

JOHN DOE

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Summary

Applications Engineer with 5 years' experience analyzing process data sheets to determine best equipment solution adhering to ASME, API standards in the downstream O&G sector.

Planned, organized, and carried out projects with budgets in excess of \$250K three to four times a year meeting all customers due dates for some of the biggest O&G facilities in South USA including unscheduled turnarounds. Initiate spare equipment program for various customers, which potentially saves thousands of dollars for a company as lead time is decreased due to spare stock availability. Eager to apply equipment knowledge at a refinery in the southern USA area to enhance company profit, reduce expenses, and streamline applications where possible.

PROFESSIONAL EXPERIENCE

COMPANY, CITY, STATE

Applications Engineer (July 2014 – Present)

- Key member in bringing awareness to pricing adjustments; leading to an increase in profit margin & revenue which often exceed monthly sales goals by 30%.
- Facilitated valve tracking program (Trello) when there was none, this now allows our facility to key in on upcoming urgent jobs and determine the amount of equipment in the shop at all times.
- Maintain high end accounts crucial to business, offer equipment solutions that could potentially save a client's plant thousands of dollars over time; in turn establishing great rapport with clients.

COMPANY, CITY, STATE

Field Engineer (March 2014 – June 2014)

- Monitor the wellsite data to ensure balance recording the usage of chemicals flowed during the frac stages, calculate wellsite data during downtime via E-learning, and assist the technicians with on-site field duties.

COMPANY, CITY, STATE

Customer Service Representative (January 2014 – March 2014)

- Utilize Microsoft Outlook and various programs to efficiently respond to customer concerns, maintain customer orders, and ensure adequate delivery dates.

COMPANY, CITY, STATE

Summer Intern (Summer of 2012)

- Assist with onsite field work to capture samples to later run laboratory testing to determine the most suitable materials for the job
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EDUCATION & CREDENTIALS

UNIVERSITY NAME, City, State

Bachelor of Science in Mechanical Engineering

Graduation Date: May 2013

TECHNICAL SKILLS

- Certified Level 1 Relief and Control Valve Technician

Proficient in:

- Word • Excel • Outlook • Power Point • Oracle • SAP • SRVSpeQ • ValvKeep

Familiar with:

- Pro-Engineer • MATLAB • Working Model • AutoCAD • MathCad

Interests:

Fitness & Nutrition, Fishing, Traditional Wetshaving, Material Composition & Selection to determine the effects in the workplace/industry, Different Cultures/Traveling