

Why participate in WINE OF THE YEAR 2019?

Briefly on WINE OF THE YEAR competition

Around 500 wines available in Latvia

20+ most important wine importers

WINE OF THE YEAR stickers

Guidebook to Latvia's wine lovers!

TOP100 WINES + CHEFS: a major public wine tasting

Heaf of Jury – Michael Schuster

Jury consisting of Europe's leading somms!

WHY PARTICIPATE in WINE OF THE YEAR 2019?

- #1 Present a wide range of wine brands to a top-notch audience noted for its purchasing power and interest into wines;
- #2 Support your sales results and medals issued by the most respected Latvia's wine authorities and the Head of Jury Michael Schuster have proved their ability to positively influence sales & turnover of the winning wines;
- #3 Secure serious publicity for your wine brands we work with the leading lifestyle media (Santa, Klubs) in order to reach a substantial share of Latvia's wine lovers and opinion leaders;
- #4 Support your brand & internal communication the results of the competition have been actively used in internal communication client magazines, trade materials, brochures, trade support materials, etc.;
- #5 Boost the local wine culture Top 101 wines participate in Latvia's most attended public wine tasting TOP 100 WINES + CHEFS (scheduled for Nov 16, 2019). Together with other Riga Wine & Champagne events, it is a major contributor to quality wine consumption and a mature wine culture in Latvia.

WINE OF THE YEAR 2019 Winelovers' guide published at the leading lifestyle media



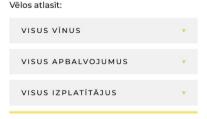


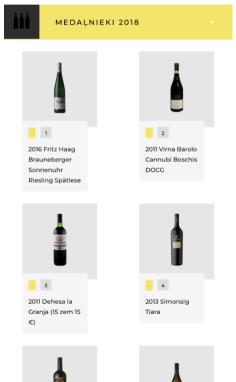


Mobile-friendly searchable database of the award-winning wines – highly popular among wine-lovers













MEDALNIEKI 2018

Top-notch audience at the TOP100 WINES + CHEFS



New location for TOP100 WINES + CHEFS parade



Reviews of competition WINE OF THE YEAR



"RSkorpions and SKY retail stores have participated in the "Wine of the Year" competition since its foundation. It is quite evident that the awards have contributed to improved sales as well as are an immense support helping consumers make a well-informed decision. We're participating again in 2019 competition!".

Janis Kalkis, Head Sommelier, Sky supermarkets.

Reviews of competition WINE OF THE YEAR



"The medals we have acquired during "Wine of the Year" competitions have certainly helped us launch certain brands in Latvian wine market – particularly when communicating with partners, restaurants, clients. Thank you for cooperation!"

Svjatoslavs Rivlins, Head of Marketing at Balmerk

An example of AWARD-WINNING WINE COMMUNICATION



INTERBALTIJA AG. Participating in "Wine of the Year" competition since 2014

Uldis Grigalis, sommelier of Interbaltija AG:

"Taking part in the competition means we can present and introduce a wide range of our wines to Latvia's wine loving public. We have been taking part in the competition since the very first year, and are very proud of the excellent results our wines have achieved.

The awards of the competition provide useful directions for Latvia's wine lovers, helping them not to get lost in our crowded wine market".

An example of AWARD-WINNING WINE COMMUNICATION



RIMI Latvia. Participating in "Wine of the year" competition since 2015

Mārcis Mitrevics, Head of Wines department at RIMI Latvia

"We actively use the "Wine of the Year" awards to communicate our wine portfolio to consumers – we believe it certainly helps them when choosing their favourite wines".

ALKOHOLA LIETOŠANAI IR NEGATĪVA IETEKME. Alkoholisko dzērienu pārdošana, iegādāšanās un nodošana nepilngadīgām personām ir aizliegta. ALKOHOLA LIETOŠANAI IR NEGATĪVA IETEKME. Alkoholisko dzērienu pārdošana, iegādāšanās un nodošana nepilngadīgām personām ir aizliegta

SALES PROMOTING MEDALS - STICKERS









Price for one label per one type of label (Gold, Silver, Bronze or Worth a Try): EUR 0, 15 + VAT, if order quantities are from 250 to 2000 per type of label.

Price for one label per one type of label (Gold, Silver, Bronze or Worth a Try): EUR 0, 10 +VAT, if order quantities are from 2000 to 40000 per type of label.

Please, note that the minimal order amount for one type of label (Gold, Silver, Bronze, Worth a try) is 250.

Example: 1000 gold and 5000 bronze labels would cost = <math>1000 X 0, 15 + 5000 X 0, 10 = 150 + 500 = EUR 600 + VAT.



Why participate in WINE OF THE YEAR 2019?