q&A Coinfund
Sergey Ethereum Developers Meetup SF
Sergey Bitcoin Devs Seminar SF

From there you can go as far as you feel necessary in evaluating an investment. A warning: the rabbit hole goes deep.

Investment perspective:

There are a few points that warrant mention about Chainlink strictly from an investor perspective. The first is that Chainlink is an all-or-nothing investment. If the network launches and becomes the default oracle network for offering paid access to critical real-world APIs and data feeds, it will become as fundamental to modern business
interaction as the internet. If the network doesn’t work, is killed by regulation or another network becomes the default network, Chainlink’s value will go to zero. In that same vein, Chainlink is more valuable from a monetary perspective than Ethereum, EOS, or any other smart contract platform. Multiple networks can exist and compete as a backbone for the on-chain portion of smart contracts. Each will offer a public, immutable ledger and differing incentives to developers, miners, validators and coders. Because of this heterogeneity, there will always be competition in the space. The interface for real world APIs and data feeds is a natural monopoly. The first network to offer the ability to link bank payments, trusted data sources and on-chain smart contracts will be the only one to be used in any scale. This is because there is a significant barrier to entry for each interacting entity which will generally only be undertaken once per entity in order to achieve cost savings.

If you’ve taken the time to read this far I will leave you with a prediction: if smart contracts gain widespread use, the overall market cap of Chainlink will be the highest of all DLT. The reasons for this are many, but the most important is this: prices are set by supply and demand. The highest prices are set by a combination of limited supply held by unmotivated sellers and buyers with high, inelastic demand. If smart contracts gain widespread adoption, they could drop large, multinational business operating costs by 2-15%. This may sound like a small amount, but to a business with a 3% profit margin, this is significant. So significant, in fact, that if a competitor is unable to similarly reduce operating costs, they will go out of business. The largest holders of Chainlink will be the founding institutions above. They will be highly unmotivated to allow their competitors into their monopolistic oracle network that stands as the gatekeeper to the modern B2B and B2I smart contract economy. Put another way: the price determinant for an amount of LINK sufficient for a high reputation node will eventually be the marginal utility lost by an large multinational enterprise in giving up monopoly access to a network that offers operations savings that are multiples of their current profit margins. I invest primarily for a living and I can confidently say that I have never come across an investment like Chainlink and I doubt I will again in my lifetime.

Conclusion:

This is a brief overview of the Chainlink project as it stands currently, but is by no means comprehensive. Again, in the interest of fairness I should state that I have intentionally withheld some information that is from private investment groups. As with all investments, you must read the white paper, do your own research and really make sure you understand why you are investing your money and when you intend to take profits or cut losses. That said, Chainlink is an absolutely necessary component of workable smart contracts and is without any current viable competitors. The team has done an excellent job of securing the necessary partnerships to make a product with immense real-world value and there appears to be a large amount of institutional interest in making sure the project succeeds. From my perspective, it must succeed if blockchain is to move past mere value transfer to the true killer application: trustless
interactions that allow every marketplace player to compete in the marketplace based only on the value they bring.