



Buy Sell Love Chicago

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COMPARE THE SERVICE THEN HIRE THE BEST

Important questions to ask BEFORE hiring a Realtor

- What do you know about this area?
- Are you a full time Realtor?
- How long have you been in real estate?
- How many clients have you worked with this year?
- What is your average Days on Market?
- What is your average list to sales price ratio?
- What tools do you have especially for sellers?
- What areas do you primarily work?
- Will you be showing our home or will it be on a lockbox?
- How do you negotiate deals?
- Do you attend the home inspection?
- Do you handle the inspection negotiations?
- Do you attend the walk through?
- Do you attend the closing?
- How do you feel about dual agency?
- What qualities differentiate you from other Realtors?