

Company Portfolio

ACCESS

SYSTEMS

منفذ الأنظمة للإتصالات وتقنية المعلومات

Access For Communication & IT
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President and owner: Mr Akram Asfour

Overview

ACCESS SYSTEMS is a Saudi company was formed over 9 years ago to provide integrated solutions to the Saudi market. We are a fast-growing provider of information technology services and multidisciplinary business solutions in the Kingdom.

ACCESS SYSTEMS integrates its wide range of capabilities to help companies appreciate the benefits of information technology once employed. ACCESS SYSTEMS has the necessary skills to provide a comprehensive assessment of how an organization fits within the information technology environment.

Since its foundation, ACCESS SYSTEMS has evolved from being a regional system integration establishment, to an internationally acclaimed integrated solutions company. We work with a network of national and international allies to provide cutting-edge technologies in ICT solutions, services and support. Those are designed to maximize our clients' investments and meet their objectives with minimal cost; benefiting from existing ICT infrastructure.

Our work includes:

- Data Center Infrastructure
- Security solutions and services.
- Communication solutions.
- ICT Infrastructure solutions.
- Educational solutions.
- Systems Integration.
- Broadband Subscriber Management Solutions.

Vision, Mission and Values

Vision statement

We are committed to building a world class organization, by providing solutions from vendors that are globally recognized. Our vision is to be renowned as an exceptional provider of ICT solutions, and be classed as a competent leader. Our vision is to be a company that becomes a benchmark for all others.

Mission statement

Our mission is to be innovative and customer-focused, to support our clients in achieving their business objectives. Our mission is to invest in our people, ensure excellent careers and build Saudi national expertise.

Values

Colleagues, Clients, and Company; are the core values of ACCESS SYSTEMS. Understanding the needs of these values stands at the essence of our company, and enables us to fulfill our mission to be innovative, customer-focused and a great workplace.

Strategy

Business goals & objectives

Deliver Information and Communication Technology (ICT) solutions and services to the Saudi Market. By leveraging our expertise towards working closely with customers, to comprehend and fulfill their needs, exceeding their expectations.

Use advanced and modern approaches in employing and developing our staff, creating teams or experts that are capable of undertaking the most challenging and demanding projects.

Continuously review, improve, and develop our organization creating innovations, tailoring our company to be the most flexible, the best fit and the most novel.

Our objective is to deliver solutions that deliver real value to our customers.

Where are we headed?

Our past, growth and the proven track record in the last 9 years, demonstrate our exceptional achievements. Thus, we can confidently forecast a bright, full of challenges and successful future for ACCESS SYSTEMS. We will keep on planning; we will stay focused and work hard to accomplish our mission, in the view of our vision and the appreciation of our values.

Services

Data Center Infrastructure:

Access specializes in designing, planning and building data center components that integrate 'best-of-breed' critical infrastructure technologies.

Access's areas of specialties cover the following aspects of data centers:

- Survey & Design
- Power Distribution
- Access Raised Floor
- Civil Work & Cabling
- Air Conditioning
- Fire Protection
- UPS & Genset
- Secured Access
- Site Monitor

Security Solutions & Services:

Our range of internationally accredited security solutions and services covers the whole spectrum of security technology. This includes single solutions, holistic IT conceptions and security services, in addition to telecommunications, surveillance and access control systems.

For this we offer various security services such as:

- Link Encryption
- File and Email Encryption
- Digital Forensics Access Systems
- Email Security
- Cyber Security
- Data Leakage Prevention (DLP)
- Professional Firewalls
- Intrusion Prevention Systems (IDP)
- PKI and Digital Signature Solutions

Communication Solutions:

By cooperating with the world recognized industry leading vendors, we offer our customers effective and secure high-speed communication solutions for:

- Point to Point and Point to Multi point Radio
- IP telephony
- VoIP-enabled unified communications and managed network services
- Ethernet solutions.

ICT Infrastructure solutions:

Design and Plan

The purpose of this set of processes is to guide the design and planning of IT enterprise architecture. The teams executing these processes work with the client to devise a set of IT standards and workflows that satisfy current and future requirements. The work spans the product lifecycle of: research, selection, introduction, maintenance of all IT infrastructure components.

Deployment

These processes control the introduction of hardware and software changes into the operating environment, guiding activities in both production and test environments. The goal is to ensure that introducing changes into production operations has the least impact possible to the clients' business .

Operations

This set of processes covers the day-to-day work required to monitor and maintain a stable IT infrastructure and operating environment. Some of the tasks associated with the processes are job scheduling, data management (including backup and recovery management), enterprise command center, physical database administration and proactive hardware maintenance.

Technical Support and Maintenance

We have some of the best technicians staffed in our Technical Support department. They are problem solvers and problem preventers. They also assist in the Design and Plan process by providing technical evaluations, both in the form of Proof of Concept (POC) and Pilot tests of new technologies. They also assist the RFI (Request for Information) and RFP (Request for Price) processes by providing detailed configuration and specification information. Technical Support acts as a liaison with vendors on technical matters.

- Active Components (Cisco, ,Extreme, Avaya ...etc)
- ISP Solutions
- OSP Solutions
- Data Centers Solutions

Educational Solutions:

ACCESS SYSTEMS Computer Multimedia Lab is a State of-the-art computer –based facility, which provides effective training, and is capable of delivering any computer-based content to learners in a customizable yet expandable manner. With its multi-lingual interface and unique hardware options, ACCESS SYSTEMS multimedia lab stands as a leader in multimedia content delivery in the industry.

Systems Integration:

At Access for Communication & IT you will find a friendly and experienced team able to provide you with the highest IT support and installation services possible.

We influence businesses to innovate their technology, solutions and services by improving user-experience, staff morale, communications, access and operations. Through this, we will ensure our clients make significant savings; by utilizing IT to align business systems and processes.

We have the longevity of an established practice, the high level technical capabilities and accreditations, the ability to react, deliver and change with our customers and more importantly the ability to provide a client experience that is both strong and mutually beneficial. Offering complete solutions that include the provision of Infrastructure, Software, Professional Services and Support.

Business competitiveness

“In today's flat market products or prices are no longer the competitive advantage as they can be easily duplicated, what creates the differentiation is our strong customer service culture that cannot be copied. ACCESS SYSTEMS's strategy is formed around customization and flexibility, our clients appreciate the great efforts we make to cooperate with them to produce the most appropriate solutions.”

The President, Mr. Akram Asfour

We own, understand and process the fundamental success factors to deliver comprehensive business solutions:

- Capability of understanding the integration of IT with business strategy, and define the disruption's risks and impacts of critical IT infrastructures.
- Understanding business dependencies and business-critical requirements.
- Focused on business continuity and customer care.
- Outstanding human resourcing capabilities.
- Experience across wide range of industries, geographic regions and disaster recovery solutions.
- Integrated solutions to assure availability of data center resources
- Best practice operating legacy
- The ability to tailor our resources to fit our clients' business needs and objectives.

ACCESS SYSTEMS Creditability:

- Gained security clearance and passed the accreditations to serve most government, military and security organizations.
- Provides Technology Transfer to our client
- Provides in-depth Training for all of our solutions
- A team of qualified and certified experts of engineers and consultants onboard.
- Local Support Center for all ACCESS SYSTEMS products
- Partner with global vendors
- proven track record in the last 9 years that demonstrates our exceptional achievements

Quality policies

Our products are accredited with the highest accreditations from the something agencies

ACCESS SYSTEMS always strives to ensure all projects are delivered on time, within budget and to the highest standards using its proven Project Management Processes by the Project Management team who have phenomenal experience and technical expertise.

Our Strategic Partners



For more than 10 years, gateprotect's award-winning IT security solutions "made in Germany" have been protecting customers in over 80 countries reliably against cyber-threats.

The product range comprises security solutions developed in Germany with all commonly used UTM functionalities for small companies, medical practices, lawyers' offices and companies of the mid-tier, Managed Security systems for large companies as well as VPN client systems for the safe interconnection of branch offices and home offices. With "Complete Security", gateprotect furthermore offers state-of-the-art protection for networks and endpoints from one source.

Products

Gateprotect security solutions "Made in Germany"

have been protecting companies worldwide against cyber-attacks for more than ten years

The comprehensive Unified Threat Management (UTM) solutions for medium-sized companies, the Next Generation Firewalls for highest security requirements in large companies and the Managed Security systems such as the gateprotect Command Center provide for reliable network security. With the gateprotect VPN Client, subsidiaries and home offices can be interconnected safely. "Complete Security" offers comprehensive protection for terminal devices, even if employees are located outside the corporate firewall.

All gateprotect products are equipped with the patented eGUI technology, which makes sure that gateprotect solutions are especially easy to operate and can be effectively managed. International awards confirm this.

- Next Generation Firewall
- UTM-Solutions
- easy to use - WebGUI
- Command Center
- VPN-Client
- Endpoint Security
- Virtual Appliances



Huawei is a global leader of ICT solutions. Continuously innovating based on customer needs, we are committed to enhancing customer experiences and creating maximum value for telecom carriers, enterprises, and consumers. Our telecom network equipment, IT products and solutions.

- Telecom Wireless Network
- Single BTS
- Single Radio Controller
- Telecom Fixed Network
- Fixed Access
- Data Communication
- Transport Network



We help customers use technology to slash the time it takes to turn ideas into value. In turn, they transform industries, markets and lives.

Some of our customers run traditional IT environments. Most are transitioning to a secure, cloud-enabled, mobile-friendly infrastructure. Many rely on a combination of both. Wherever they are in that journey, we provide the technology and solutions to help them succeed.

- Laptops & Tablets Laptops & Tablets
- Desktops
- Printers
- VPN-Client
- Endpoint Security
- Virtual Appliances



Cisco are the worldwide leader in IT that helps companies seize the opportunities of tomorrow by proving that amazing things can happen when you connect the previously unconnected

- Analytics and Automation Software
- Networking Software (IOS & NX-OS)
- Blade Switches
- Routers
- Data Center Management and Automation
- Data Center Switches
- Video
- Wireless



Airedale Air Conditioning is a British manufacturer with over 40 years' experience. As the UK's number one provider of chillers, precision air conditioning and IT cooling solutions and at the forefront of controls software design and optimisation, we are experts in integrating products to reduce total cost of ownership.

We help select optimum specifications tailored to your application and provide support which enables you to manage your cooling system for best performance.

- Precision Air Conditioning
- IT Cooling
- Chillers
- Comfort Cooling
- Condensers & Condensing Units
- Data Centers

EMC²

EMC is a global leader in enabling businesses and service providers to transform their operations and deliver information technology as a service (ITaaS).

- Storage
- Cloud
- Big Data
- Data Protection
- Security
- Content Management
- Converged Infrastructure

COMMScope®

CommScope (NASDAQ: COMM) helps companies around the world design, build and manage their wired and wireless networks. Our network infrastructure solutions help customers increase bandwidth; maximize existing capacity; improve network performance and availability; increase energy efficiency; and simplify technology migration.



3M is a diversified technology company serving customers and communities with innovative products and services. Each of their six businesses has earned leading global market positions.

3M is fundamentally a science-based company. They produce thousands of imaginative products, and they are a leader in scores of markets - from health care and highway safety to office products and abrasives and adhesive



Convincing cabling solutions

R&M More than 50 years convincing cabling solutions The History of R&M

In 1964, Renato De-Massari and Hans Reichle developed what was then a revolutionary telephone outlet, thereby laying the cornerstone for R&M. They could not imagine at the time what the company would look like 50 years later. Today, more than 800 employees in over 30 countries work for R&M. The company's goal is to offer customers top-quality solutions for excellent communication networks. In doing so, R&M contributes to maximum operational security in voice, data and video transmission. Join us as we travel back in time to trace the company history of R&M.



KEYMILE is a leading manufacturer of data transmission systems. The product portfolio includes flexible and robust multi-service access platforms, as well as stand-alone transmission solutions. Their customers are telecommunications network operators.

Using KEYMILE systems, they implement a range of network scenarios, from access networks with thousands of subscribers, to networks with several nodes, to point-to-point connections.

KEYMILE's access platforms make possible a variety of voice and data services via copper or fiber optic cable. The systems combine Ethernet/IP and traditional ATM/TDM and SDH/PDH technology. This guarantees efficient migration of the previous connection-driven technology to the packet-based Next-Generation Network.



SANAKO, formerly Tandberg Educational, is a learning technology company developing language teaching solutions, teaching software, virtual learning and professional development solutions, as well as supplying customer services.

Today's solutions include modern software, wireless and mobile systems that act as a catalyst for improving teaching outcomes by motivating learning. They are the world leader in live language learning technology.



BlueCat delivers software-based DNS, DHCP and IP Address Management (DDI) solutions enabling our customers to build and manage their most complex network infrastructure to meet the rapid change of pace of their business. All enterprise infrastructure depends on DDI at its core, to operate effectively. Our technology is adaptive and open, giving our customers the flexibility to grow their networks without architecting at every expansion point.

- BlueCat's IPAM solution
- BlueCat delivers highly available and resilient DNS solutions for your network.
- BlueCat's DHCP solution delivers high availability, scalability and full IPv6 support for your network.
- BlueCat Threat Protection leverages the pervasiveness of DNS to stop malicious activities before they can reach critical applications or data.
- BlueCat solutions are designed for interoperability with flexible standards based APIs.

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**Our Technology
Partner**

lenovo

FORTINET

3M

R&M

CISCO

EMERSON
Network Power

EATON

AKCP



BLUECAT NETWORKS

VIMPEX

Shaping Alarm Technology



Lexmark

sanaKO

extreme
networks



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Clients Portfolio

Military & Government:

- Saudi Post
- ministry of Defense and Aviation
- Royal Saudi Air Forces
- Royal Saudi Air Defense Forces
- Ministry of Commerce
- Ministry of Culture and Information
- Ministry of Interior
- Royal Saudi Civil Aviation Authority Engineering Labs
- Ministry of Education (MOE)
- Ministry of Water and Electricity
- Saudi Post
- Food and Drug Administration
- Alimam University
- King Saud University
- King Faisal University
- Ministry of Social Affairs
- King Abdul Aziz City for Science and Technology (KACST)
- National Guard
- Riyadh Municipality
- Strategic Missile Force

Semi Government:

- Saptco
- Gasco
- Diplomatic Guard

Banks & Financial Organizations

- Saudi Arabia Monetary Agency (SAMA)
- Riyadh Bank
- Al Rajhi Banking & Investment Corp.
- Arab National Bank
- Education Firms
- King Saud University
- King AbdulAziz University
- Kharj University
- Health sector
- Ministry of Health
- Dalah Hospital

Corporations & Enterprises:

- Saudi Business Machines, Ltd (SBM)
- Bin Ladin Construction.
- Arabic Computer Systems LTD. (ACS)
- Al Moammar Information Systems Co. (MIS)
- Baud Telecom Company (BTC)
- Atheeb Intergraph Saudi Company (Intergraph)
- Fawzan Contracting (AL-Fozan)
- Arabic Computer Systems (ACS)

Reference Accomplished Projects

ACCESS SYSTEMS has accomplished many projects for Defense and National Security Organizations as well as other industry firms in Saudi Arabia. However, we will not be able to publish such information due to the confidential and sensitive nature of our clients and services required.

Some of our projects

No	Project Name	End User	Project Type	Qty
1-	Data Center	SEU-Riyadh	Installation and preparation for Data center	1
2-	Data Center	SEU-Dammam	Installation and preparation for Data center	1
3-	Data Center	SCTA-Riyadh	Installation and preparation for Data center	1
4-	Data Center	Saudi Post	Installation and preparation for Data center	1
5-	GASCO-Jeddah	GASCO-Jeddah	Supply and Installation of Outdoor and Indoor Fiber as well as UTP	10 Km 6,319 Node
6-	GASCO-Riyadh (UCC and HQ Building)	GASCO-Riyadh	Supply and Installation of Outdoor and Indoor Fiber as well as UTP	2,367 Node
7-	GASCO Fiber Optic Project	GASCO-6 Site	Supply and Installation of Outdoor and Indoor Fiber as well as UTP	5,500 Node
8-	National Guard Infrastructure	Bin Ladin	Supply and Installation of Outdoor and Indoor Fiber as well as UTP	10 Km 1,200 Node
9-	Saudi Post	Saudi Post	Supply and Installation of UTP Infrastructure	2,000 Node
10-	MOC Network Enhancement	Ministry of Culture and Information	Supply and Installation of Outdoor and Indoor Fiber as well as UTP	1.6 Km 2,000 Node

11-	SAPTCO Networking Project	SAPTCO	Supply and Installation of UTP Infrastructure	2,000 Node
12-	National Guard-Bin Laden	National Guard-Bin Laden	Supply and Installation of Outdoor, Indoor Fiber and UTP	6,319 Node
13-	National Guard-Bin Laden	National Guard-Bin Laden	Installation and preparation for Data center	1
14-	Saudi Post Access Control Project	Saudi Post	Supply And installation of Access Control systems	60 Branch
15-	Saudi Post CCTV Project	Saudi Post	Supply and Installation of CCTV Systems	4 Branch
16-	Food and Drug Administration	Food and Drug Administration	Installation and preparation for Data center	12
17-	Ministry of Water and Electricity	Ministry of Water and Electricity	Installation and preparation for Data center	8
18-	KSU Computer & Language LAPS Project	King Saud University	Supply and Installation of UTP Infrastructure	15 Km 6,319 Node
19-	RSAF Language Laps Project	Royal Saudi Air Force	Supply And installation of Computer & Language Laps	3 Laps
20-	MIA Project	Ministry of Islamic Affairs	Supply of Computer And accessories	500 PC
21-	MSA Project	Ministry of Social Affairs	Supply of Computer And accessories	300 PC
22-	MOI Computer & Network requirements	Ministry Of Interior	Supply and Installation of Cisco and HP Server	
23-	CCP Integrated Computer System Project	Council of Competition Protection	Supply and Installation of Cisco and HP Server as well as UTP	
24-	Riyadh Municipality Network Enhancement	Riyadh Municipality Network Enhancement	Supply and Installation of Cisco and HP Server as well as UTP	

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