# Importance Of B2B Social Media Strategy

You're trying to get your small or medium-size business up and running, but it's not happening? You are having issues with advertising? You want effective ads but don't want them to cost you an arm and a leg? Then look no further than the US-based Entreholic, your <u>B2B and social media</u> <u>strategy</u> partner!



#### Who are we?

We at Entreholic are absolute fanatics when it comes to creativity, lifelong learning and entrepreneurial discipline. These things are really important to us because we know you can't get anywhere in today's business world without them. We put our inspiration into practice, helping businesses get ahead in terms of social media strategy and digital marketing.

#### The Importance of Social Media for Business

Love them or hate them, social media are here to stay. Using them to chat with friends or colleagues may well be a personal choice, but when it comes to business, they are absolutely crucial. Social media strategies can influence the client's buying process to an inconceivable extent. The industry may define the social platforms, but having an active presence is of paramount importance at any rate.

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Statistics show that over 75% of adults in the USA have a social account and spend an average of up to two hours a day on social media. Over two-thirds of consumers are prone to purchasing items based on social media recommendations or referrals, and almost 50% of social media users have bought an item after sharing it on Facebook or Twitter. What's the situation with businesses? 80% of small business owners use social media to their benefit, employing them to drive their growth, and up to 80% have gained clients this way. What is more, 83% of B2B marketers use social media to increase awareness and exposure of their brand.

In almost 100% of the cases, our business clients (B2B) just don't have the time to develop and/or improve their social media strategy. Entreholic's services are affordable yet complex. We will make sure your platforms are active, so you can focus on what you're good at – your business.

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#### What Can Entreholic Do For You?

Let's start with this – we can and do help smaller companies understand the key approaches to get their business up and running. But we don't only cater to the SMB sector – we work with larger companies who may be struggling, helping them see the light when they're facing some hard times and get past the hitch that's always going to turn out to be short-lived. We revive their ambition with custom-made social media strategies and approaches.



Entreholic will develop a tailored approach based on the unique characteristics and features of your business and target group. We make sure we attain performance metrics that bring the results you are looking for. Our services include increasing brand exposure and awareness, generate higher website traffic, improve the management of your company's reputation, boost the lead generation, improve the business promotion outreach and many more.

#### Realize that There is Money to be Made

Your customers are connecting, sharing, posting and commenting on social media every day. Social media advertising makes it possible to advertise directly to your target group with amazing accuracy. Entreholic will help you create a profile of your perfect prospects and implement a social media advertising strategy to gain new customers without excessive costs.

The young, dynamic Entreholic team possesses a detailed grasp and highly accurate perception of every aspect of social media strategies and the digital marketing world. We help develop and improve your social media advertising campaigns, and our approach...

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#### **Get Attention!**

We create attention-grabbing, engaging social media advertisements that are a unique blend of effective colors and interesting advertisement copy. With that we connect your business to people who may want to buy your products. We identify people who are likely to spent their money on your excellent quality goods and target them via email and website retargeting. You can connect to 1000 potential customers based on industry and location on LinkedIn alone!