

Max Mustermann

Max.Mustermann@gmx.de
+49 xxx xxx xxx xx



WORKING EXPERTISE



since 2012

expert advisor for roofing, facade and insulation materials
in sales and distribution

Sale of construction materials to professional processors, private customers and public facilities. Creator of procurement plans for different goods, from different suppliers which have to be by the construction site at fixed times. Suppliers comparison by qualitative and quantitative factors and constant observation from market events to set orders at the optimal time. Preparation and lead of supplier discussions and establish initial storage-, quantity discounts, announce- and bonus agreements, terms of payment and delivery. Getting a wide knowledge in the area of building materials around pitched- and flat roofs, state subsidized insulation measures, photovoltaic and solar system. Expert for new storage, warehousing and product selection at branch offices in the sales region Nordbaden. Since 2019 person in charge of training for the trainees at the branch office Karlsruhe.

PURCHASE EXPERTISE

2018

Conversion from a net price to a gross pricing system in SAP C11 in close cooperation with IT department

2017

Founding of a specialist group with roof and facade specialist from other branch offices to get a general view on customers demand, changes on the market, technical developments and personnel changes

2015 – 2016

Development of a purchase strategy for the total ZG Raiffeisen Baustoffe Group in cooperation with expert advisors, branch managers and warehouse managers from other branch offices

since 2014

Long-term care of warehouse-suppliers with periodically discussions to enhance purchasing conditions

EDUCATION



2019 – 2022

further education for business economist
VWA Baden, Kaiserallee 12e, 76133 Karlsruhe



2019

trainer license
IHK Karlsruhe, Lammstraße 13-17, 76133 Karlsruhe

2010 – 2012

Second training for wholesale and foreign trade merchant
ZG Raiffeisen Baustoffe, Fettweisstraße 12, 76189 Karlsruhe

2008 – 2010

commercial college entrance qualification
Berufsbildende Schule SÜW, Steinfelder Straße 53, 76887 Bad Bergzabern

2005 – 2008

training for carpenter
Schreinerei Pfanger, Hauptstraße 30, 76872 Winden