



# QUALIFYING QUESTIONS

## INDICATES A NEED FOR MX MEDICAL™ BASE

### 1. DO YOU COLLECT PAYMENT FROM PATIENTS AT THE TIME OF SERVICE? WHAT DO YOU TYPICALLY COLLECT?

- a) YES – how is it working?
- b) NO – is this something you have thought about?

**NOTE:** MX Medical Base allows you to accept and track in-office payments of cash, ACH/eChecks and credit cards at the time services are rendered. You can also create a patient “wallet” to keep a pre-authorized form on payment on file making it easy for you to collect for patients who use your services on a regular basis.

### 2. HOW DO YOU HANDLE PATIENTS WHO NEED MORE TIME TO PAY?

- a) Do you offer any type of payment plan options?
- b) Is this something you think would help your patients?

**NOTE:** MX Medical Base allows your in-office staff or your third party collections agent to set up patient payment plans so you can collect more and faster.

### 3. CAN YOUR PATIENTS PAY THEIR BILL ONLINE?

**NOTE:** MX Medical Base includes an online bill pay module that lets patients send you payments, check their payment history, open invoices, and more. In fact, MX Medical has a number of automated email communications that are designed to keep your patients informed of all their payment related events.

### 4. DO YOU USE A BILLING AGENCY TO HELP YOU COLLECT FROM PATIENTS AFTER YOU HAVE RECEIVED PAYMENT FROM THE PAYER (INSURANCE COMPANY)? HOW DO THEY COLLECT PATIENT PAYMENTS TODAY?

**NOTE:** MX Medical Base can be used by your billing agency to collect payments, put patients on payment plans, and increase total collections.

## INDICATES A NEED FOR MX MEDICAL™ FULL SERVICE

### 5. DO YOU PROVIDE PATIENTS AN ESTIMATE OF WHAT THEY ARE LIKELY TO OWE? IS THIS SOMETHING YOU HAVE THOUGHT ABOUT IMPLEMENTING?

**NOTE:** MX Medical Full Service includes all the features of MX Medical Base, plus an option to create patient estimates at the time of service (including verification of benefits eligibility when enabled) allowing you to better educate patients on what they can expect their total cost of service to be.

FOR MORE INFORMATION (877) 204-2345

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