

# 'Simplicity is the ultimate sophistication'

- Leonardo Da Vinci

Copy is not written. Copy is constructed from basic elements.

The art is choosing the right elements that will give your audience **trust** in your brand.

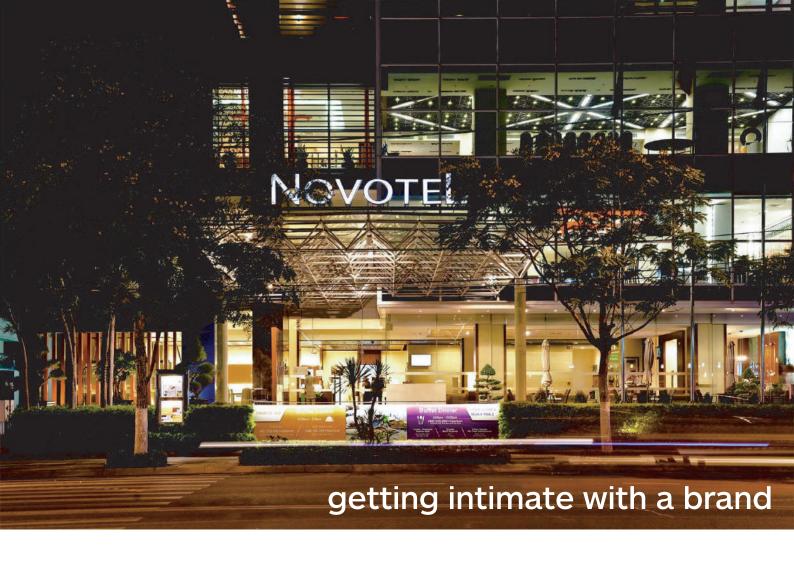
I'm a trained journalist who stumbled into copywriting 7 years ago. Since then, I have helped clients in numerous industries get their message across – simply, clearly and effectively.

Along the way, I worked next to graphic designers, marketers, UX/UI professionals and web developers.

I gained intuitive knowledge about each of these roles. And with this intuitive understanding came a realization: the basic elements of copywriting are integrated in each of these disciplines.

Great design, a great interface, great progamming... are nice. But without great copy, there is simply no **trust** from the audience.

And if there is no **trust**, there is no **sale**.



Over the years, I have refined my copywriting process.

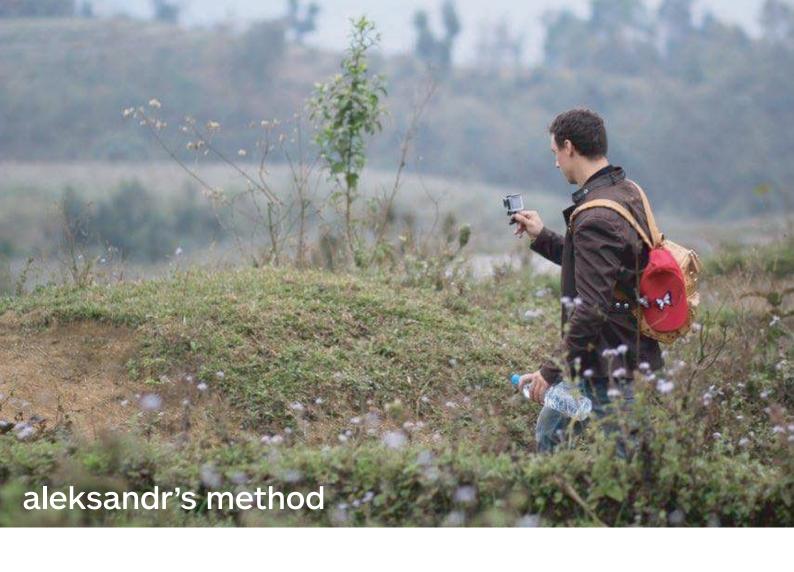
Now, it always begins with a fundemental step that defines everything I do after.

It all starts with **getting intimate with the brand**.

This means actually visiting the company, speaking with the top managers in every department, asking the right questions, and undertsanding the brand's audience so thoroughly that I can practically guess their favorite color.

This gets me in tune with what copy will capture and hold the readers' attention.

I don't write copy that sounds fancy for the sake of sounding fancy. I write copy that will connect with your audience on a **deeper level**.



From established U.S. financial institutions, to European white label software companies, to Eastern European digital agencies, I have addressed large audeinces using simple, clear, and effective copy. My method employs three components that make my services unique.



### **UX/UI Sensibility**

Working closely with designers and UX/UI experts has given me insight into how a site's layout should interact with the copy.



#### **SEO-Minded**

Running a digital marketing firm in the past and doing SEO for years means I always write with the search engine in mind.



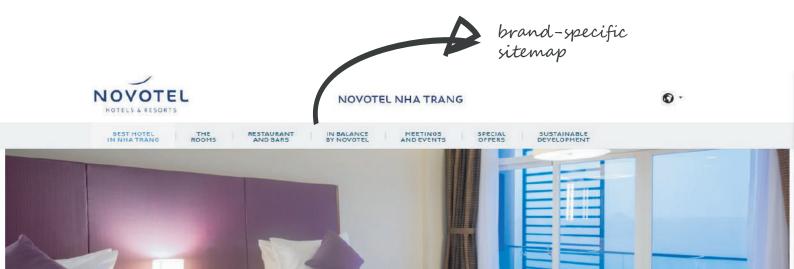
#### **Editor's Insight**

Years of editing others' copywriting allows me to look at copy from an editor's perspective, as well as give it the same clean finish.



Here you will find a number of case studies from past work that I've done.

# 1: Novotel Nha Trang



#### BEST HOTEL IN NHA TRANG

Novotel Nha Trang sits at the precipice of the city' striking coast, conveniently located near the best of Nha Trang has to offer.

Innovative room design and modern amenities ensure an enjoyable, hassle-free stay, complete with hotel-wide free Wi-Fi, rain showers and sea view balconies in every room.

Experience our highly-regarded restaurant, The SQUARE, featuring themed nights with premier fusion buffets, swim at our outdoor pool or access the beach area, and stop by our In Balance fitness centre and spa.

Join us at Novotel Nha Trang and find out why we're the #1 rated 4-star hotel on TripAdvisor, with over 1,500 reviews and a 4.5 star rating.



50 Tran Phu street, 652076 Nha Trang city, Khanh

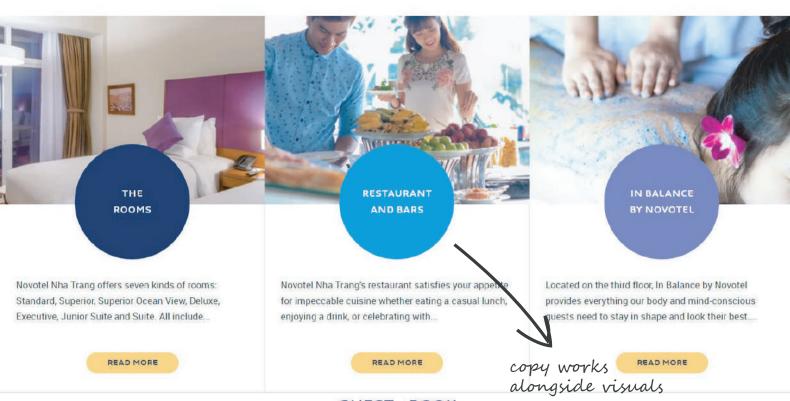
Vietnam

Tel: +84 58 6256 900 Fax: +84 58 6256 901 Email: H6033-RE@accor.com

SEE THE MAP



feature-first copy



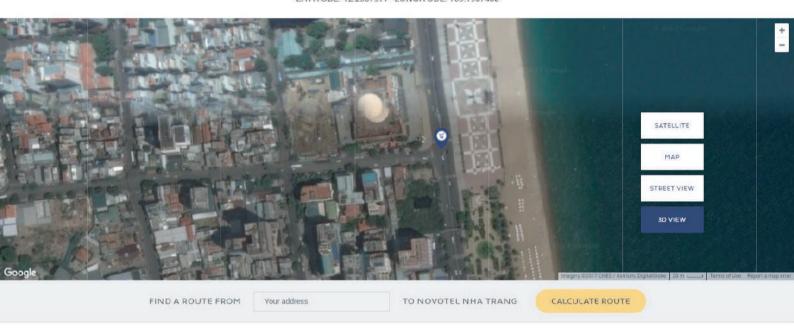
#### GUEST BOOK





## LOCATION

ADDRESS: 50 Tran Phu street, 652076 Nha Trang city, Khanh Hoa, Vietnam PHONE: +84 58 6256 900 - FAX: +84 58 6256 901 LATITUDE: 12:2387911 - LONGITUDE: 109.1967488



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#### NOVOTEL NHA TRANG

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Novotel Nha Trang - Family & Business trip hotel

# 2: La Villa Restaurant

audience-specific sitemap

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HOME ABOUT US MENU WINE LIST RESERVATION GALLERY PRESS BLOG FEEDBACK CONTACT US



Discover La Villa

panels were added to address common customer questions

these panels link to the most-clicked header menu items

Enter a world of true fine dining



LEARN ABOUT FINE DINING
Read fascinating insights about French gastronomy

Our series of articles delves into the work behind La Villa's Michelin-quality experience.



# **DELICIOUS WINES**Explore our wine list, hand picked by Chef Thierry

See our menu of over 200 hand-picked wines available at La Villa.



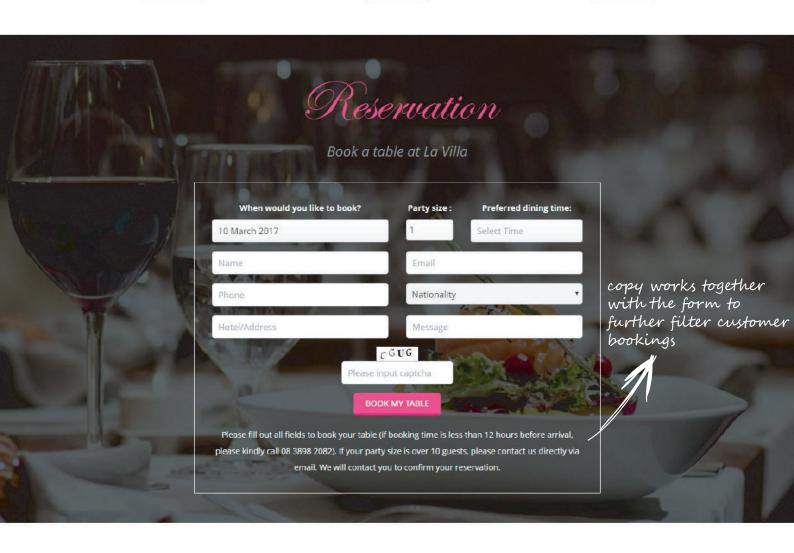
#### LUNCH AT LA VILLA Michelin-quality lunch at La Villa

Enjoy a spectacular lunch in our outdoor garden, or step inside for a refined dining experience.

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#### We pride ourselves in living up to the highest standards











frequently asked questions over phone

Contact us for any questions about menu options, special requests or table availability.

#### **OPENING TIMES**

Lunch is from 11:45 to 16:00 (last order is 13:30) Dinner is from 18:30 to late (last order is 21:30) from Monday to Saturday (closed Sunday)

#### ABOUT US

#### VISIT US

14 Ngo Quang Huy, Thao Dien Ward, District 2, HCMC (Opposite to AN PHU Supermarket, Thao Dien street) T: +84 8 3898 2082 | T: +84 9 0771 9879







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# 3: NYDVS

I worked alongside a UX/UI expert who had previously been employed at Google. The incentive (free analysis + estimation) is placed right by the main CTA (request a quote) and phone number to draw people to call or email for a quote

Website Development and Marketing Services Free Analysis and Estimation

1.800.90.NYDVS O REQUEST







Our Services

Website from Scratch

From simple concept to a

fully realized and functional

website, our company will

take your project through

process.

the entire web development



E-commerce

Our e-commerce solutions

distribution of your products

and services on the global

help kick-start the

network.

We are a group of professional web developers, designers and marketologists based in New York. We develop, optimize and maintain websites and applications for all areas of business.



pure, simple copy that describes exactly what the company does



#### Web Services

Choose from a selection of expert web services that target your specific business needs.

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# Mobile Development

Our stunning, fast and responsive mobile development ensures that your business is available on any device, anywhere, anytime.

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#### Our Clients

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✐Ͽ



Our Work

1.212.359.1679

\$ 1.800.90.NYDVS

info@nydvs.com

1002 Quentin Road, ste 2001

261 West 35th st, ste 1003









4: Savile

# Design and Print Business Cards in Ho Chi Minh City for \$19

## Dear fellow professionals,

Savile is offering 250 premium business cards, including custom design, printing and free shipping in Ho Chi Minh City, for just \$19. Get started by clicking below.

Savile Team

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# aleksandr smechov copywriter Awesome Business Cards in Ho Chi Minh City

Forget flimsy paper and copy paste design that takes you back to the last century and makes your customers gag. Savile takes your company seriously, and crafts premium business cards and copy & consultation that not only reflect what your business is about, but look great as well. Starting at \$19 for first time customers, you get custom design, printing and free shipping for all business cards.

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website copywriting email sequences

copy with a certain personality attracts a certain audeince





# Premium Business Accessories in Ho Chi Minh City

This is the pen you take to sign a contract, the notebook you open in front of your clients, the shirt you proudly wear at events. These are not the business accessories you give away for free, but keep in-house as a proud reminder of your professionalism as a business.

## Who We Work With











# FOCUS THE BR



# Get Your Premium Business Cards and Accessories Today

Check out Savile's Shop for all our premium items.



introduces

Floor 3, 11A Hoa Hung, District 10, HCMC / +84 165 216 0687 / info@savile.vn

# 5: Thao Dien Village

natural, yet logical menu naming creates a user-focused experience



RELAX GATHER SAVE CONNECT BOOK NOW 🗏 🔼 .









#### THAO DIEN VILLAGE

AN OASIS ON THE BANKS OF SAIGON RIVER

Thao Dien Village is a leisure and business complex tucked away in a peaceful, isolated area in District 2. Located by the river with a magnificent lawn that overlooks the passing boats and floating hyacinths, the village includes a cozy boutique notel, two restaurants and a bar, along with premium meeting, wedding and spa facilities.







#### HOST AND PLAN EVENTS BY THE RIVERSIDE

Located by the serene Salgon river, Thao Dien Village is ideal for organizers who wish to host special events in more tranquil surroundings. Our Vietnamese and Italian restaurants provide delicious catered meals, while our riverside lawn provides ample space to host parties, events, receptions and more. For those that want to move their conferences indoors, our two large conference rooms provide a refined, private and fully equipped space with all necessary amenities such as projectors, tea and coffee breaks, note-taking equipment and more.

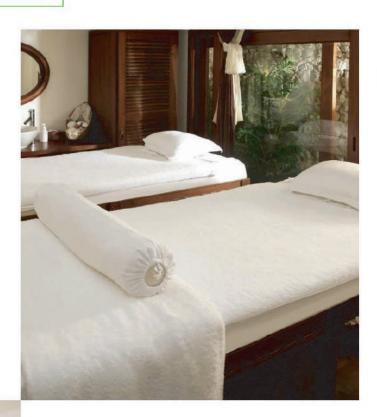
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the biggest selling point is displayed prominently

#### AUTHENTIC SPA AND FOUR-JACUZZI POOL

Get transported to a lush getaway at our Authentic Spa, which features a beauty salon, authentic Vietnamese massage services, steam room, sauna, four jacuzzis, and various body and skin care treatments. Our Health Club membership allows both guests and non-guests access to a state of the art yoga studio, exclusive discounts for various spa services and access to our large riverside pool.

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#### **BOUTIQUE HAVEN**

Our two boutique hotel blocks feature 20 beautiful, modern rooms that mirror the tranquility of the surroundings. Rooms showcase a contemporary European and Asian design, made to bring guests to a state of peace. When guests check in, our hospitality team provides a warm welcome and free fruit drink, leading them through the lush flora to a stylish, modern space - a serene retreat in an unforgettable setting.

VIEW MORE

the copy reflects
the actual venue. I stayed here
for a night, and interviewed
the managers for hours before
writing this

# DINING IN A LUSH, TROPICAL ENVIRONMENT

Authentic Vietnamese food is only steps away at Ngon Restaurant, and Thai and Italian cuisine is right next door at The River House. If you prefer dining outdoors, a table may be set up by the river bank — enjoy a gentle breeze by the river while you savor delicious international and local cuisines from our talented chefs. Afterwards, stop by for a drink at the Tapas & Oyster Bar by the riverside.

VIEW MORE

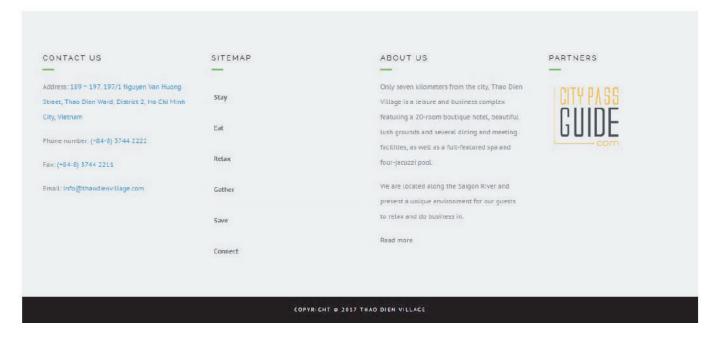




most famous cities around the world usually bring. Enjoying the peaceful green space breathing fresh air from the gentle Sai Gon river, listening to some folksong music completely make you feel comfortable and relaxed.....the hotel is quite well-equiped and very very clean, personel is super attentive and friendly, english is quite good as well. Always

#### R O B E R T 2 8 7 2 0 1 5

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# Guarantees

- My copy will be error free
- My copy will reflect your brand in voice, style and structure
- My copy will be SEO-friendly
- My copy will be audience-specific
- My copy will work together with the site's design and navigation
- My copy will be 100% original



'Make it simple. Make it memorable. Make it inviting to look at. Make it fun to read.'

- Leo Burnett